## **Financial Section**

## **11-Year Summary of Consolidated Financial Data**

Sumitomo Rubber Industries, Ltd. and Its Consolidated Subsidiaries

				Millions of yen	
Years ended December 31	2013	2012	2011	2010	
For the year:					
Net sales	¥780,609	¥710,247	¥676,904	¥604,549	
Cost of sales	486,704	450,226	445,426	387,678	
Selling, general and administrative expenses	216,850	190,298	177,554	169,300	
Operating income	77,055	69,723	53,924	47,571	
Net income	44,794	35,451	28,386	21,427	
Depreciation and amortization	43,279	36,278	37,606	37,885	
Capital expenditures	57,270	56,889	48,515	32,055	
R&D expenses	21,822	19,539	19,274	18,698	
Cash flows from operating activities	77,012	76,643	18,945	69,725	
Cash flows from investing activities	(68,275)	(62,167)	(51,569)	(35,400)	
Cash flows from financing activities	(5,824)	(15,835)	28,009	(25,634)	
At year-end:					
Total assets	¥867,464	¥737,528	¥671,611	¥622,243	
Net assets	358,844	271,103	222,175	212,964	
Equity	329,813	244,165	197,661	189,684	
Interest-bearing debt	302,113	275,876	274,216	241,250	
Per share amounts:				Yen	
Net income	¥ 170.76	¥ 135.13	¥ 108.20	¥ 81.67	
Net income—diluted	ŧ 1/0./0	÷ []	ŧ 100.20	† 01.07	
Cash dividends paid	40.00		23.00	20.00	
	40.00	30.00	23.00	20.00	
				Percent	
Key ratios and metrics:	0.0%	0.00/	0.00/	7.00/	
Operating income ratio	9.9%	9.8%	8.0%	7.9%	
ROE	15.6	16.0	14.7	11.4	
ROA (operating income base)	9.6	9.9	8.3	7.7	
Equity ratio	38.0	33.1	29.4	30.5	
Tire sales volume (millions of tires)	100.42	96.48	94.88	90.87	
Number of employees	26,773	23,507	22,320	22,242	
Number of shares issued at year-end	263,043,057	263,043,057	263,043,057	263,043,057	
Number of treasury stock at year-end	715,318	710,059	707,026	704,248	

Notes: 1. U.S. dollar amounts are converted solely for convenience at the rate of ¥105 per US\$1.00, the approximate exchange rate prevailing at December 31, 2013.

2. From 2006, Sumitomo Rubber has applied the "Accounting Standard for Presentation of Net Assets in the Balance Sheet" (ASBJ Statement No. 5, issued on December 9, 2005) and the "Accounting Standard for Presentation of Net Assets in the Balance Sheet and its Implementation Guidance" (ASBJ Guidance No. 8, issued on December 9, 2005). Equity figures for 2006 and beyond represent the sum of total shareholders' equity and total accumulated other comprehensive income in the consolidated balance sheets. For years prior to and including 2005, figures for the former shareholders' equity categorization are shown.

3. Depreciation and amortization include both tangible assets and intangible assets.

ousands of J.S. dollars	Tho U							
(Note 1) 2013		Millions of yen 2003	2004	2005	2006	2007	2008	2009
434,371	\$7,4	¥450,491	¥470,562	¥512,838	¥534,086	¥567,307	¥604,974	¥524,535
635,276	4,6	281,392	288,684	307,538	342,856	368,783	412,824	334,249
065,238	2,0	131,333	136,352	155,374	154,440	153,398	166,491	161,547
733,857	7	37,766	45,526	49,926	36,790	45,126	25,659	28,739
426,610	4	13,095	19,169	25,640	27,586	19,499	1,021	9,093
412,181	4	24,313	25,098	25,755	27,052	30,165	35,475	37,425
545,429	5	29,171	36,881	40,415	45,308	53,205	49,601	32,484
207,829	2	14,058	15,730	16,259	17,291	18,223	19,351	17,983
733,448	7	44,225	32,056	38,984	23,872	56,594	25,879	64,525
650,238)	(6	(28,545)	(37,622)	(42,878)	(33,923)	(65,167)	(58,067)	(34,260)
(55,467)	(	(20,821)	7,609	(3,376)	14,687	8,692	34,088	(22,781)
261,562		¥481,553	¥520,157	¥563,442	¥606,938	¥671,117	¥639,941	¥613,230
417,562					223,852	250,799	202,642	209,052
141,076		110,395	145,492	174,267	202,003	227,780	180,940	187,028
877,267	2,8	210,681	201,929	205,751	219,372	239,573	275,746	261,572
J.S. dollars (Note 1)	U	Yen						
1.626	\$	¥ 55.07	¥ 78.64	¥ 97.10	¥ 105.13	¥ 74.31	¥ 3.89	¥ 34.66
 0.381		12.00		20.00	20.00	20.00	— 18.00	— 18.00
		Percent						
		0.40/	0.70/	0.70/	C 00/	0.00/	4.20/	
		8.4%	9.7%	9.7%	6.9%	8.0%	4.2%	5.5%
		12.4	15.0	16.0	14.7	9.1	0.5	4.9
		7.9	9.1	9.2	6.3	7.1	3.9	4.6
		22.9	28.0	30.9	33.3	33.9	28.3	30.5
		61.69	67.10	73.12	75.55	81.70	87.34	76.49
		15,573	16,737	17,433	16,031	18,410	20,369	20,832
		242,543,057	263,043,057	263,043,057	263,043,057	263,043,057	263,043,057	263,043,057
		3,782,837	467,371	634,805	658,071	688,541	696,200	699,745

## **Scope of Consolidation**

The Sumitomo Rubber Group's consolidated financial statements include those of Sumitomo Rubber Industries and its 69 consolidated subsidiaries, as well as 13 equity-method affiliates (4 nonconsolidated subsidiaries and 9 affiliated companies).

In fiscal 2013, ended December 31, 2013, seven subsidiaries were newly included in the Company's scope of consolidation while three others were excluded. Of these seven subsidiaries, a Thai subsidiary operating a natural rubber processing factory and an Indian tire sales subsidiary were included due to their increased importance to the Group while four tire sales subsidiaries were newly established in China and thus included in the scope of consolidation. Also, the Company acquired a South African tire production and sales company, making it a consolidated subsidiary.

The three newly excluded companies comprised a domestic subsidiary administrating tire exports and a domestic sports goods sales company that were excluded due to mergers, while a golf course operation company was excluded because its stocks were transferred.

#### **Business Environment**

During fiscal 2013, the U.S. economy was bolstered by a modest but constant recovery while the European economy, which had been saddled with uncertainty due to anxiety about weakening, began to see signs of upswing. Asian and other emerging economies enjoyed a stable growth as a whole, although the pace of growth varied by country and region. Thus, a sense of a stable recovery prevailed in the overall global economy. In Japan, the ongoing depreciation of the yen boosted corporate earnings while private-sector consumption and capital investment remained stable, leading to a gradual economic recovery.

However, the business environment surrounding the Group remained harsh due to intensifying competition, particularly in the overseas tire replacement market, despite consistently low natural rubber prices and an improvement in export conditions accompanying the depreciation of the yen.

## **Revenues and Earnings**

In fiscal 2013, consolidated net sales grew 9.9% from the previous fiscal year to ¥780,609 million. Overseas sales climbed 18.4% to ¥398,532

million and the overseas sales ratio increased 3.7 percentage points to 51.1%.

The cost of sales increased 8.1% year on year to ¥486,704 million. The cost of sales ratio improved, decreasing 1.1 percentage points yearon-year to 62.3% owing to consistently low market price of natural rubber. Gross profit rose 13.0% to ¥293,905 million.

Selling, general and administrative expenses grew 14.0% year on year to ¥216,850 million. This was mainly attributable to increases in advertising costs and other expenses associated with sales expansion measures, transportation, storage and packaging expenses, incentive bonuses and commission fees. The ratio of selling, general and administrative expenses to net sales edged up 1.0 percentage point year on year to 27.8%.

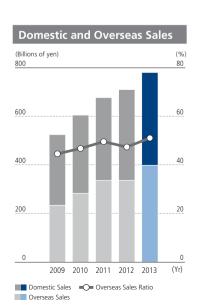
As a result, operating income for the fiscal year under review climbed 10.5% to ¥77,055 million and the operating income ratio edged up 0.1 of a percentage point to 9.9%.

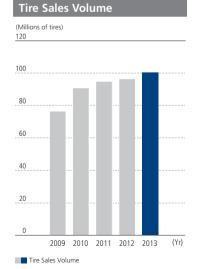
Net other income (expenses) improved from a negative ¥5,661 million to a negative ¥3,034 million. Major factors contributing to the improvement included year-on-year decreases in equity in loss of unconsolidated subsidiaries and affiliates and impairment loss on fixed assets, totaling ¥735 million and ¥1,602 million, respectively.

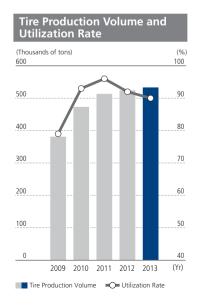
Reflecting these factors, income before income taxes and minority interests rose 15.5% year on year to ¥74,021 million. Income taxes increased 9.3% to ¥26,369 million, representing an effective tax rate of 35.6%, a decrease of 2.1 percentage points. After deducting minority interests in income, net income expanded 26.4% to ¥44,794 million. Net income per share was ¥170.76, and ROE (on a net income basis) edged down 0.4 of a percentage point to 15.6%, reflecting a substantial increase in total equity.

## Results by Industry Segment Tire Business

Sales in the Tire business increased 10.0% year on year to ¥681,100 million, while operating income rose 10.7% to ¥69,850 million. During the fiscal year under review, although product prices fell due to intensifying competition mainly in the overseas replacement market, raw material prices continued to decline and the yen depreciated in value against foreign currencies. Consequentially, a decline in raw material prices







contributed to an approximately ¥34.7 billion year-on-year increase in profit, while a fall in sales prices led to an approximately ¥26.0 billion decrease in profit. The depreciation of the yen boosted profit about ¥11.0 billion. In addition, the Group took various steps aimed at improving profitability, including expanding sales of such high-value-added products as fuel-efficient tires, reinforcing production capacity at overseas factories and pursuing productivity enhancement. These steps, in turn, led to an overall increase in profit for the Tire business.

## Sports Business

Sales in the Sports business grew 8.0% year on year to ¥66,261 million, while operating income fell 10.6% to ¥3,992 million. The XXIO 7 series, Dunlop Sports' flagship golf clubs aimed at the domestic market, continued to garner rave reviews even two years after their release, while The XXIO 8 series got off to a strong start after its launch in December 2013. However, the depreciation of the yen caused raw material costs to increase, leading to a decrease in profit.

## **Industrial and Other Products Business**

Sales in the Industrial and Other Products business grew 12.6% from the previous fiscal year to ¥33,248 million, while operating income surged 49.8% to ¥3,205 million. Main contributors to the increase in profit included favorable sales of such products as medical rubber parts and the MIRAIE brand vibration control units for housing, sales of which were up thanks to the augmentation of the product lineup.

