

Financial Report

(January $1 \sim December 31, 2023$)

February 14, 2024





2023 Annual Financial Results Summary

- Changes in Scope of Consolidation, Affiliated Companies
- Financial Results Summary

2024 Annual Financial Results Forecast

- Financial Results Forecast Summary
- Capex, Depreciation, Tire Production Capacity etc.
- Shareholder Returns

Summary of Financial Results



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■ 2024 Annual Financial Results Forecast

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- Capex, Depreciation, Tire Production Capacity etc.
- Shareholder Returns

Changes in Scope of Consolidation



Consolidated Subsidiaries 97 (vs 2022 year-end: (2))

Equity-method Affiliates 3 (vs 2022 year-end : -)

	Newly Included +1	Excluded (3)	Newly Included -	Excluded -
Tires	4x4 Tyres Limited (U.K./Sales)	Chengdu D Guard Automotive Service Co., LTd. Dunlop Tire Trading (Dalian) Co.,Ltd. (China/Sales)		
Sports				
Industrial & Other		Sumigomu Takasago Integrate, Ltd. (Japan/Sales)		

Affiliated Companies



	Manufacturing Companies	Sales Companies	Other Companies				
	Domestic 1	Domestic 11	Domestic 7				
Tires	Overseas 8	Overseas 31	Overseas 6				
	Asia Pacific 4 Europe and Africa 2 Americas 2	Asia Pacific 9 Europe and Africa 19 Americas 3	Asia Pacific 2 Europe and Africa 2 Americas 2				
C 4	Domestic 1	Domestic 1	Domestic 3				
Sports	Overseas 3	Overseas 12	Overseas 7				
	Thailand, U.S., Philippines	Malaysia, U.K., Canada, Australia, China, Hong Kong, South Africa, South Korea, Thailand, France, Germany	U.K.				
т 1 , 1 1	Domestic 1	Domestic 2	Domestic -				
Industrial & Other	Overseas 5	Overseas 1	Overseas -				
	Malaysia, China, Vietnam, Switzerland, Slovenia	Hong Kong	- Total 100				
			Domestic 27 Overseas 73				

Highlights



Financial Results

- Profit level is rapidly getting better (business profit(%): 6.6%). Business profit has reached record high in the second half of the year (60.6 B of yen).
- Tire sales revenue has exceeded 1.0 trillion of yen for the first time since our establishment.
- XXIO13 sales started strong, sports business profit has reached record high (12.5 B of yen).
- Free cash flows have exceeded 100.0 B of yen for the first time.

Structural Reforms

- As a first step in structural reforms, we decided to withdraw Gas Hoses Business (Oct. 2023).
- Decided to sell subsidiaries involved in the manufacture and sale of rubber parts for medical applications (Dec.2023).

Lying the groundwork for growth lines of business

• ACTIVE TREAD Technology ~Rubber to fit all road~ First showing of the concept tire at the JAPAN MOBILITY SHOW 2023





• SENSING CORE Technology to detect hazards in advance~ Investment in Viaduct, a US-based AI-powered connected vehicle analytics company, Strengthening strategic partnership

Consolidated Financial Results (2023 Jan.-Dec.)



Billions of Yen

	Actual 2023	Actual 2022	YOY	Nov. 10 th 2023 Forecast 2023	Actual B
Sales Revenue	1,177.4	1,098.7	107%	1,180.0	936.0
Business Profit (%) *1,5	77.7 6.6%	22.0 2.0%	354%	63.0 5.3%	52.0 5.6%
Operating Profit (%) *5	64.5 5.5%	15.0 1.4%	430%	46.0	49.2
Profit *2,5	37.0	9.4	393%	29.0	29.5
ROIC *3	5.7%	1.7%		4.6%	4.6%
ROE	6.3%	1.8%		5.0%	6.2%
ROA *4	6.2%	1.9%		5.1%	5.0%
D/E Ratio	0.5	0.7		0.6	0.6

2023 Forecast	Feb.14th	May 15 th	Aug. 7th	Nov. 10 th
Sales Revenue	1,200.0	1,160.0	1,170.0	1,180.0
Business Profit	35.0	44.0	50.0	63.0
Operating Profit	30.0	34.5	41.0	46.0
Profit	18.0	21.0	23.0	29.0

^{*1.} Business Profit : Sales Revenue – (COS + SGA)

The above notes apply throughout this report.

^{*2.} Profit : Profit attributable to owners of parent

^{*3.} ROIC : Net Business Profit After Tax / Invested Capital

^{*4.} ROA : Business Profit / Total Assets

^{*5.} Accounting adjustments have been applied since 2nd quarter, 2022, as pursuant to IAS 29 "Financial Reporting in Hyperinflationary Economies".

