

In addition to sales growth in our key Tire business, sales in the Sports business and the Industrial and Other Products business increased year on year, together contributing to net sales of ¥848.7 billion, up 1.3% compared with the previous fiscal year.



Despite growth in sales, operating income decreased 10.6% year on year to \$77.1 billion, reflecting such factors as fewer snowfalls, which led to stagnant revenues from higher margin tires, and a rise in costs associated with the establishment of new business bases.



R&D expenses in fiscal 2015 edged down ¥0.1 billion year on year to ¥23.4 billion. The primary use of funds was for new product development involving the Company's proprietary material development technology.

### Composition of Net Sales by Business Segment

Industrial and Other Products business Tire business 4.6% 86.3% Sports business 9.1% 2015 (Yr)

Regarding the composition of net sales in fiscal 2015, sales of the Tire business accounted for 86.3%, while those of the Sports business and the Industrial and Other Products business accounted for 9.1% and 4.6%, respectively.



Net income rose 4.9% year on year to ¥55.8 billion, setting a new record. This was mainly attributable to the change of equity interest regarding the joint ventures with The Goodyear Tire & Rubber Company and the recording of extraordinary income due to the receipt of cash in connection with these changes.



Free cash flow for fiscal 2015 was a positive ¥54.0 billion due mainly to an influx of cash in connection with the dissolution of the alliance agreement and joint ventures with The Goodyear Tire & Rubber Company.

# Composition of Net Sales by Region



The overseas sales ratio was 56.3%, up 3 percentage points year on year, due mainly to sales growth in North America.



Total capital expenditures decreased ¥3.9 billion year on year to ¥58.9 billion. Of this, major expenditures included funds spent in the Tire business for factory construction in Turkey and facility improvement in Japan.

# **Total Assets and Equity Ratio**



Total assets as of the fiscal 2015 year-end were down ¥37.4 billion year on year to ¥936.2 billion. Although property, plant and equipment grew along with construction- and facility improvement-related capital expenditures, such factors as the sale of investment securities accompanying the dissolution of the alliance agreement and joint ventures with The Goodyear Tire & Rubber Company, led to a fall in total assets. Net Income per Share



Net income per share for fiscal 2015 rose ¥10.03 year on year to ¥212.85, reflecting the increase in net income and other factors



ROE= (net income / the average of total equity at the beginning and end of the fiscal year) x 100
ROA= (operating income / the average of total assets at the beginning and end of the fiscal year) x 100

ROE fell 1.0 of a percentage point year on year to 13.3% due to an increase in total equity. ROA declined 1.3 of percentage points to 8.1% due to decreases in operating income and total assets.



+2.961





The total number of employees grew by 2,961 year on year, reflecting the acquisition of a U.S. factory in connection with the dissolution of the alliance agreement with The Goodyear Tire & Rubber Company and new hiring aimed at boosting the production capacity of overseas factories.

## **Cash Dividends per Share**



Annual cash dividends for fiscal 2015 totaled ¥55 per share, with an interim dividend of ¥25 per share, for an overall increase of ¥5 year on year.

# Tire Sales Volume





Despite decreases in sales volume in domestic original equipment and replacement markets, the number of tires sold during fiscal 2015 rose 480 thousand year on year, thanks to growth in the overseas original equipment and replacement markets, particularly in North America.



Six domestic factories Nine overseas factories

CO2 emissions from domestic factories declined, while emissions from overseas factories increased, with the total emissions during fiscal 2015 decreasing year on year.

### Interest-Bearing Debt and Debt-to-Equity Ratio



The debt-to-equity ratio improved 0.1 of a percentage point to 0.6 times due to a ¥35.1 billion decrease in interestbearing debt and an increase in total equity.

## **Tire Production Capacity**



Year on Year +6,200 tons



Along with the kickoff of operations at our factory in Turkey, the acquisition of a factory in the United States contributed to an 11% rise in tire production capacity compared with the previ-ous fiscal year. The overseas production ratio totaled 56%.

## Number of Domestic and **Overseas Patents**

7,849

Year on Year +169

(Number of patents held) 8,000



The number of patents held by the Company increased both in Japan and overseas.