#### **R&D Expenses**

Research and development expenses increased 11.7% year on year to ¥21,822 million. The ratio of such expenses to consolidated net sales remained unchanged year on year at 2.8%. The Tire business accounted for ¥18,976 million of these expenses, up 11.4% from the previous fiscal year, the Sports business ¥1,337 million, up 15.8%, and the Industrial and Other Products business ¥1,509 million, up 11.8%.

#### **Dividends**

Sumitomo Rubber Industries recognizes that the return of gains to shareholders is a priority issue. Backed by the comprehensive assessment of dividend payout ratios on a consolidated basis, performance prospects and the level of retained earnings, the Company maintains a basic policy of steadily rewarding shareholders over the long term. In addition, in accordance with a resolution the Company distributes retained earnings twice a year as dividends. The year-end dividend payment is resolved at the General Shareholders' meeting, while the interim dividend payment is determined at the Board of Directors' meeting.

The full-year dividend for fiscal 2013 increased ¥10 per share from the previous fiscal year to ¥40 per share, which comprised a ¥15 interim dividend and a ¥25 year-end dividend. The dividend payout ratio on a consolidated basis was 23.4%.

#### **Financial Position**

Total assets as of December 31, 2013, were up ¥129,936 million year on year to ¥867,464 million. Total current assets rose ¥51,308 million to ¥407,483 million. This was due mainly to increases in notes and accounts receivable and inventories.

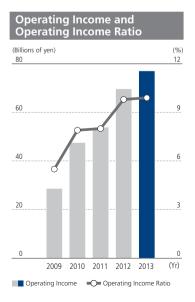
Total noncurrent assets climbed ¥78,628 million to ¥459,981 million, mainly reflecting increases in property, plant and equipment through capital investment as well as in investments in securities.

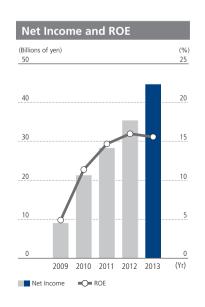
As of the end of the fiscal year under review, total liabilities were up ¥42,195 million from the previous fiscal year-end to ¥508,620 million. Interest-bearing debt as of the fiscal 2013 year-end increased ¥26,237 million to ¥302,113 million. However, the debt-to-equity ratio improved from 1.1 times as of the previous fiscal year-end to 0.9 times.

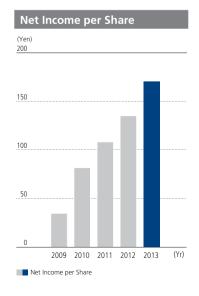
Total net assets at the fiscal year-end were up ¥87,741 million to ¥358,844 million, and net assets per share were ¥1,257.25, up from ¥930.74 at the previous fiscal year-end. Of the items comprising net assets, total equity, which is the sum of shareholders' equity and accumulated other comprehensive income, grew ¥85,648 million year on year to ¥329,813 million. The equity ratio was up 4.9 percentage points to 38.0%. ROA (on an operating income basis) declined 0.3 of a percentage point to 9.6% in step with an increase in total assets, despite growth in operating income.

## **Capital Expenditures**

During the fiscal year under review, the Group's capital expenditures amounted to ¥57,270 million (including leased tangible assets), a year-on-year rise of 0.7%.







The Tire business accounted for ¥54,268 million of the total, up 0.6% year on year. Funds were used mainly for facility renovation at domestic factories aimed at the streamlining of production with an eye to improving labor efficiency as well as for the reinforcement of production facilities at a factory in Thailand and a factory construction project in Brazil. The Sports business spent ¥1,858 million, down 10.4% from the previous fiscal year, mainly for the streamlining of production facilities and manufacture of metal molds for new products at domestic factories as well as for the reinforcement of products business used ¥1,143 million, up 30.8% year on year, to increase the medical rubber parts production capacity of the Kakogawa Factory. The necessary funds were furnished through a combination of cash on hand and borrowings.

## **Cash Flows**

Net cash provided by operating activities was up ¥369 million year on year to ¥77,012 million. Major cash inflows included higher income before income taxes and minority interests as well as depreciation and amortization. Major cash outflows included an increase in notes and accounts receivable—trade.

Net cash used in investing activities increased ¥6,108 million to ¥68,275 million. A primary factor resulting in the change in outflow was ¥5,736 million used for the purchase of investments in subsidiaries resulting in change in scope of consolidation.

Net cash used in financing activities totaled ¥5,824 million, down ¥10,011 million compared with the previous fiscal year. Primary cash inflows included an ¥8,422 million net increase in short-term loans payable while outflows included funds appropriated for the payment of cash dividends totaling ¥9,182 million.

These activities, along with the significant effect of exchange rate changes on cash and cash equivalents, resulted in cash and cash equivalents at the end of the fiscal year under review rising ¥9,128 million to ¥42,004 million.

Free cash flow was a positive balance of ¥8,737 million. This was mainly owing to the recording of income before income taxes and minority interests. For the years ahead, the Sumitomo Rubber Group plans to step up capital expenditure, mainly to meet expanding demand overseas by reinforcing production capacity. Simultaneously, the Group will aim to expand the inflow of cash from operating activities by increasing sales volumes and improving profitability. By doing so, the Group will make every effort to ensure not only business growth but secure cash liquidity and improved financial standing.

#### Outlook

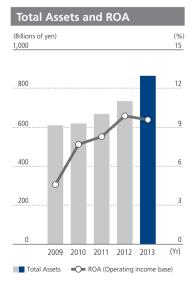
On the global level, the U.S. economy is likely to continue to see a gradual growth, while in the European economy is anticipated to begin recovering despite lingering financial anxieties. Although emerging nations are expected to enjoy stable economic growth, some of these nations might be negatively impacted by fund speculation, which could, in turn, trigger economic uncertainty.

As for Japan's economic prospects, although the recovery is expected to sustain its current momentum, consumer confidence is likely to be undercut by the effect of the April 2014 consumption tax hike and fiscal uncertainty.

With the aim of addressing issues related to this severe business environment, the Group will take on various tasks while considering the risk factors mentioned in the following "Risk Information" section.

In the Tire business, Sumitomo Rubber Industries will maintain and enhance its presence in the domestic fuel-efficient tire market and, to this end, introduce new items in this category. Overseas, the Company will seek to expand sales in emerging countries, where demand is robust, while penetrating markets around the globe by introducing tires compliant with environmental regulations. Also, in unison with its efforts aimed at expanding sales in markets worldwide, the Company will increase production capacity and develop a supply structure to support sustainable business growth.

In the Sports business, the business environment will remain severe due to ongoing market shrinkage with regard to golf and tennis equipment and the further intensification of competition overseas. Amid this environment, Dunlop Sports will accelerate its business growth by working to expand global operations, focusing mainly on golf goods. In the



#### **Interest-Bearing Debt and** Debt-to-Equity Ratio (Billions of yen) (Times) 350 3.5 300 3.0 250 2.5 200 2.0 150 1.5 100 1.0

2009 2010 2011 2012 2013

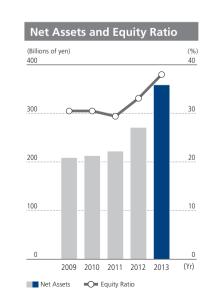
Interest-Bearing Debt Oebt-to-Equity Ratio

50

0.5

0.0

(Yr)



Industrial and Other Products business, Sumitomo Rubber Industries will strive to expand sales of such products as medical rubber parts and the MIRAIE brand vibration control units for housing.

#### **Risk Information**

The Sumitomo Rubber Group has identified the following key risk factors that may affect its business performance and financial position.

Risk factors relating to future business results were determined based on information available to management as of the end of the fiscal year under review. The Group recognizes that such risks may occur, and it strives to address them accordingly.

#### **Exchange Rate Fluctuations**

Exchange rate fluctuations influence the value of the Group's exports, raw material procurement, foreign currency-denominated assets, liabilities and financial statements. The appreciation of the yen against foreign currencies such as the U.S. dollar may have an adverse effect on the Group's business performance and financial position. Since the Group has raised its consolidated overseas sales ratio from 25.2% in fiscal 2001 to 51.1% in fiscal 2013, the possibility exists that its results may be further affected by exchange rate fluctuations. The Sumitomo Rubber Group utilizes forward-exchange contracts and maintains a balance in its export and import activities on an individual currency basis with the aim of minimizing its exposure to exchange rate fluctuations. Such precautions, however, may not be sufficient to avoid all possible exchange rate fluctuation risks.

#### **Change in Raw Material Prices**

The Sumitomo Rubber Group's principal raw materials are natural rubber, petrochemicals and metals. The Group's operating results may thus be affected by price increases in natural rubber, crude oil, steel and other related materials.

#### **Changes in Interest Rates**

Promoting the reduction of interest-bearing debt to improve its financial standing, the Group also implements countermeasures to minimize the

risk of changes in interest rates by using diversified financing methods and interest rate swaps. Despite these efforts, the Group's operating results and financial position may be affected in the event of rising fund procurement costs due to an increase in interest rates in the medium and long term.

#### **Product Quality**

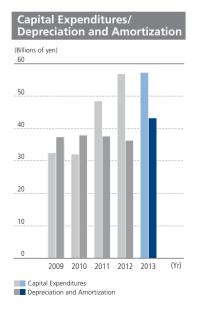
In accordance with prescribed quality standards, the Sumitomo Rubber Group undertakes full-scale measures to assure product quality. Yet it is difficult to reduce the number of defective products and customer complaints to zero. To offset the possibility of any claims for damages resulting from defective products, the Group retains appropriate indemnity insurance. Despite this initiative, there is the possibility that a claim may occur that cannot be compensated by insurance. Furthermore, costs associated with the resolution of claims as well as product recalls or exchanges may arise. Such incidents may affect the Group's operating results, financial position and social standing.

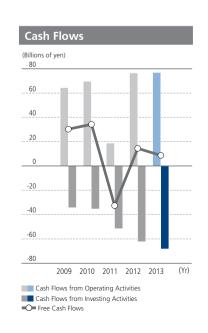
#### Alliance with Goodyear

Based on its alliance with Goodyear, the Group operates several joint ventures. Under the alliance, these joint ventures engage in tire production and sales in Europe and North America as well as tire sales in Japan in addition to the promotion of tire technology exchanges and procurement. The Group also maintains cross-shareholdings with Goodyear. As each joint venture is included in the Group's scope of consolidation as a consolidated subsidiary or an equity-method affiliate, changes in the alliance with Goodyear or the operating results of joint ventures may impact the Group's operating results.

#### Disasters

Concentrating on Japan and other Asian countries, the Sumitomo Rubber Group develops its business on a global scale. The Group's operating results may be affected directly or indirectly by such events as natural disasters, disease, war and terrorism. Such events may have a negative impact on the Group's operating results.