Consolidated Financial Results by Quarter



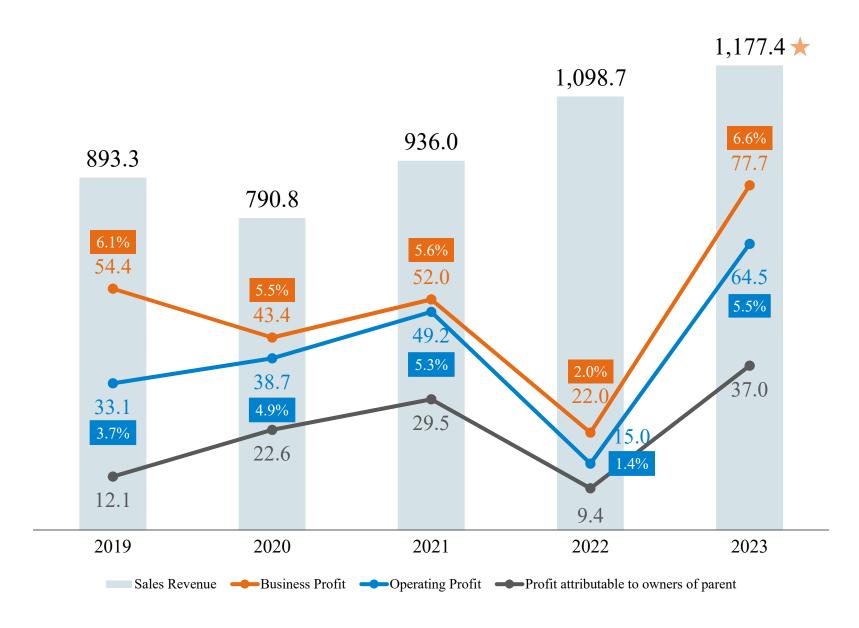
Billions of Yen

	2023 JanMar.	vs 2022	2023 AprJun.	vs 2022	2023 JulSep.	vs 2022	2023 OctDec.	vs 2022	Actual 2023	vs 2022
Sales Revenue	276.8	110% +26.3	284.4	109% +22.8	289.5	107% +20.1	326.7	103% +9.5	1,177.4	107% +78.7
Business Profit (%)	8.0 2.9%	54% (6.8)	9.1 3.2%	- +9.7	24.9 8.6%	+26.7	35.7 10.9%	372% +26.1	77.7 6.6%	354% +55.7
Operating Profit (%)	7.8 2.8%	55% (6.4)	9.0 3.2%	- +10.6	24.6 8.5%	+27.4	23.0 7.1%	447% +17.9	64.5 5.5%	430% +49.5
Profit	4.0	34% (7.7)	4.2	77% (1.2)	19.0	+21.8	9.8	+14.8	37.0	393% +27.6

Consolidated Sales Revenue / Profit (Jan.-Dec.)



Billions of Yen %: Profit Ratio ★: Record High



Consolidated Sales Revenue / Business Profit by Reportable Segment (2023 Jan.-Dec.)