## **Consolidated Balance Sheets**

Sumitomo Rubber Industries, Ltd. and Its Consolidated Subsidiaries

			Thousands o U.S. dollars
	2042	Millions of yen	(Note 1
vecember 31	2013	2012	2013
urrent assets:			
Cash and time deposits (Notes 3 and 4)	¥ 42,441	¥ 33,514	\$ 404,200
Notes and accounts receivable (Note 4)—			
Trade	196,996	161,747	1,876,152
Unconsolidated subsidiaries and affiliates	1,192	1,179	11,352
Other	19,389	21,679	184,657
Allowance for doubtful accounts	(1,945)	(1,540)	(18,524
Inventories (Note 5)	130,427	122,909	1,242,162
Short-term loans	1,415	100	13,476
Deferred tax assets (Note 12)	12,557	12,652	119,590
Other	5,011	3,935	47,72
Total current assets	407,483	356,175	3,880,790
Property, plant and equipment (Note 8): Land	37,127	36,707	353,590
Buildings and structures	187,486	167,296	1,785,581
Machinery, vehicles and equipment	560,679	499,208	5,339,800
	0.444	6 760	
Leased assets	8,141	6,768	//,53:
Leased assets Construction in progress	8,141 33,224	6,768 29,000	
			316,420
Construction in progress	33,224	29,000	77,533 316,420 (4,854,114 3,018,810
Construction in progress Accumulated depreciation	33,224 (509,682)	29,000 (468,154)	316,420 (4,854,114
Construction in progress Accumulated depreciation Net property, plant and equipment	33,224 (509,682) 316,975	29,000 (468,154) 270,825	316,420 (4,854,114 3,018,810
Construction in progress Accumulated depreciation Net property, plant and equipment nvestments and other assets: Investments in securities (Notes 4 and 6)	33,224 (509,682) 316,975	29,000 (468,154) 270,825	316,420 (4,854,114 3,018,810 265,952
Construction in progress Accumulated depreciation Net property, plant and equipment nvestments and other assets: Investments in securities (Notes 4 and 6) Investments in and advances to unconsolidated subsidiaries and	33,224 (509,682) 316,975 27,925	29,000 (468,154) 270,825 17,108	316,42 (4,854,11 3,018,81 265,95 396,80
Construction in progress Accumulated depreciation Net property, plant and equipment nvestments and other assets: Investments in securities (Notes 4 and 6) Investments in and advances to unconsolidated subsidiaries and affiliates (Note 4)	33,224 (509,682) 316,975 27,925 41,664	29,000 (468,154) 270,825 17,108 30,798	316,420 (4,854,114 3,018,810 265,955 396,800 12,505
Construction in progress Accumulated depreciation Net property, plant and equipment nvestments and other assets: Investments in securities (Notes 4 and 6) Investments in and advances to unconsolidated subsidiaries and affiliates (Note 4) Long-term loans	33,224 (509,682) 316,975 27,925 41,664 1,313	29,000 (468,154) 270,825 17,108 30,798 3,053 6,473	316,42 (4,854,11 3,018,81 265,95 396,80 12,50 57,23
Construction in progress Accumulated depreciation Net property, plant and equipment nvestments and other assets: Investments in securities (Notes 4 and 6) Investments in and advances to unconsolidated subsidiaries and affiliates (Note 4) Long-term loans Deferred tax assets (Note 12)	33,224 (509,682) 316,975 27,925 41,664 1,313 6,010	29,000 (468,154) 270,825 17,108 30,798 3,053	316,42 (4,854,11 3,018,81 265,95 396,80 12,50 57,23 35,68
Construction in progress Accumulated depreciation Net property, plant and equipment nvestments and other assets: Investments in securities (Notes 4 and 6) Investments in and advances to unconsolidated subsidiaries and affiliates (Note 4) Long-term loans Deferred tax assets (Note 12) Long-term prepaid expenses	33,224 (509,682) 316,975 27,925 41,664 1,313 6,010 3,747 1,683	29,000 (468,154) 270,825 17,108 30,798 3,053 6,473 2,170 387	316,42 (4,854,11 3,018,81 265,95 396,80 12,50 57,23 35,68 16,02
Construction in progress Accumulated depreciation Net property, plant and equipment Net plant and plant	33,224 (509,682) 316,975 27,925 41,664 1,313 6,010 3,747 1,683 25,200	29,000 (468,154) 270,825 17,108 30,798 3,053 6,473 2,170 387 18,731	316,424 (4,854,114 3,018,814 265,955 396,80 12,50 57,23 35,68 16,02 240,00
Construction in progress Accumulated depreciation Net property, plant and equipment Net property, plant and	33,224 (509,682) 316,975 27,925 41,664 1,313 6,010 3,747 1,683 25,200 21,135	29,000 (468,154) 270,825 17,108 30,798 3,053 6,473 2,170 387 18,731 21,817	316,420 (4,854,114 3,018,810 265,952 396,800 12,502 57,233 35,680 16,022 240,000 201,280
Construction in progress Accumulated depreciation Net property, plant and equipment Net property, plant and	33,224 (509,682) 316,975 27,925 41,664 1,313 6,010 3,747 1,683 25,200	29,000 (468,154) 270,825 17,108 30,798 3,053 6,473 2,170 387 18,731	316,420 (4,854,114 3,018,810

Total assets	¥867,464	¥737,528	\$8,261,562

			Thousands of U.S. dollars
		Millions of yen	(Note 1)
	2013	2012	2013
Liabilities and Net Assets			
Current liabilities:			
Short-term borrowings (Notes 4 and 10)	¥ 89,719	¥ 71,385	\$ 854,467
Current portion of long-term debt (Notes 4 and 10)	58,853	25,519	560,505
Notes and accounts payable (Note 4)—			
Trade	76,044	71,940	724,229
Unconsolidated subsidiaries and affiliates	697	867	6,638
Construction	11,733	10,164	111,743
Other	35,647	32,938	339,495
Accrued expenses	20,055	15,967	191,000
Allowance for sales returns	2,645	2,608	25,190
Accrued income taxes (Note 12)	10,437	15,642	99,400
Other (Note 12)	7,356	5,642	70,057
Total current liabilities	313,186	252,672	2,982,724
Long-term liabilities:			
Long-term debt (Notes 4 and 10)	153,541	178,972	1,462,295
Deferred tax liabilities (Note 12)	15,983	10,267	152,219
Accrued retirement benefits (Note 13)	13,959	12,778	132,943
Other	11,951	11,736	113,819
Total long-term liabilities	195,434	213,753	1,861,276
Contingent liabilities (Note 17) Net Assets			
Shareholders' equity:			
Common stock—			
Authorized: 800,000,000			
Issued: 263,043,057 shares in 2013 and 2012	42,658	42,658	406,267
	38,661	38,661	
Capital surplus	50,001	38,001	368,200
Capital surplus Retained earnings	224,681	188,700	368,200 2,139,819
			-
Retained earnings Less treasury stock, at cost— 2013—715,318 shares			2,139,819
Retained earnings Less treasury stock, at cost— 2013—715,318 shares 2012—710,059 shares	224,681 (551)		2,139,819
Retained earnings Less treasury stock, at cost— 2013—715,318 shares	224,681	188,700	-
Retained earnings Less treasury stock, at cost— 2013—715,318 shares 2012—710,059 shares <b>Total shareholders' equity</b>	224,681 (551)	188,700 (543)	2,139,819 (5,248)
Retained earnings Less treasury stock, at cost— 2013—715,318 shares 2012—710,059 shares <b>Total shareholders' equity</b> Accumulated other comprehensive income:	224,681 (551)	188,700 (543)	2,139,819 (5,248)
Retained earnings Less treasury stock, at cost— 2013—715,318 shares 2012—710,059 shares <b>Total shareholders' equity</b> Accumulated other comprehensive income: Net unrealized gains and losses on available-for-sale securities	224,681 (551) 305,449	188,700 (543) 269,476	2,139,819 (5,248) 2,909,038 109,724
Retained earnings Less treasury stock, at cost— 2013—715,318 shares 2012—710,059 shares <b>Total shareholders' equity</b> Accumulated other comprehensive income: Net unrealized gains and losses on available-for-sale securities Deferred gains and losses on hedges	224,681 (551) 305,449 11,521 164	188,700 (543) 269,476 4,737	2,139,819 (5,248) 2,909,038 109,724 1,562
Retained earnings Less treasury stock, at cost— 2013—715,318 shares 2012—710,059 shares <b>Total shareholders' equity</b> <b>Accumulated other comprehensive income:</b> Net unrealized gains and losses on available-for-sale securities Deferred gains and losses on hedges Currency translation adjustments	224,681 (551) 305,449 11,521 164 31,676	188,700 (543) 269,476 4,737 158 (8,736)	2,139,819 (5,248) 2,909,038 109,724 1,562 301,676
Retained earnings Less treasury stock, at cost— 2013—715,318 shares 2012—710,059 shares <b>Total shareholders' equity</b> <b>Accumulated other comprehensive income:</b> Net unrealized gains and losses on available-for-sale securities Deferred gains and losses on hedges Currency translation adjustments Adjustments for retirement obligation of foreign affiliates	224,681 (551) 305,449 11,521 164 31,676 (18,997)	188,700 (543) 269,476 4,737 158 (8,736) (21,470)	2,139,819 (5,248) 2,909,038 109,724 1,562 301,676 (180,924)
Retained earnings Less treasury stock, at cost— 2013—715,318 shares 2012—710,059 shares <b>Total shareholders' equity</b> <b>Accumulated other comprehensive income:</b> Net unrealized gains and losses on available-for-sale securities Deferred gains and losses on hedges Currency translation adjustments	224,681 (551) 305,449 11,521 164 31,676	188,700 (543) 269,476 4,737 158 (8,736)	2,139,819 (5,248) 2,909,038 109,724 1,562 301,676 (180,924) 232,038
Retained earnings Less treasury stock, at cost— 2013—715,318 shares 2012—710,059 shares <b>Total shareholders' equity</b> <b>Accumulated other comprehensive income:</b> Net unrealized gains and losses on available-for-sale securities Deferred gains and losses on hedges Currency translation adjustments Adjustments for retirement obligation of foreign affiliates <b>Total accumulated other comprehensive income</b>	224,681 (551) 305,449 11,521 164 31,676 (18,997) 24,364	188,700 (543) 269,476 4,737 158 (8,736) (21,470) (25,311)	2,139,819 (5,248) 2,909,038 109,724

## **Consolidated Statements of Income**

Sumitomo Rubber Industries, Ltd. and Its Consolidated Subsidiaries

			Thousands of U.S. dollars
		Millions of yen	(Note 1)
Years ended December 31	2013	2012	2013
Net sales	¥780,609	¥710,247	\$7,434,371
Cost of sales	486,704	450,226	4,635,276
Gross profit	293,905	260,021	2,799,095
Selling, general and administrative expenses	216,850	190,298	2,065,238
Operating income	77,055	69,723	733,857
Other income (expenses):			
Interest and dividend income	1,446	1,169	13,771
Interest expense	(4,811)	(4,644)	(45,819)
Gain on sales of property, plant and equipment	647	—	6,162
Loss on sales and retirement of property, plant and equipment	(761)	(867)	(7,248)
Foreign exchange gains and losses	(3,562)	947	(33,924)
Equity in losses of unconsolidated subsidiaries and affiliates	(356)	(1,091)	(3,390)
Impairment loss (Note 19)	(136)	(1,738)	(1,295)
Gain on valuation of derivatives	4,098	789	39,029
Other, net	401	(226)	3,819
	(3,034)	(5,661)	(28,895)
Income before income taxes and minority interests	74,021	64,062	704,962
Income taxes (Note 12):			
Current	24,682	25,071	235,066
Deferred	1,687	(949)	16,067
	26,369	24,122	251,133
Income before minority interests	47,652	39,940	453,829
Minority interests in income	(2,858)	(4,489)	(27,219)
Net income	¥ 44,794	¥ 35,451	\$ 426,610
		Yen	U.S. dollars (Note 1)
Per share amounts:			
Net income	¥170.76	¥135.13	\$1.626
Cash dividends	40.00	30.00	0.381

## Consolidated Statements of Comprehensive Income Sumitomo Rubber Industries, Ltd. and Its Consolidated Subsidiaries

Sumitomo Rubber Industries, Ltd. and Its Consolidated Subsidiaries		Millions of yen	Thousands of U.S. dollars (Note 1)
Years ended December 31	2013	2012	2013
Income before minority interests	¥47,652	¥39,940	\$453,829
Other comprehensive income (Note 11):			
Net unrealized gains and losses on available-for-sale securities	6,844	1,944	65,181
Deferred gains and losses on hedges	6	188	57
Currency translation adjustments	36,886	18,573	351,294
Adjustments for retirement obligation of foreign affiliates	(27)	(15)	(257)
Share of other comprehensive income of affiliates under the equity method	7,838	(2,041)	74,648
	51,547	18,649	490,923
Comprehensive income	¥99,199	¥58,589	\$944,752
Comprehensive income attributed to:			
Owners of the Company	¥94,470	¥53,085	\$899,714
Minority interests	4,729	5,504	45,038

# Consolidated Statements of Changes in Net Assets Sumitomo Rubber Industries, Ltd. and Its Consolidated Subsidiaries

										Millions of yen
	Common stock	Capital surplus	Retained earnings	Treasury stock	Net unrealized gains and losses on available-for- sale securities	Deferred gains and losses on hedges	Currency translation adjustments	Adjustments for retirement obligation of foreign affiliates	Minority interests	Total net assets
Balance at beginning of fiscal 2012	¥42,658	¥38,661	¥159,827	¥(540)	¥2,816	¥ (30)	¥(29,761)	¥(15,970)	¥24,514	¥222,175
Disposal of treasury stock		0		0						0
Dividends from surplus			(6,558)							(6,558)
Net income			35,451							35,451
Purchase of treasury stock				(3)						(3)
Effect of change in reporting entities			(49)							(49)
Other			29		1,921	188	21,025	(5,500)	2,424	20,087
Balance at end of fiscal 2012	¥42,658	¥38,661	¥188,700	¥(543)	¥4,737	¥158	¥ (8,736)	¥(21,470)	¥26,938	¥271,103

					Net unrealized			Adjustments for		Millions of yen
	Common stock	Capital surplus	Retained earnings	Treasury stock	gains and losses on available-for- sale securities	Deferred gains and losses on hedges	Currency translation adjustments	retirement obligation of foreign affiliates	Minority interests	Total net assets
Balance at beginning of										
fiscal 2013	¥42,658	¥38,661	¥188,700	¥(543)	¥ 4,737	¥158	¥ (8,736)	¥(21,470)	¥26,938	¥271,103
Disposal of treasury stock		0		0						0
Dividends from surplus			(9,182)							(9,182)
Net income			44,794							44,794
Purchase of treasury stock				(8)						(8)
Effect of change in reporting entities			354							354
Other			15		6,784	6	40,412	2,473	2,093	51,783
Balance at end of										
fiscal 2013	¥42,658	¥38,661	¥224,681	¥(551)	¥11,521	¥164	¥31,676	¥(18,997)	¥29,031	¥358,844

								Tho	usands of U.S.	dollars (Note 1)
Balance at beginning of fiscal 2013	<b>f</b> \$406,267	\$368,200	\$1,797,143	\$(5,172)	\$ 45,114	\$1,505	\$ (83,200)	\$(204,476)	\$256,552	\$2,581,933
Disposal of treasury stock		0		0						0
Dividends from surplus			(87,448)							(87,448
Net income			426,610							426,610
Purchase of treasury stock				(76)						(76
Effect of change in reporting entities			3,371							3,371
Other			143		64,610	57	384,876	23,552	19,934	493,172
Balance at end of fiscal 2013	\$406,267	\$368,200	\$2,139,819	\$(5,248)	\$109,724	\$1,562	\$301,676	\$(180,924)	\$276,486	\$3,417,562

## **Consolidated Statements of Cash Flows**

Sumitomo Rubber Industries, Ltd. and Its Consolidated Subsidiaries

		Millions of ven	Thousands of U.S. dollars (Note 1)
Years ended December 31	2013	2012	2013
Cash flows from operating activities:			
Income before income taxes and minority interests	¥ 74,021	¥64,062	\$ 704,962
Depreciation and amortization	43,279	36,278	412,181
Impairment loss	136	1,738	1,295
Loss (gain) on sales and retirement of noncurrent assets	113	867	1,076
Loss (gain) on sales of stocks of subsidiaries and affiliates	311	901	2,962
Equity in earnings and losses of affiliates	356	1,091	3,390
Increase (decrease) in allowance for doubtful accounts	106	(286)	1,010
Increase (decrease) in provision for retirement benefits	342	295	3,257
(Increase) decrease in prepaid pension costs	682	1,254	6,495
Interest and dividend income	(1,446)	(1,169)	(13,771
Interest expense	4,811	4,644	45,819
(Increase) decrease in notes and accounts receivable—trade	(20,367)	(7,196)	(193,971
(Increase) decrease in inventories	10,540	657	100,381
Increase (decrease) in notes and accounts payable—trade	(1,928)	(6,327)	(18,362
Increase (decrease) in accounts payable—other	3,544	1,061	33,752
Other, net	(4,526)	(3,312)	(43,105)
Subtotal	109,974	94,558	1,047,371
Interest and dividend income received	2,547	1,446	24,257
Interest expense paid	(4,852)	(4,388)	(46,210)
Income taxes paid	(30,657)	(14,973)	(291,970
Net cash provided by (used in) operating activities	77,012	76,643	733,448
Cash flows from investing activities:		, 676 18	,
Payments into time deposits	_	(1,157)	_
Proceeds from withdrawal from time deposits	324	1,265	3,086
Purchase of property, plant and equipment	(54,650)	(55,398)	(520,476)
Purchase of intangible assets	(5,807)	(3,525)	(55,305)
Proceeds from sales of noncurrent assets	1,053	341	10,029
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(5,736)		(54,629
Purchase of investments in subsidiaries	( <i>c</i> ): <i>c</i> ( <i>c</i> )	(2,828)	(0.,010)
Purchase of treasury stock of subsidiaries in consolidation	_	(502)	
Purchase of investment securities	(12)	(15)	(114
Proceeds from sales of investment securities	0	139	0
Purchase of stocks of subsidiaries and affiliates	(3,494)	(507)	(33,276
Net (increase) decrease in short-term loans receivable	(123)	(29)	(1,171
Payments of long-term loans receivable	(398)	(47)	(3,790
Collection of long-term loans receivable	1,058	65	10,076
Other, net	(490)	31	(4,668)
Net cash provided by (used in) investing activities	(68,275)	(62,167)	(650,238)
Cash flows from financing activities:	(00,275)	(02,107)	(050,250)
Net increase (decrease) in short-term loans payable	8,422	(9,337)	80,210
Proceeds from long-term debt and newly issued bonds	23,692	22,415	225,638
Repayments of long-term debt and redemption of bonds	(24,113)	(19,513)	(229,648)
Proceeds from issuance of stock to minority shareholders	202	(13,313)	1,924
Cash dividends paid	(9,182)	(6,558)	(87,448)
Cash dividends paid to minority shareholders	(3,265)	(1,614)	(31,095)
Net (increase) decrease in treasury stock	(8)	(1,014)	(76)
Other, net	(1,572)	(1,225)	(14,972
Net cash provided by (used in) financing activities	(5,824)	(15,835)	(55,467)
Effect of exchange rate change on cash and cash equivalents	5,533	2,629	52,695
Net increase (decrease) in cash and cash equivalents	8,446	1,270	80,438
Cash and cash equivalents at beginning of period	32,876	28,511	313,105
Increase (decrease) in cash and cash equivalents due to change in reporting entities	52,876 682	3,095	6,495
Increase (decrease) in cash and cash edilivalents dile to chande in reporting entities			

## **Notes to Consolidated Financial Statements**

Sumitomo Rubber Industries, Ltd. and Its Consolidated Subsidiaries December 31, 2013 and 2012

## **1. Basis of Presentation of Consolidated Financial Statements**

The accompanying consolidated financial statements of Sumitomo Rubber Industries, Ltd. ("the Company") have been prepared in accordance with the provisions set of forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards ("IFRS").

The U.S. dollar amounts appearing in the consolidated financial statements are included solely for convenience of the readers outside Japan and presented at the rate of ¥105 to US\$1.00, the approximate rate prevailing at December 31, 2013. The translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that rate.

## 2. Summary of Significant Accounting Policies

## (1) Principles of consolidation

The consolidated financial statements consist of the accounts of the Company and, with minor exceptions, those of its majority-owned subsidiaries at the relevant balance sheet dates. All significant intercompany accounts, transactions and unrealized profit or losses have been eliminated in consolidation. Investments in unconsolidated subsidiaries and affiliates (companies in which the Company has a 20% to 50% ownership interest) are, with minor exceptions, accounted for using the equity method. Under the equity method, investments are stated at cost plus/minus the Company's equity in undistributed earnings or losses. The Company's equity in current earnings or losses of such companies is, after the elimination of unrealized intercompany profits, included in the consolidated statements of income.

SRI Tire Trading Ltd., which was treated as a consolidated subsidiary in 2012, was merged into the Company. Dunlop Sports Chubu Co., Ltd., was merged into Dunlop Sports Marketing Co. Ltd. Both SRI Tire Trading Ltd. and Dunlop Sports Chubu Co., Ltd., were excluded from consolidation in fiscal 2013.

Dunlop Sports Co. Ltd., a subsidiary of the Company, sold all its stocks in Bambi Kogen Kaihatsu Co., Ltd. on August 30, 2013 and that company was excluded from consolidation in fiscal 2013. However, for the period from January 1, 2013 to June 30, 2013 (deemed date of sale), the income statements of Bambi Kogen Kaihatsu Co., Ltd. were included in consolidation.

Sumirubber Thai Eastern Corporation Co., Ltd. and Falken Tyre India Private Limited, the operations of which became significant in fiscal 2013, were included in consolidation in fiscal 2013.