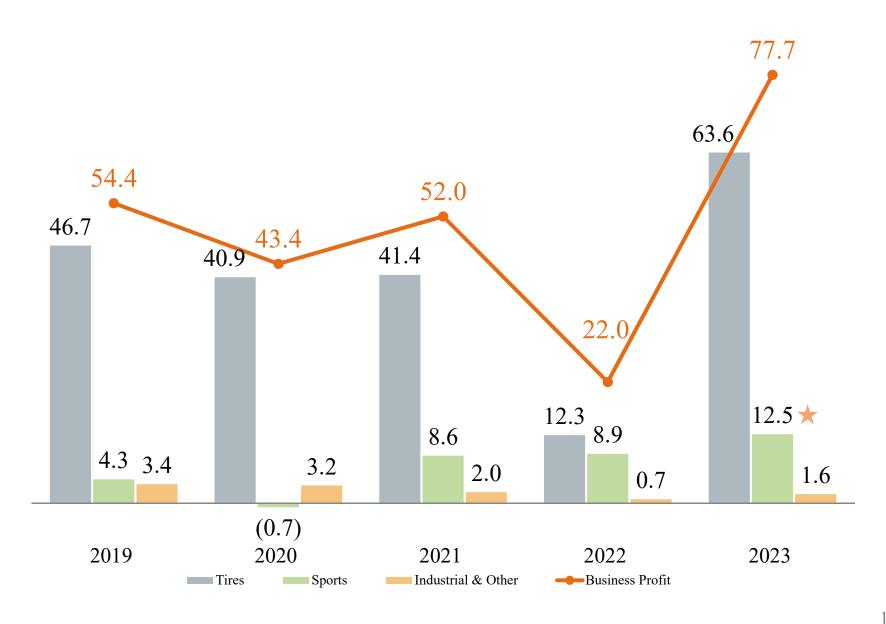
Billions of Yen

		2023 JanSep.	vs 2022	2023 OctDec.	vs 2022	Actual 2023	vs 2022	Actual 2022
(0	Tires	720.6	109%	285.8	103%	1,006.4	107%	939.9
Sales R	Sports	97.3	108%	29.4	110%	126.6	109%	116.6
Revenue	Industrial & Other	32.9	108%	11.5	97%	44.4	105%	42.1
nue	Total	850.7	109%	326.7	103%	1,177.4	107%	1,098.7
Н	Tires	31.9	935%	31.7	356%	63.6	516%	12.3
Busine	Sports	8.9	108%	3.6	523%	12.5	140%	8.9
Business Profit	Industrial & Other	1.2	170%	0.4	-	1.6	228%	0.7
ĭt	Total	42.0	339%	35.7	372%	77.7	354%	22.0

Consolidated Business Profit by Reportable Segment (Jan.-Dec.)

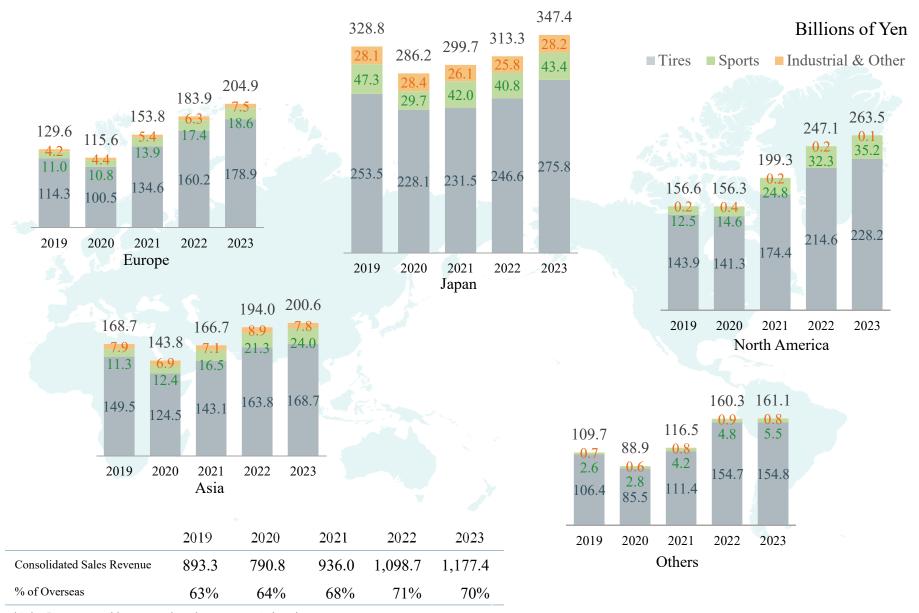


Billions of Yen ★: Record High



Sales Revenue by Destination (Jan.-Dec.)

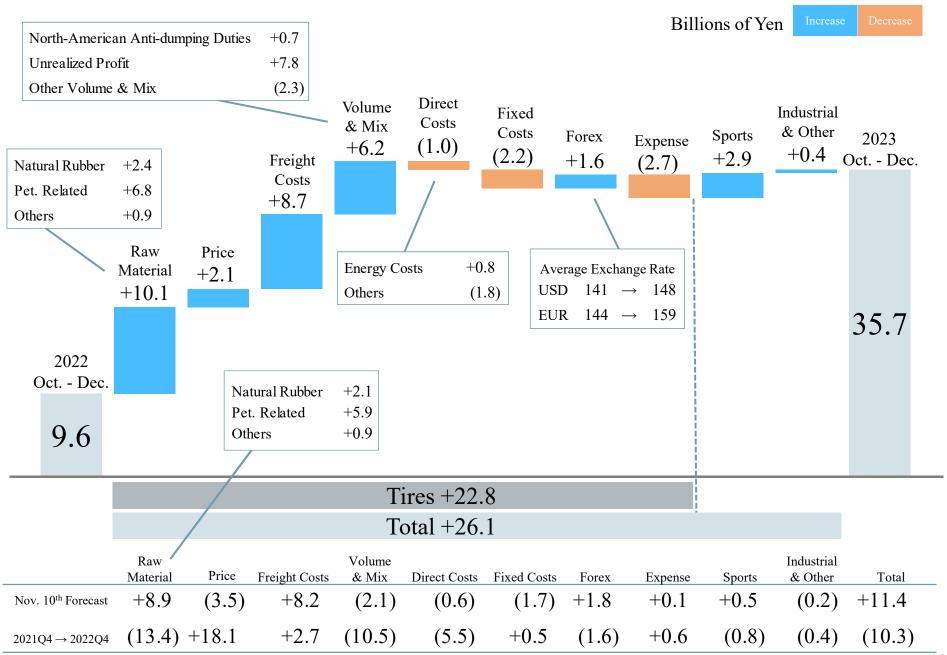




^{*}Sales Revenue on this page are based on customer's location.