Dunlop Tire Trading (Shanghai) Co., Ltd., Dunlop Tire Trading (Tianjin) Co., Ltd., Dunlop Tire Trading (Dalian) Co., Ltd., and Dunlop Tire Trading (Guangzhou) Co., Ltd., were included in consolidation in fiscal 2013 due to their being founded during the year. Apollo Tyres South Africa (Pty) Limited was included in consolidation in fiscal 2013 due to a stock acquisition. (On January 27, 2014, the acquired company changed its trade name to Sumitomo Rubber South Africa (Pty) Limited). The acquired company's balance sheet at December 31, 2013 (deemed date of acquisition) was included in consolidation.

Consolidated subsidiaries that have a fiscal year ending other than December 31 have prepared provisional financial statements to conform to the fiscal year of the Company for group consolidation purposes.

If there is a change in the reporting entity, the consolidated financial statements are not restated. The effect of the change is directly debited or credited to retained earnings during the period.

The positive differences between the cost of and the underlying net equity in investments in consolidated subsidiaries and affiliates accounted for on an equity basis are recognized as goodwill when those companies are initially included in consolidation or accounted for by the equity method. Generally, negative differences generated on or before March 31, 2010 and goodwill are amortized using the straight-line method over a period within 20 years. Minor goodwill and negative differences generated after March 31, 2010 are charged or credited to cost or income.

#### (2) Consolidated statements of cash flows

In preparing the consolidated statements of cash flows, cash on hand, readily available deposits and short-term highly liquid investments with original maturities of three months or less are considered to be cash and cash equivalents.

#### (3) Translation of foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into Japanese yen at the rates of exchange prevailing at the balance sheet date, except for those hedged by forward exchange contracts, which are translated at the contract rates. Resulting the exchange gains and losses are included in the consolidated statements of income.

In preparing the accompanying consolidated financial statements, the asset and liability accounts of foreign subsidiaries and affiliates are translated into Japanese yen at year-end exchange rates, and shareholders' equity is translated at historical exchange rates. Revenue and expense accounts of foreign subsidiaries and affiliates are translated at the average rates of exchange prevailing during the year. The result-ing translation adjustments are shown as a component of net assets.

## (4) Marketable securities and investments in securities

Securities classified as available-for-sale securities are stated at fair market value with unrealized gains and losses, net of applicable taxes, recorded as a component of net assets. Securities with no fair market value are stated at cost. If securities decline in value significantly and the decline is not considered recoverable, the value of the securities is reduced to net realizable value and charged to income. The cost of securities sold is determined based on the average cost of all the shares of securities held at the time of sale.

## (5) Derivative financial instruments and hedging

The Company and its consolidated subsidiaries use derivative financial instruments, which include foreign exchange forward contracts, currency swap contracts and interest rate swap contracts, in order to offset risks associated with fluctuations in currency exchange rates and interest rates with respect to financial assets and liabilities in accordance with internal policies and procedures.

#### (a) Hedge accounting

The Company and its consolidated subsidiaries have adopted a method for hedging instruments that defers the recognition of gain or loss resulting from a change in the fair value of the derivative financial instrument until the related loss or gain on the hedged item is recognized.

All derivatives are stated at fair value. However, when foreign exchange forward contracts meet certain conditions, accounts receivable and accounts payable covered by these contracts are translated using the contracts' rates. In addition, when an interest rate swap contract meets certain conditions, the net amount to be paid or received under the contract is added to or deducted from the interest on the hedged item.

Hedging instruments and hedged items are summarized as follows:

Hedging instruments	Hedged items
Foreign exchange forward contracts	Accounts receivable and accounts payable in foreign currencies and
	forecasted transactions
Interest rate swap contracts	Short-term borrowings and long-term debt

#### (b) Hedging policy

The Company and its consolidated subsidiaries use financial instruments to hedge market and interest rate fluctuation risks in accordance with their internal policies and procedures.

## (c) Method for assessing hedge effectiveness

The Company and its consolidated subsidiaries evaluate the effectiveness of their hedging activities by comparing the cumulative changes in fair value or the cumulative changes in cash flow on hedging instruments with those of the related hedged items from the commencement of the hedge.

#### (6) Inventories

Inventories are mainly stated at the lower of average cost or net realizable value.

## (7) Allowance for doubtful accounts

The Company and its consolidated subsidiaries provide an allowance for doubtful accounts principally at an amount determined based on the historical bad debt ratio during certain reference periods plus the estimated uncollectible amount determined by reference to specific doubtful receivables.

## (8) Property, plant and equipment

Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment is computed using the straight-line method. The estimated useful life of assets from the major classes of depreciable assets ranges from 3 to 60 years for buildings and structures and from 1 to 20 years for machinery, vehicles and equipment.

## (9) Accounting for leases

Finance leases which transfer ownership are depreciated in the same manner as owned fixed assets. Finance leases which do not transfer title are accounted for as purchase and sale transactions and are depreciated by the straight-line method, in which it is assumed that the useful life is the lease period and that the residual value of the relevant asset at the end of the lease period is zero. Finance lease transactions which were executed on or before December 31, 2008 and which do not involve a transfer of ownership are accounted for using the same method as that used for operating leases.

## (10) Intangible assets

Intangible assets are stated at cost, less accumulated amortization. Amortization is computed using the straight-line method over the estimated useful lives of the assets.

## (11) Research and development expenses

Research and development expenses are charged to income when incurred.

#### (12) Allowance for sales returns

An allowance for sales returns is provided for losses incurred on the return of snow tires sold during the fiscal year but returned subsequent to the balance sheet date. The allowance is based on an estimate using the average rate of such returns in prior years.

#### (13) Accrued retirement benefits

The Company and its subsidiaries provide an accrual for defined benefit employees' pension and severance benefits based on the projected benefit obligation and the fair value of plan assets at the balance sheet date. Prior service costs are charged to income on a straight-line basis, beginning from the fiscal year in which they are incurred, over a fixed number of years (principally 15 years) within the average remaining years of service of employees when the changes occur. Actuarial differences are charged to income on a straight-line basis, beginning from the following fiscal year after they are incurred, over a fixed number of years (10 and 15 years) within the average remaining years of service of employees when the differences occur. Accrued retirement benefits for directors and statutory auditors of certain consolidated subsidiaries, which are included in other long-term liabilities, are recorded in an amount equivalent to 100% of such benefits that the subsidiaries would be required to pay at the balance sheet date based on their internal rules. Payments of benefits are subject to resolution at the General Meeting of Shareholders.

## (14) Income taxes

Income taxes are accounted for by the asset and liability method. Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, operating loss carryforwards and foreign tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

## (15) Per share amounts

Net income per share is computed based on the average number of shares outstanding during each period. Diluted net income per share is not presented because there were no outstanding common stock equivalents as of December 31, 2013 or December 31, 2012.

## (16) Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the accompanying consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## (17) Reclassifications and restatements

Certain prior year amounts have been reclassified and restated to conform to the current year's presentation. These reclassifications and restatements had no effect on previously reported results of operations or retained earnings.

## (18) Unapplied accounting standards

• Accounting Standard for Retirement Benefits (Accounting Standards Board of Japan ("ASBJ") Statement No. 26, May 17, 2012)

• Guidance on Accounting Standard for Retirement Benefits (ASBJ Guidance No. 25, May 17, 2012)

#### (a) Summary

Under the amended rule, actuarial gains and losses and past service costs that are yet to be recognized in profit or loss are to be recognized within the net asset section, after adjusting for tax effects, and the deficit or surplus is to be recognized as a liability or asset without any adjustments. For determining the method of attributing the expected benefit to periods, the new standard allows companies to choose the benefit formula basis as well as the straight-line basis. The method used for determining the discount rate has also been amended.

## (b) The date at which the Company plans to initially apply the accounting standards

The Company plans to apply them from December 31, 2014, except for the amendments related to the determination of retirement benefit obligations and current service costs, which will be applied from the beginning of fiscal 2015.

#### (c) Impact of application of standards

The Company and its consolidated domestic subsidiaries are currently in the process of estimating the effects of these new standards on the consolidated financial statements.

## 3. Cash Flow Information

Reconciliations of cash and time deposits in the consolidated balance sheets and cash and cash equivalents in the consolidated statements of cash flows are as follows:

		Millions of yen	Thousands of U.S. dollars
	2013	2012	2013
Cash and time deposits	¥42,441	¥33,514	\$404,200
Time deposits with a maturity of over three months	(437)	(638)	(4,162)
Cash and cash equivalents	¥42,004	¥32,876	\$400,038

In fiscal 2013, the Company obtained control of Apollo Tyres South Africa (Pty) Limited as a result of an acquisition of shares (on January 27, 2014, the acquired company changed its trade name to Sumitomo Rubber South Africa (Pty) Limited). The assets and liabilities of the consolidated subsidiary at the time of consolidation in connection with the acquisition cost and net cash paid for the acquisition were as follows:

	Millions of yen	U.S. dollars
Current assets	¥7,448	\$70,933
Noncurrent assets	5,230	49,810
Goodwill	3,303	31,457
Current liabilities	(8,745)	(83,286)
Noncurrent liabilities	(1,018)	(9,695)
Acquisition cost	6,218	59,219
Cash and cash equivalents	(482)	(4,590)
Net cash paid for the acquisition	¥5,736	\$54,629

## 4. Financial Instruments

#### (1) Qualitative information on financial instruments

#### (a) Policies for using financial instruments

The Company and its consolidated subsidiaries raise funds for investment in equipment and for operating capital mainly through bank loans and bond issuances based on cash flow planning. Temporary excess cash is managed through low-risk financial assets. The Company and its consolidated subsidiaries utilize derivative transactions only to hedge risks of future changes in cash flows and fair values and not for speculative purposes.

## (b) Financial instruments and exposure to risk

Trade notes and accounts receivable are exposed to the credit risks of customers. However, the Company and its consolidated subsidiaries seek to reduce the risks through the implementation of rules for credit controls. Operating receivables denominated in foreign currencies are exposed to foreign exchange risk, but the risk is hedged using forward exchange contracts, etc., for the net position of foreign currency operating payables. The risk of fluctuation in fair value is hedged using borrowings denominated in foreign currencies, with the balance consisting of foreign currency operating receivables and foreign currency operating payables. Investment securities are mainly held to build and maintain good customer relationships. The Company and its consolidated subsidiaries periodically review the circumstances under which such securities are held and evaluate the fair value of the securities and/or the financial condition of the issuers, which are generally business counterparties.

The main purpose of holding debt and issuing bonds is to secure financing for equipment and operating capital. The derivative transactions entered into comprise forward exchange contracts to hedge exchange risks associated with foreign currency debt and credit; currency swap contracts; and interest swap contracts to hedge fluctuation risks associated with interest rates for and fair values of debt. The Company and its consolidated subsidiaries manage and control these risks according to management's rules for derivative transactions.

## (2) Fair value of financial instruments

The carrying amounts and fair values of the financial instruments on the consolidated balance sheet at December 31, 2013 and 2012 were as set forth in the table below. Financial instruments whose fair values were hard to determine were not included in the table.

		М	illions of yen		Thousands (	of U.S. dollars
			2013			2013
	Carrying amount	Fair value	Difference	Carrying amount	Fair value	Difference
Cash and time deposits	¥ 42,441	¥ 42,441	¥ —	\$ 404,200	\$ 404,200	\$ —
Trade notes and accounts receivable	198,188	198,188	—	1,887,504	1,887,504	—
Investments in securities	27,594	27,594	_	262,800	262,800	_
Total assets	¥268,223	¥268,223	¥ —	\$2,554,504	\$2,554,504	\$ —
Trade notes and accounts payable	¥ 76,741	¥ 76,741	¥ —	\$ 730,867	\$ 730,867	\$ —
Short-term borrowings	89,719	89,719	—	854,467	854,467	—
Accrued accounts payable	46,371	46,371	_	441,628	441,628	_
Bonds	65,000	67,042	2,042	619,048	638,495	19,447
Long-term debt	141,926	142,067	141	1,351,676	1,353,019	1,343
Total liabilities	¥419,757	¥421,940	¥2,183	\$3,997,686	\$4,018,476	\$20,790
Derivative transactions						
Contracts for which hedge accounting was not adopted	¥ 4,686	¥ 4,686	¥ —	\$ 44,629	\$ 44,629	\$ —
Contracts for which hedge accounting was adopted	264	264	_	2,514	2,514	

		М	illions of yen
			2012
	Carrying amount	Fair value	Difference
Cash and time deposits	¥ 33,514	¥ 33,514	¥ —
Trade notes and accounts receivable	162,926	162,926	_
Investments in securities	16,780	16,780	_
Total assets	¥213,220	¥213,220	¥ —
Trade notes and accounts payable	¥ 72,807	¥ 72,807	¥ —
Short-term borrowings	71,385	71,385	_
Accrued accounts payable	42,243	42,243	_
Bonds	75,000	77,708	2,708
Long-term debt	124,255	124,975	720
Total liabilities	¥385,690	¥389,118	¥3,428
Derivative transactions			
Contracts for which hedge accounting was not adopted	¥ 648	¥ 648	¥ —
Contracts for which hedge accounting was adopted	255	255	_

(a) Valuation methods used to determine the fair value of financial instruments

#### Trade notes and accounts receivable:

The carrying amount approximates fair value because of the short maturity.

## Investments in securities:

The carrying amount is only for listed stock that has quoted market value and is stated at fair market value.

#### Trade notes and accounts payable:

The carrying amount approximates fair value because of the short maturity.

## Short-term borrowings:

The carrying amount approximates fair value because of the short maturity.

## Accrued accounts payable:

The carrying amount approximates fair value because of the short maturity.

#### Bonds and long-term debt:

For items with floating rates, the fair value is based on the book value since the market interest rate is reflected in a short period. For items with fixed rates, the fair value is based on the present value with interest discounted based on the interest rate for similar instruments. For long-term borrowings used in interest rate swaps in which the net amount to be paid or received under the interest rate swap contract is added to or deducted from the interest on the assets or liabilities for which the swap contract is executed, fair value is based on the present value with interest rate for similar instruments and such borrowings are processed as a unit using the rate set by the interest rate swap.

## **Derivative transactions:**

See Note 7. Derivative Financial Instruments.

(b) Financial instruments for which fair value is difficult to determine

		Millions of yen	Thousands of U.S. dollars
	2013	2012	2013
Unlisted securities (available-for-sale securities)	¥ 331	¥ 328	\$ 3,152
Unlisted investments in affiliates	41,664	30,798	396,800

The above financial instruments do not have quoted market values and their future cash flows cannot be estimated. Because the fair value is difficult to determine, these instruments are not included in "Investments in securities."

## 5. Inventories

Inventories as of December 31, 2013 and 2012 consisted of the following:

		Millions of yen	Thousands of U.S. dollars
	2013	2012	2013
Finished goods	¥ 79,834	¥ 78,808	\$ 760,324
Work-in-process	6,159	5,181	58,657
Raw materials	35,880	32,136	341,714
Supplies	8,554	6,784	81,467
Total	¥130,427	¥122,909	\$1,242,162

## 6. Investments in Securities

As of December 31, 2013 and 2012, cost, book value and related unrealized gains and losses pertaining to marketable equity securities classified as available-for-sale securities with readily determinable fair values were as follows:

		Millions of yen	Thousands of U.S. dollars
	2013	2012	2013
Available-for-sale securities:			
Cost	¥ 9,736	¥ 9,544	\$ 92,724
Book value	27,594	16,780	262,800
Unrealized gains	17,860	7,821	170,095
Unrealized losses	(2)	(585)	(19)

## 7. Derivative Financial Instruments

Fair value information regarding derivative financial instruments as of December 31, 2013 and 2012 was as follows:

## (1) Derivative transactions for which hedge accounting has not been applied

Currency related contracts

					N	lillions of yen			Thousands of U.S. dollars
			2013			2012			2013
	Contract amount	Fair value	Unrealized gain (loss)	Contract amount	Fair value	Unrealized gain (loss)	Contract amount	Fair value	Unrealized gain (loss)
Forward foreign exchange contracts									
To buy foreign currencies	¥ 1,923	¥ 22	¥ 22	¥ 3,319	¥ 85	¥ 85	\$ 18,314	\$ 210	\$ 210
To sell foreign currencies	14,870	(717)	(716)	7,908	(489)	(488)	141,619	(6,829)	(6,819)
Currency swap contracts	42,051	5,381	4,386	27,664	1,052	1,212	400,486	51,248	41,771
Total	¥58,844	¥4,686	¥3,692	¥38,891	¥ 648	¥ 809	\$560,419	\$44,629	\$35,162

## (2) Derivative transactions for which hedge accounting has been applied

(a) Currency related contracts

			Μ	lillions of yen		Thousands of U.S. dollars
		2013		2012		2013
	Contract amount	Fair value	Contract amount	Fair value	Contract amount	Fair value
Forward foreign exchange contracts						
Deferred hedges						
To buy foreign currencies	¥19,717	¥281	¥4,473	¥282	\$187,781	\$2,676
To sell foreign currencies	619	(17)	1,006	(27)	5,895	(162)
Designation method for forward foreign exchange contracts, etc.						
To buy foreign currencies	¥ 643	(Note)	¥ 36	(Note)	\$ 6,124	(Note)
To sell foreign currencies	446	(Note)	125	(Note)	4,248	(Note)
Total	¥21,425	¥264	¥5,640	¥255	\$204,048	\$2,514

(b) Interest rate related contracts

		N	lillions of yen		Thousands of U.S. dollars
	2013		2012		2013
Contract	Fair	Contract	Fair	Contract	Fair
amount	value	amount	value	amount	value
¥40,741	(Note)	¥32,700	(Note)	\$388,010	(Note)
	amount	Contract Fair amount value	2013 Contract Fair Contract amount value amount	Contract Fair Contract Fair amount value amount value	20132012ContractFairContractamountvalueamountvalueamountvalue

Note: Fair value above is based on prices provided by financial institutions.

The fair value of some derivative financial instruments was included in the fair value of accounts receivable, accounts payable and long-term debt and long-term loans as hedged items because those derivative financial instruments were used to hedge the risk of foreign currency or interest fluctuation and were booked with related accounts receivable, accounts payable and long-term debt and long-term loans as a unit according to Japanese accounting regulations.

## 8. Property, Plant and Equipment

The depreciation expense for the years ended December 31, 2013 and 2012 was ¥38,136 million (\$363,200 thousand) and ¥32,156 million, respectively.

## 9. Trademarks

For the years ended December 31, 2013 and 2012, the amortization expense for capitalized trademarks was ¥67 million (\$638 thousand) and ¥175 million, respectively. The increase in trademarks resulted mainly from business combinations in the amount of ¥1,261 million (\$12,010 thousand). See Note 20. Business Combination.

## 10. Short-Term Borrowings and Long-Term Debt

Short-term borrowings of ¥89,719 million (\$854,467 thousand) and ¥71,385 million as of December 31, 2013 and 2012, respectively, bore interest at rates ranging from 0.09% to 5.13% and from 0.01% to 9.00% per annum, respectively.

Long-term debt as of December 31, 2013 and 2012 consisted of the following:

	5	N 4111	Thousands of
		Millions of yen	U.S. dollars
	2013	2012	2013
1.83% unsecured bonds due 2013 payable in Japanese yen	¥ —	¥ 10,000	\$ —
1.84% unsecured bonds due 2014 payable in Japanese yen	10,000	10,000	95,238
1.25% unsecured bonds due 2014 payable in Japanese yen	10,000	10,000	95,238
0.58% unsecured bonds due 2016 payable in Japanese yen	10,000	10,000	95,238
2.19% unsecured bonds due 2017 payable in Japanese yen	5,000	5,000	47,619
2.17% unsecured bonds due 2018 payable in Japanese yen	10,000	10,000	95,238
2.07% unsecured bonds due 2019 payable in Japanese yen	10,000	10,000	95,238
1.38% unsecured bonds due 2021 payable in Japanese yen	10,000	10,000	95,238
Loans payable to banks and other financial institutions due from 2014 to			
2023 with interest rates of 0.19% to 5.45% for 2013 and 2012			
Unsecured	141,926	124,255	1,351,676
Finance lease obligations	5,468	5,236	52,077
Subtotal	212,394	204,491	2,022,800
Less current portion of long-term debt:			
Bonds	(20,000)	(10,000)	(190,476)
Finance lease obligations	(1,514)	(1,407)	(14,419)
Long-term debt	(37,339)	(14,112)	(355,610)
Subtotal	(58,853)	(25,519)	(560,505)
Total	¥153,541	¥178,972	\$1,462,295

The aggregate annual maturities of long-term debt as of December 31, 2013 were as follows:

Years ending December 31	Millions of yen	Thousands of U.S. dollars
2014	¥ 58,853	\$ 560,505
2015	23,694	225,657
2016	39,788	378,933
2017	26,035	247,952
2018	27,803	264,790
2019 and thereafter	36,221	344,963
Total	¥212,394	\$2,022,800

Substantially all loans from banks and other financial institutions are under agreements which provide that under certain conditions a borrower may be required to provide collateral (or additional collateral) or guarantors with respect to the loans and that collateral, whether furnished as security for short-term or long-term loans or otherwise, may be treated by the lender as collateral for all indebtedness to that bank or financial institutions. Default provisions in the agreements grant certain rights of possession to the banks and other financial institutions.