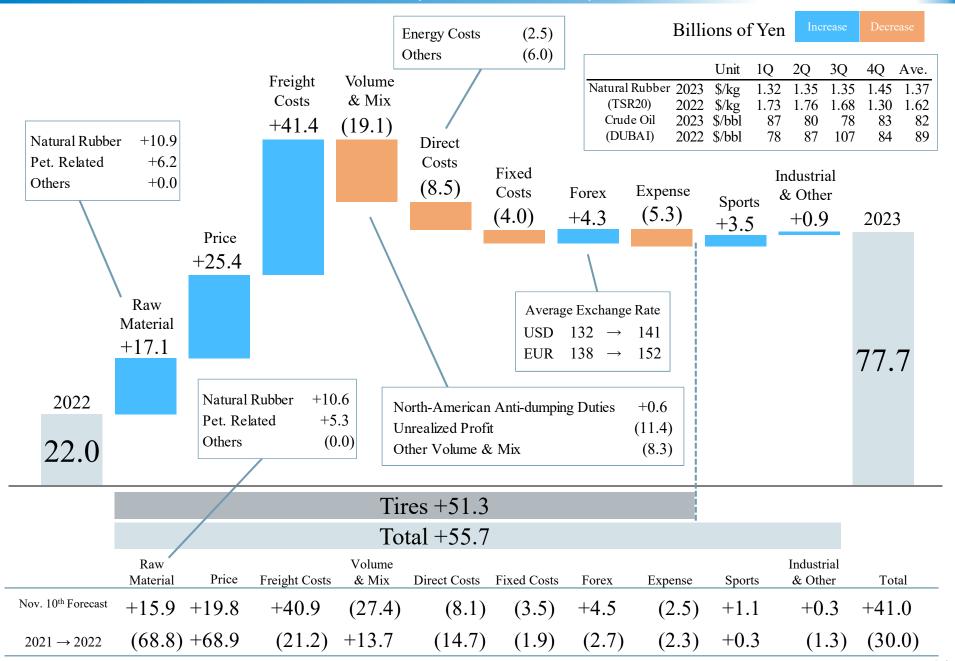
Consolidated Business Profit Walk (2023 Oct.-Dec.)





Consolidated Business Profit Walk (2023 Jan.-Dec.)





Consolidated Business Profit Analysis by Factors



Billions of Yen

		Busines	ss Profit	Factors										
Period			vs Previous year	Raw Material	Price	Freight Costs	Volume & Mix	Direct Costs	Fixed Costs	Forex	Expense	Sports	Industrial & Other	
	JanMar.	14.8	(1.4)	(19.7)	+15.1	(11.2)	+17.0	(2.0)	(0.6)	+0.0	(1.2)	+1.5	(0.3)	
	AprJun.	(0.6)	(14.5)	(17.7)	+16.9	(10.5)	+3.5	(3.4)	(0.8)	+0.1	(1.3)	(0.8)	(0.5)	
2022	JulSep.	(1.8)	(3.8)	(18.0)	+18.8	(2.2)	+3.7	(3.8)	(1.0)	(1.2)	(0.4)	+0.4	(0.1)	
	OctDec.	9.6	(10.3)	(13.4)	+18.1	+2.7	(10.5)	(5.5)	+0.5	(1.6)	+0.6	(0.8)	(0.4)	
	Annual	22.0	(30.0)	(68.8)	+68.9	(21.2)	+13.7	(14.7)	(1.9)	(2.7)	(2.3)	+0.3	(1.3)	
	JanMar.	8.0	(6.8)	(4.5)	+10.8	+10.5	(19.4)	(3.9)	(0.7)	(0.3)	(1.0)	+1.5	+0.2	
	AprJun.	9.1	+9.7	+1.2	+8.1	+10.8	(6.7)	(2.6)	(0.0)	+0.6	(0.8)	(1.3)	+0.4	
2023	JulSep.	24.9	+26.7	+10.3	+4.4	+11.4	+0.8	(1.0)	(1.1)	+2.4	(0.8)	+0.4	(0.1)	
23	OctDec.	35.7	+26.1	+10.1	+2.1	+8.7	+6.2	(1.0)	(2.2)	+1.6	(2.7)	+2.9	+0.4	
	Annual	77.7	+55.7	+17.1	+25.4	+41.4	(19.1)	(8.5)	(4.0)	+4.3	(5.3)	+3.5	+0.9	
vs N	lov. 10 th Fo	orecast	+14.7	+1.2	+5.6	+0.5	+8.3	(0.4)	(0.5)	(0.2)	(2.8)	+2.4	+0.6	