## **11. Consolidated Statements of Comprehensive Income**

Amounts reclassified to net income (loss) in the years ended December 31, 2013 and 2012 that were recognized in other comprehensive income in these or previous fiscal periods and the tax effects of each component of other comprehensive income are as follows:

		Millions of yen	Thousands of U.S. dollars
	2013	2012	2013
Net unrealized gains and losses on available-for-sale securities			
Increase (decrease) during the year	¥10,541	¥ 3,054	\$100,390
Reclassification adjustments	_	(68)	_
Subtotal, before tax	10,541	2,986	100,390
Tax effects	(3,697)	(1,042)	(35,209)
Subtotal, net of tax	6,844	1,944	65,181
Deferred gains and losses on hedges			
Increase (decrease) during the year	¥ 623	¥ 295	\$ 5,933
Reclassification adjustments	_	9	_
Adjustment for acquisition cost of hedged items	(719)	_	(6,847)
Subtotal, before tax	(96)	304	(914)
Tax effects	102	(116)	971
Subtotal, net of tax	6	188	57
Currency translation adjustments			
Increase (decrease) during the year	¥37,272	¥18,624	\$354,971
Reclassification adjustments	_	_	_
Subtotal, before tax	37,272	18,624	354,971
Tax effects	(386)	(51)	(3,677)
Subtotal, net of tax	36,886	18,573	351,294
Adjustments for retirement obligations of foreign affiliates			
Increase (decrease) during the year	¥ 20	¥ (23)	\$ 190
Reclassification adjustments	—	—	_
Subtotal, before tax	20	(23)	190
Tax effects	(47)	8	(447)
Subtotal, net of tax	(27)	(15)	(257)
Share of other comprehensive income of affiliates under the equity method			
Increase (decrease) during the year	¥ 7,273	¥ (2,441)	\$ 69,267
Reclassification adjustments	565	400	5,381
Subtotal, net of tax	7,838	(2,041)	74,648
Total other comprehensive income	¥51,547	¥18,649	\$490,923

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## 12. Income Taxes

The Company and its consolidated subsidiaries are subject to a number of different income taxes in Japan which, in the aggregate, resulted in a statutory tax rate of approximately 37.8% and 40.4% for the years ended December 31, 2013 and 2012, respectively. Significant differences between the normal cumulative statutory tax rate and the effective tax rate in the consolidated statements of income for the years ended December 31, 2013 and 2012 were as follows:

	2013	2012
Statutory tax rate	37.8%	40.4%
Undistributed benefits of consolidated subsidiaries	1.7	1.7
Expenses not deductible for tax purposes	1.6	0.6
Valuation allowance	1.6	(2.0)
Amortization of goodwill	0.3	0.5
Equity in losses (earnings) of unconsolidated subsidiaries and affiliates	0.2	0.7
Differences in statutory tax rates of foreign subsidiaries	(4.2)	(5.0)
Tax exemption of foreign subsidiaries	(1.1)	(0.8)
Tax credits for research and development costs	(0.8)	(1.2)
Effect arising from a change in tax rates	_	0.8
Other	(1.5)	2.0
Effective tax rate for consolidated statements of income	35.6%	37.7%

Significant components of deferred tax assets and liabilities as of December 31, 2013 and 2012 were as follows:

		Millions of yen	
	2013	2012	U.S. dollars 2013
Deferred tax assets:			
Unrealized profits	¥ 5,883	¥ 5,399	\$ 56,029
Accrued retirement benefits	3,867	3,774	36,829
Tax loss carryforwards	2,954	2,651	28,133
Loss on impairment of fixed assets	2,665	2,439	25,381
Incentive bonuses	1,860	2,087	17,714
Accrued bonuses	1,434	1,240	13,657
Allowance for sales returns	1,000	986	9,524
Inventories	818	1,145	7,790
Accrued business enterprise tax	792	924	7,543
Advertising	976	823	9,295
Allowance for doubtful accounts	617	655	5,876
Loss on impairment of investment securities	496	502	4,724
Depreciation	422	491	4,019
Loss on impairment of golf club memberships	199	210	1,895
Other	5,693	4,442	54,220
Total deferred tax assets	¥ 29,676	¥ 27,768	\$ 282,629
Less valuation allowance	(5,681)	(4,873)	(54,106)
Net deferred tax assets	¥ 23,995	¥ 22,895	\$ 228,523
Deferred tax liabilities:			
Prepaid pension cost	¥ (3,281)	¥ (3,719)	\$ (31,248)
Undistributed benefits of consolidated subsidiaries	(4,038)	(2,823)	(38,457)
Deferred gains on sales of property, plant and equipment	(1,906)	(1,872)	(18,152)
Unrealized gains on available-for-sale securities	(6,170)	(2,477)	(58,762)
Unrealized gains on land of a consolidated subsidiary	(1,146)	(1,164)	(10,914)
Other	(4,872)	(2,009)	(46,400)
Total deferred tax liabilities	¥(21,413)	¥(14,064)	\$(203,933)
Deferred tax assets, net	¥ 2,582	¥ 8,831	\$ 24,590

Deferred income taxes, net as of December 31, 2013 and 2012 were included in the following accounts:

		Millions of yen	Thousands of U.S. dollars
	2013	2012	2013
Current assets—deferred tax assets	¥12,557	¥12,652	\$119,590
Investments and other assets—deferred tax assets	6,010	6,473	57,238
Current liabilities—deferred tax liabilities (current liabilities—other)	(2)	(27)	(19)
Long-term liabilities—deferred tax liabilities	(15,983)	(10,267)	(152,219)

## **13. Accrued Retirement Benefits**

Upon terminating employment, employees of the Company and the domestic consolidated subsidiaries are entitled, under most circumstances, to lump-sum indemnities or pension annuity payments. For an employee who voluntarily retires under normal circumstances, a minimum payment amount is calculated based on the rate of pay at the time of retirement, length of service and conditions under which the employee retires. In calculating the payment amount for an employee who retires involuntarily, including an employee who retires due to reaching the mandatory retirement age, the Company or the domestic consolidated subsidiaries may grant additional benefits.

Most of the foreign subsidiaries have defined benefit pension plans or severance indemnity plans that cover substantially all of their employees and under which the cost of benefits is currently funded or accrued. Benefits awarded under these plans are based primarily on rates of pay at the time of retirement and length of service.

The liability for severance and retirement benefits included in the liabilities section of the consolidated balance sheets as of December 31, 2013 and 2012 consisted of the following:

		Millions of yen	Thousands of U.S. dollars
	2013	2012	2013
Benefit obligation	¥(52,929)	¥(51,825)	\$(504,086)
Fair value of plan assets	66,647	53,998	634,734
Funded status:			
Benefit obligation in excess of plan assets	13,718	2,173	130,648
Unrecognized actuarial differences	(5,965)	7,547	(56,810)
Unrecognized prior service cost	(577)	(681)	(5,495)
Subtotal	7,176	9,039	68,343
Prepaid pension cost	21,135	21,817	201,286
Accrued retirement benefits	¥(13,959)	¥(12,778)	\$(132,943)

The Company and certain consolidated subsidiaries abolished the retirement benefit plans for directors and statutory auditors in March 2005. Accrued retirement benefits for directors and statutory auditors amounting to ¥113 million (\$1,076 thousand) and ¥162 million as of December 31, 2013 and 2012, respectively, were excluded from the above table.

The retirement and pension costs of the Company and its consolidated subsidiaries for the years ended December 31, 2013 and 2012 were as follows:

		Millions of yen	Thousands of U.S. dollars
	2013	2012	2013
Service cost	¥2,570	¥2,439	\$24,476
Interest cost	951	955	9,057
Expected return on plan assets	(898)	(843)	(8,552)
Amortization of actuarial differences	879	1,384	8,371
Amortization of prior service cost	(100)	(101)	(952)
Severance and retirement benefit expense	3,402	3,834	32,400
Contributions to the defined contribution pension plan	717	708	6,829
Net periodic benefit costs	¥4,119	¥4,542	\$39,229

The discount rate used by the Company and the domestic consolidated subsidiaries was mainly 2.0% in 2013 and 2012, and the expected return on plan assets was mainly 2.5% in 2013 and 2012.

## 14. Research and Development Expenses

Research and development expenses for the years ended December 31, 2013 and 2012 were ¥21,822 million (\$207,829 thousand) and ¥19,539 million, respectively.

## **15. Segment Information**

## (1) Information by reportable segment

The Company's reportable segments are the units for which separate financial information is available and periodically reviewed by the Board of Directors for the purposes of deciding the allocation of management resources and evaluating business performance. The Company and its subsidiaries have three divisions based on operations in Tires, Sports and Industrial and Other Products. Each division formulates comprehensive strategies for both domestic and overseas markets and develops business activities. Therefore, the Company identifies "Tires," "Sports" and "Industrial and Other Products" as reportable segments.

Operations in the Tires segment involve the production and sale of a wide range of tires for a variety of vehicles such as passenger cars, trucks, buses and motorcycles and applications such as industrial applications. Operations in the Sports segment involve the production and sale of a variety of sporting goods, principally golf balls, golf clubs, golf bags and tennis balls. Operations in the Industrial and Other Products segment involve the production and sale of a variety of rubber and rubber based products, including vibration control products, flooring for gymnasiums, all-weather tennis courts, track and field facilities, marine fenders, precision rubber parts for office machines and blankets for offset printing presses.

The accounting policies of each reportable segment are the same as those described in Note 2.

Figures for reportable segment profit or loss are based on operating income.

Intersegment sales and transfers are stated at wholesale prices based on current market values.

Reportable segment sales, profit or loss, segment assets and other material items

		Millions of yen	Thousands of U.S. dollars
Years ended December 31	2013	2012	2013
Net sales:			
Tires—			
Sales to unaffiliated customers	¥681,100	¥619,361	\$6,486,667
Intersegment sales and transfers	19	13	181
¥	681,119	619,374	6,486,848
Sports—			
Sales to unaffiliated customers	66,261	61,346	631,057
Intersegment sales and transfers	337	331	3,210
<u>.</u>	66,598	61,677	634,267
Industrial and Other Products—			
Sales to unaffiliated customers	33,248	29,539	316,648
Intersegment sales and transfers	46	51	438
<u>_</u>	33,294	29,590	317,086
Adjustments	(402)	(394)	(3,830)
	¥780,609	¥710,247	\$7,434,371
Segment profit or loss:			
Tires	¥ 69,850	¥ 63,090	\$ 665,238
Sports	3,992	4,465	38,019
Industrial and Other Products	3,205	2,139	30,524
	77,047	69,694	733,781
Adjustments	8	29	76
	¥ 77,055	¥ 69,723	\$ 733,857
Segment assets:			
Tires	¥749,704	¥642,413	\$7,140,038
Sports	56,794	54,940	540,895
Industrial and Other Products	28,149	25,205	268,086
	834,647	722,558	7,949,019
Adjustments	32,817	14,970	312,543
	¥867,464	¥737,528	\$8,261,562
Increase in tangible and intangible fixed assets:			
Tires	¥ 62,469	¥ 58,660	\$ 594,943
Sports	2,903	2,807	27,648
Industrial and Other Products	1,225	937	11,666
	66,597	62,404	634,257
Adjustments		_	_
	¥ 66,597	¥ 62,404	\$ 634,257

		Millions of yen	Thousands of U.S. dollars
Years ended December 31	2013	2012	2013
Depreciation and amortization:			
Tires	¥ 40,773	¥ 34,005	\$ 388,314
Sports	1,697	1,515	16,162
Industrial and Other Products	809	758	7,705
	43,279	36,278	412,181
Adjustments	_	_	_
K	¥ 43,279	¥ 36,278	\$ 412,181
Amortization of goodwill:			
Tires	¥ 325	¥ 475	\$ 3,095
Sports	613	832	5,838
Industrial and Other Products	_	_	_
	938	1,307	8,933
Adjustments	_	_	_
	¥ 938	¥ 1,307	\$ 8,933
Investments in equity method affiliates:			
Tires	¥ 36,703	¥ 28,580	\$ 349,553
Sports	69	184	657
Industrial and Other Products	_	_	_
	36,772	28,764	350,210
Adjustments	_		
	¥ 36,772	¥ 28,764	\$ 350,210

(a) Segment profit or loss included in "Adjustments" comprised elimination of intersegment transactions.