Consolidated Statement of Profit & Loss Statement



			Billion	as of Yen
	2022 JanDec.	2023 JanDec.	YOY	Main factor
Sales revenue	1,098.7	1,177.4	+78.7	Business profit
Cost of sales	(845.4)	(850.9)	(5.5)	Refer to page.6 to 15 for details
Selling, general and administrative expenses	(231.3)	(248.8)	(17.6)	2 Other income Non-operating profit Actual YOY 1.6 B of yen +0.0 B of yen
Business profit	22.0	1 77.7	+55.7	Gain on sale of fixed assets Government Subsidies 1.0 B of yen 1.0 B of yen 4.0 B of yen 4.0 B of yen 0.1 B of yen (0.7) B of yen
Other income	3.1	2 2.6	(0.5)	3 Other expenses
Other expenses	(10.1)	3 (15.8)	(5.7)	Impairment loss (11.4) B of yen (7.3) B of yen Non-operating expenses (2.3) B of yen (0.1) B of yen
Operating profit	15.0	64.5	+49.5	Loss on retirement or sales of non-current assets (1.3) B of yen +0.7 B of yen
Financial income	11.5	4 11.9	+0.4	Non-extraordinary expenses (0.8) B of yen +0.6 B of yen
Financial expenses	(4.0)	5 (13.7)	(9.7)	4 Financial income Gain on net monetary position 8.4 B of yen +4.6 B of yen
Equity in earnings of affiliates	0.1	0.0	(0.0)	Interest received 2.7 B of yen +0.6 B of yen Foreign exchange profit - (4.8) B of yen
Profit before tax	22.5	62.7	+40.2	5 Financial expenses
Income tax expenses	(10.1)	(24.2)	(14.2)	Interest expenses Foreign exchange loss Loss on valuation of derivatives (6.4) B of yen (5.0) B of yen (5.0) B of yen (2.8) B of yen (5.0) B of yen (1.9) B of yen
Non-controlling interests	(3.0)	(1.5)	+1.6	
Profit	9.4	37.0	+27.6	

Consolidated Statement of Financial Position



			Billions	s of Yen
	As of Dec. 31, 2022	As of Dec. 31, 2023	YOY	Main factor
Current assets	623.9	624.7	1 +0.8	Current assets vs Dec. 31, 2022
Non-current assets	601.3	642.0	2+40.7	Inventories (21.0) B of 2 Cash and cash equivalents +16.4 B of 3 Trade and other receivables +7.0 B of 3
Total assets	1,225.2	1,266.7	+41.5	Trade and other receivables
Current liabilities	352.9 331.1		(21.8)	2 Non-current asset Tangible assets +15.3 B of
Non-current liabilities	308.4	294.2	(14.2)	Intangible assets(including goodwill) +14.6 B of 1 Intangible assets(including goodwill) +7.7 B of 2
Total liabilities	661.3	661.3 625.3		3 Total liabilities Interest-bearing debt (61.8) B of
Total equity attributable to owners of parent	546.2	624.1	4 +77.9	Income tax payable (372.8 \rightarrow 310 +9.5 B of 3 Deferred tax liabilities +7.5 B of 3
Non-controlling interest	17.7	17.3	(0.3)	4 Equity
Total equity	563.9	641.4	+77.6	Profit +37.0 B of Foreign currency translation adjustment Dividends paid (5.3) B of
Total liabilities and equity	1,225.2	1,266.7	+41.5	- r (v.v) = 11.
Equity ratio	44.6%	49.3%	+4.7P	



2023 Annual Financial Results Summary

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2024 Annual Financial Results Forecast

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[Forecast] Consolidated Financial Results (2024 Annual)