(b) Segment assets included in "Adjustments" comprised corporate assets of ¥33,078 million (\$315,029 thousand) and ¥14,659 million at December 31, 2013 and 2012, respectively, and consisted mainly of cash and time deposits, investment securities owned by the Company and assets for administration divisions as well as the elimination of intersegment transactions of ¥261 million (\$2,486 thousand) and ¥311 million at December 31, 2013 and 2012, respectively.

(c) Segment profit corresponds to operating income.

(d) Depreciation and amortization comprised the amount of depreciation in long-term prepaid expenses.

(e) The increase in tangible and intangible fixed assets comprised an increase in long-term prepaid expenses.

## (2) Related information

(a) Information about geographical areas

(a) information about geographical aleas			Thousands of
		Millions of yen	U.S. dollars
Years ended December 31	2013	2012	2013
Net sales:			
Japan	¥382,077	¥373,715	\$3,638,829
Asia	150,792	117,322	1,436,114
North America	89,231	81,255	849,819
Other areas	158,509	137,955	1,509,609
Total	¥780,609	¥710,247	\$7,434,371
Net property, plant and equipment:			
Japan	¥138,490	¥138,560	\$1,318,952
Asia	150,189	122,218	1,430,371
Other areas	28,296	10,047	269,487
Total	¥316,975	¥270,825	\$3,018,810

(b) Information about impairment losses on fixed assets by reportable segment

	Millions of yen	Thousands of U.S. dollars
2013	2012	2013
¥136	¥1,611	\$1,295
_	38	_
_	89	_
¥136	¥1,738	\$1,295
	¥136 — —	2013 2012 ¥136 ¥1,611 — 38 — 89

(c) Information about goodwill by reportable segment

		Thousands of
	Millions of yen	U.S. dollars
2013	2012	2013
¥ 325	¥ 475	\$ 3,095
613	832	5,838
—	—	—
¥ 938	¥1,307	\$ 8,933
¥3,623	¥ 638	\$34,505
5,204	5,776	49,562
—	—	—
¥8,827	¥6,414	\$84,067
	¥ 325 613 — ¥ 938 ¥3,623 5,204 —	¥ 325       ¥ 475         613       832

## 16. Related Party Information

The condensed financial information of a significant affiliate, Goodyear Dunlop Tires Europe B.V., as of fiscal 2013 and 2012 was as follows:

		Millions of U.S. dollars
	2013	2012
Current assets	\$2,210	\$2,179
Noncurrent assets	2,200	2,126
Current liabilities	1,772	1,635
Noncurrent liabilities	1,366	1,460
Shareholders' equity	1,272	1,210
Net sales	5,857	5,990
Loss before income taxes	(2)	(27)
Net loss	(46)	(91)

## **17. Contingent Liabilities**

As of December 31, 2013 and 2012, the Company and its consolidated subsidiaries were contingently liable for the following:

		Millions of yen	Thousands of U.S. dollars
	2013	2012	2013
Trade notes discounted	¥943	¥ 324	\$8,981
Guarantees and arrangements similar to guarantees of indebtedness			
of employees, unconsolidated subsidiaries and affiliates	390	1,847	3,714

## 18. Leases

The original costs of leased assets under finance lease transactions which do not transfer ownership of the leased assets to the lessee and the related accumulated depreciation and accumulated impairment losses, assuming they were calculated using the straight-line method over the terms of the leases, as of December 31, 2013 and 2012 were as follows:

As of December 31, 2013		Millions of yen Th				Thousands	of U.S. dollars	
	Acquisition cost	Accumulated depreciation	Accumulated impairment loss	Net leased property	Acquisition cost	Accumulated depreciation	Accumulated impairment loss	Net leased property
Machinery, vehicles and equipment	¥4,929	¥3,423	¥355	¥1,151	\$46,943	\$32,600	\$3,381	\$10,962
Other	472	202	—	270	4,495	1,924	—	2,571
Total	¥5,401	¥3,625	¥355	¥1,421	\$51,438	\$34,524	\$3,381	\$13,533

As of December 31, 2012				Millions of yen
	Acquisition cost	Accumulated depreciation	Accumulated impairment loss	Net leased property
Machinery, vehicles and equipment	¥5,495	¥3,440	¥355	¥1,700
Other	472	175	—	297
Total	¥5,967	¥3,615	¥355	¥1,997

Finance lease transactions executed on or before December 31, 2008 which did not involve a transfer of ownership are accounted for using the same method as that used for operating leases. Lease payments under finance lease transactions which did not transfer ownership of the leased assets to the lessee for the years ended December 31, 2013 and 2012 amounted to ¥588 million (\$5,600 thousand) and ¥683 million, respectively.

The balances of future finance lease payments, including interest, as of December 31, 2013 and 2012 were as follows:

		Millions of yen	Thousands of U.S. dollars
	2013	2012	2013
Due within one year	¥ 497	¥ 585	\$ 4,733
Due later	1,111	1,660	10,581
Total	¥1,608	¥2,245	\$15,314

The balances of future lease payments under non-cancelable operating leases, including interest, as of December 31, 2013 and 2012 were as follows:

		Millions of yen	Thousands of U.S. dollars
	2013	2012	2013
Due within one year	¥1,020	¥ 802	\$ 9,714
Due later	3,432	1,431	32,686
Total	¥4,452	¥2,233	\$42,400

## **19. Impairment Loss**

The Company and its consolidated subsidiaries recognized impairment loss for the following asset groups for the year ended December 31, 2013.

			Millions of yen	U.S. dollars
Group	Location	Assets	Impairmen	t loss
Rental property	Abashiri City, Hokkaido and other	Land and buildings	¥96	\$914
Idle assets	Daisen City, Akita	Land	1	10
Assets to be disposed of	—	Machinery and other	39	371

The Company and its consolidated subsidiaries recognized impairment loss for the following asset groups for the year ended December 31, 2012.

			Millions of yen
Group	Location	Assets	Impairment loss
Idle assets	Shiraishi-ku, Sapporo City and other	Buildings and land	¥ 28
Assets to be disposed of	Kakogawa City, Hyogo and other	Machinery, buildings and other	233
		Goodwill	1,477

The Company and its consolidated subsidiaries group their assets at the lowest level for which cash flows are independently identifiable. Rental properties, unused idle assets, and assets to be disposed of as decided by the Board of the Directors are tested for recoverability on an individual basis.

The book values of certain assets were reduced to recoverable amounts and impairment losses were recognized because the fair value of assets in certain idle asset groups declined substantially; the book values of certain assets for which market prices have considerably declined along with the drop in land prices decreased; and the Company decided to dispose of certain assets.

The recoverable amount of certain business assets was measured at the net realizable value of the memorandum value since it was difficult to calculate the selling price. The recoverable amount for land and buildings was measured mainly at net realizable value based on the publicly assessed value of land and buildings. Use value was not discounted because the period for disposal was short and the effect of any discount was insignificant.

## 20. Business Combination

#### Business combination by means of acquisition

## (1) Overview of business combination

(a) Name and business of acquired company

Name of acquired company: Apollo Tyres South Africa (Pty) Limited

Main business: Manufacture and sale of tires for passenger cars and light trucks. Sale of tires for trucks and buses.

(b) Purpose of business combination

With the acquisition of these business operations, the Sumitomo Rubber Group will secure the rights to the Dunlop brand throughout the entire African continent and come into possession of a manufacturing base in South Africa, thereby greatly increasing the scale of its tire sales business in Africa and accelerating the pace of its global expansion and development.

(c) Date of business combination

December 2, 2013

(d) Legal form of business combination Acquisition of shares in exchange for cash payment

(e) Name of acquired company after business combination

Apollo Tyres South Africa (Pty) Limited

The acquired company changed its trade name to Sumitomo Rubber South Africa (Pty) Limited on January 27, 2014.

(f) Ratio of voting rights acquired

Voting right ratio before acquisition:0%Voting right ratio after acquisition:100%

(g) Main basis behind the determination of the acquiring company

The Company acquired all shares of Apollo Tyres South Africa (Pty) Limited and acquired 100% portion of voting rights.

(2) Period for which the operating results of the acquired company are included in the Company's consolidated financial statements Because the deemed date of the business combination was December 31, 2013, the newly acquired company's income statements were not included in consolidated statements for fiscal 2013.

## (3) Acquisition cost and related details

	Millions of yen	Thousands of U.S. dollars
Acquisition price	¥6,043	\$57,552
Expenses related to the acquisition	175	1,667
Total	¥6,218	\$59,219

## (4) Amount of goodwill recognized, cause, amortization method and amortization period

	Millions of yen	Thousands of U.S. dollars
Amount of goodwill recognized:	¥3,303	\$31,457
Reason for recognition: Future business activities are expected to generate excess profitability.		

Amortization method and amortization period: Straight-line method over eight years

## (5) Amount and breakdown of the assets acquired and the liabilities assumed at the acquisition date

Aillions of yen	Thousands of U.S. dollars
¥ 7,448	\$ 70,933
5,230	49,810
¥12,678	\$120,743
¥ 8,745	\$ 83,286
1,018	9,695
¥ 9,763	\$ 92,981
<u> </u>	¥ 9,763

With regard to the purchase price allocation, items allocated to intangible assets other than goodwill and their amortization periods classified by category are as follows:

	Millions of yen	Thousands of U.S. dollars
Trademarks	¥1,261	\$12,010
	(amortiza	ation period: 8 years)

## (6) Estimated impact on consolidated financial results if the business combination had been completed at the beginning of fiscal 2013

This estimated amount was omitted because of the difficulty in calculation.

## 21. Subsequent Events

## Appropriations of retained earnings

The following appropriations of retained earnings of the Company were proposed and approved at the General Meeting of Shareholders held on March 28, 2014:

	Millions of yen	Thousands of U.S. dollars
Balance at December 31, 2013	¥135,811	\$1,293,438
Appropriations—		
Cash dividends (¥25 per share outstanding at December 31, 2013)	(6,558)	(62,457)
Balance after appropriations	¥129,253	\$1,230,981

## **Independent Auditors' Report**

To the Board of Directors of Sumitomo Rubber Industries, Ltd.:

We have audited the accompanying consolidated financial statements of Sumitomo Rubber Industries, Ltd. and its consolidated subsidiaries, which comprise the consolidated balance sheets as at December 31, 2013 and 2012, and the consolidated statements of income and comprehensive income, statements of changes in net assets and statements of cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatements, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Sumitomo Rubber Industries, Ltd. and its consolidated subsidiaries as at December 31, 2013 and 2012, and their financial performance and cash flows for the years then ended in accordance with accounting principles generally accepted in Japan.

#### **Convenience Translation**

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended December 31, 2013 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 1 to the consolidated financial statements.

KPMG AZSA LLC

May 9, 2014 Kobe, Japan