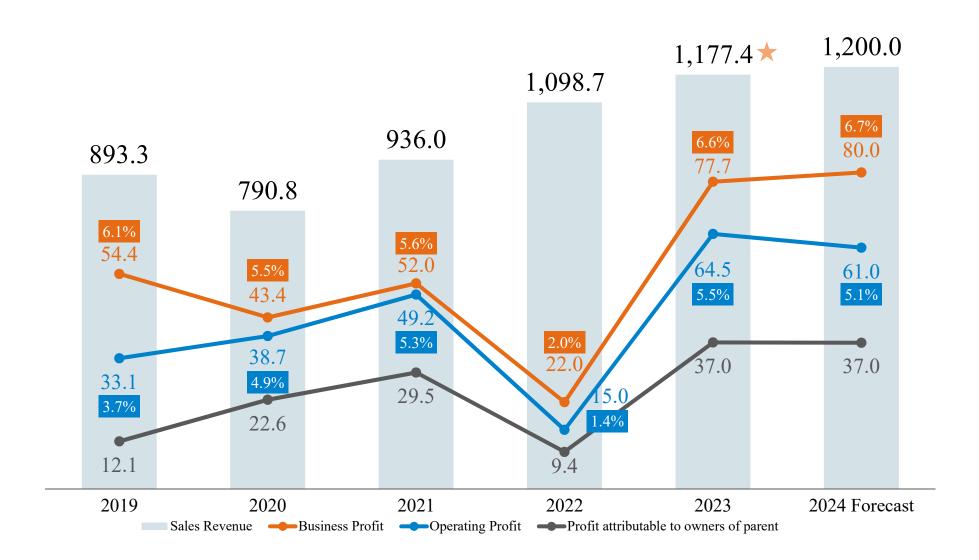


Billions of Yen

		1			Billions of 10
	Annual Forecast 2024	Actual 2023	YOY	First half Forecast 2024	vs 2023
Sales Revenue	1,200.0	1,177.4	102%	575.0	102%
Business Profit (%)	80.0 6.7%	77.7 6.6%	103%	34.5 6.0%	202%
Operating Profit (%)	61.0 5.1%	64.5 5.5%	95%	30.0 5.2%	178%
Profit	37.0	37.0	100%	23.5	287%
ROIC	5.7%	5.7%			
ROE	5.7%	6.3%			
ROA	6.2%	6.2%			
D/E Ratio	0.5	0.5			



Billions of Yen %: Profit Ratio ★: Record High



[Forecast] Consolidated Sales Revenue / Business Profit by Reportable Segment (2024 Jan.-Dec.)

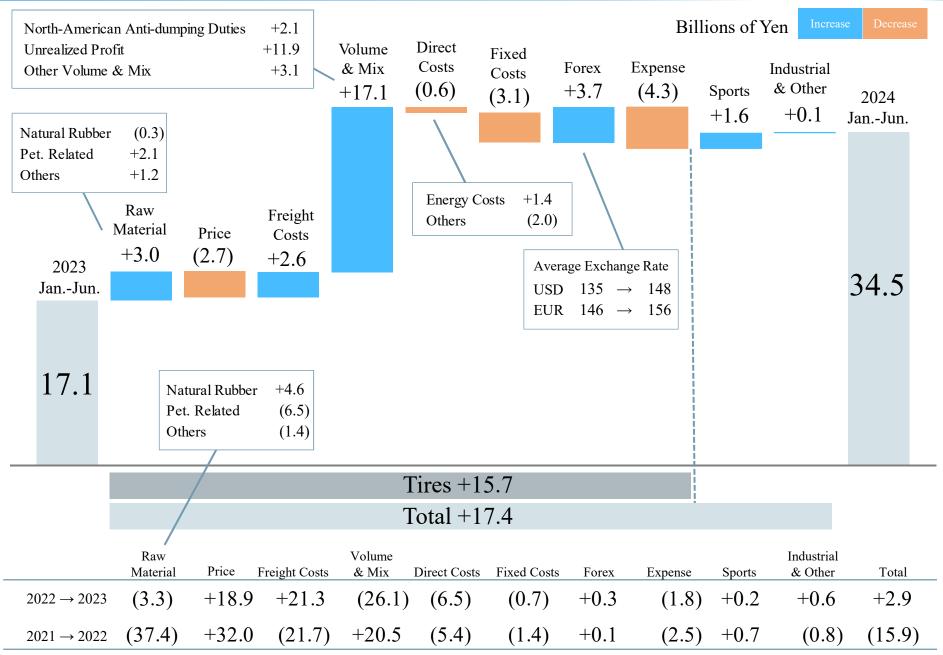


Billions of Yen

		Annual Forecast 2024	Actual 2023	YOY	First half Forecast 2024	vs 2023
S	Tires	1,033.0	1,006.4	103%	483.5	103%
Sales Revenue	Sports	131.5	126.6	104%	74.5	109%
	Industrial & Other	35.5	44.4	80%	17.0	78%
•	Total	1,200.0	1,177.4	102%	575.0	102%
В	Tires	66.5	63.6	105%	25.5	261%
usines	Sports	11.0	12.5	88%	8.0	124%
Business Profit	Industrial & Other	2.5	1.6	155%	1.0	113%
ĭt	Total	80.0	77.7	103%	34.5	202%

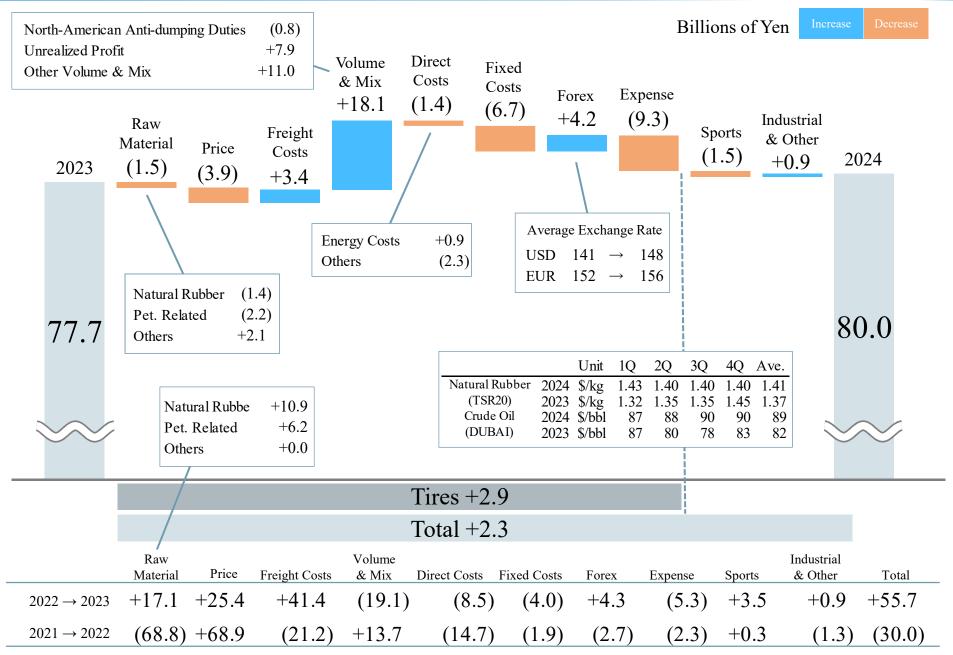
[Forecast] Consolidated Business Profit Walk (2024 Jan.-Jun.)





[Forecast] Consolidated Business Profit Walk (2024 Jan.-Dec.)





Tire Sales Volume (Comparison %)



	vs		2	2022 Act	tual		2023 Actual					2024 Forecast		
Previ	ous year	JanMar.	AprJun.	JulSep.	OctDec.	Annual	JanMar.	AprJun.	JulSep.	OctDec.	Annual	JanJun.	JulDec.	Annual
	mestic O.E.	81%	84%	122%	111%	98%	112%	121%	108%	108%	112%	99%	99%	99%
	mestic Rep.	116%	93%	111%	92%	101%	98%	108%	89%	97%	98%	96%	109%	102%
Overseas O.E.		106%	102%	136%	101%	110%	101%	108%	92%	101%	100%	100%	105%	102%
Overseas Rep.		97%	93%	91%	81%	90%	87%	94%	97%	96%	93%	98%	109%	103%
	North America	90%	91%	76%	72%	82%	81%	92%	109%	100%	95%	99%	103%	101%
De	Europe	106%	98%	84%	92%	95%	90%	85%	100%	91%	92%	102%	104%	103%
Details	Asia	88%	86%	104%	73%	87%	91%	104%	89%	92%	94%	95%	118%	106%
	Others	105%	98%	103%	89%	99%	85%	93%	91%	102%	92%	98%	110%	104%
Total		99%	93%	104%	89%	96%	94%	101%	96%	99%	97%	98%	107%	102%
Total Tire Sales (000 Units)		28,180	26,600	28,070	28,610	111,460	26,450	26,860	26,850	28,190	108,360	52,280	58,720	111,000

Tire Volume by Category (Comparison %)



vs Previous Year	Actual 2022 JanDec.			Actual 2023 JanDec.			2024 Forecast					
	O.E.	Rep.	Total	Composition ratio	O.E.	Rep.	Total	Composition ratio	O.E.	Rep.	Total	Composition ratio
Passenger Tires	105%	92%	96%	87%	105%	96%	98%	88%	100%	104%	103%	88%
Advanced Tires	105%	91%	96%	35%	117%	103%	108%	38%	109%	105%	107%	40%
Truck & Bus Tires	97%	96%	96%	4%	112%	83%	85%	4%	123%	110%	111%	4%
Motorcycle, Industrial & Other Tires	109%	98%	102%	9%	103%	85%	92%	9%	105%	91%	97%	8%
Total	105%	93%	96%	100%	105%	94%	97%	100%	101%	103%	102%	100%

< Advanced Tires Composition Ratio by Year > *2

		2022 Actual	2023 Actual	2024 Forecast
Advanced Tires *1	O.E.	44%	50%	54%
	Rep.	31%	33%	34%
	Total	35%	38%	40%

^{*1.}Advanced Tires: Primarily for SUVs and
Passenger car tires with a size of 18" or larger

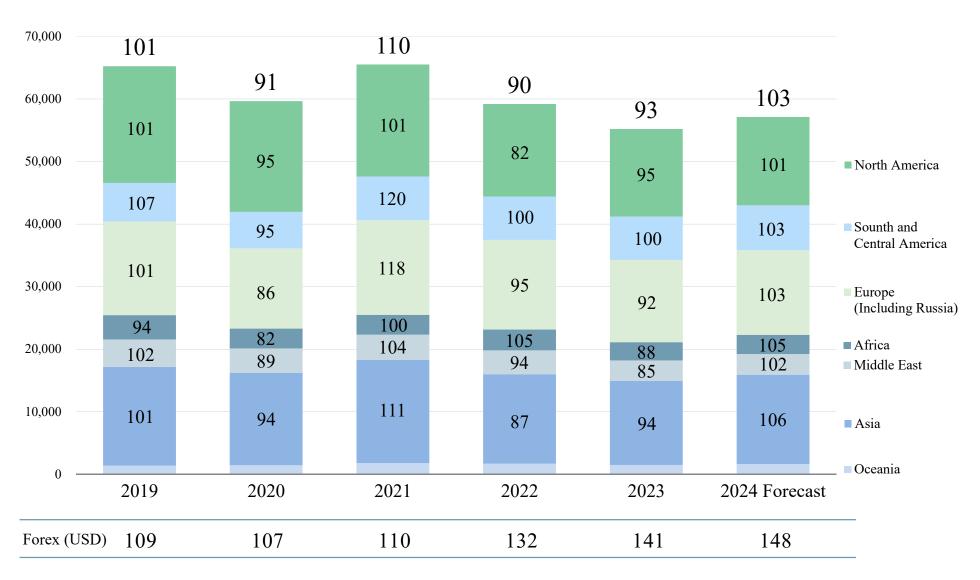
^{*2.}Composition Ratio to Passenger Tires

Tire Overseas Rep. Volume by Regional Segment



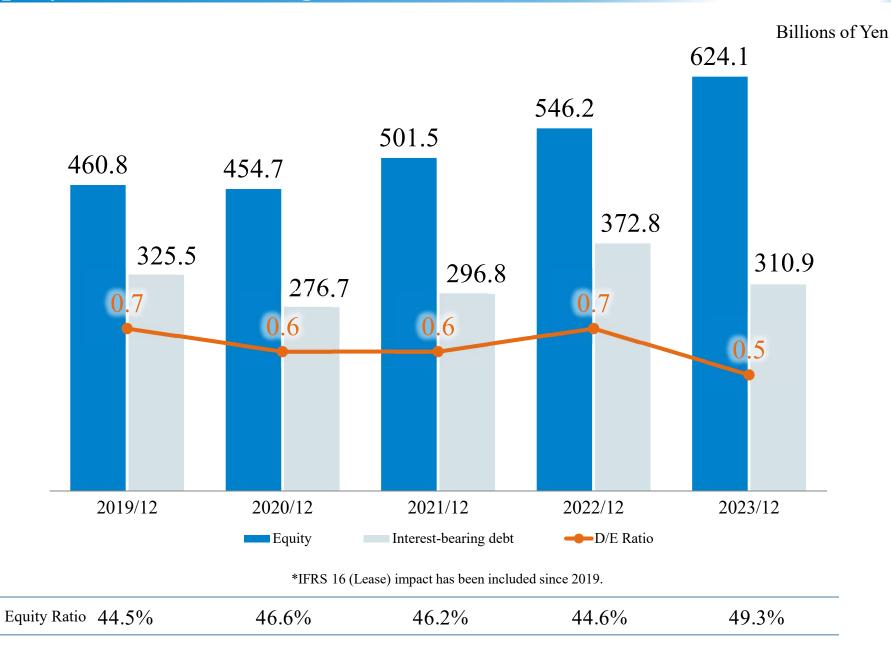
Unit: 000

*Numbers shown in the bar graph are yoy% by region.



Equity / Interest-Bearing Debt

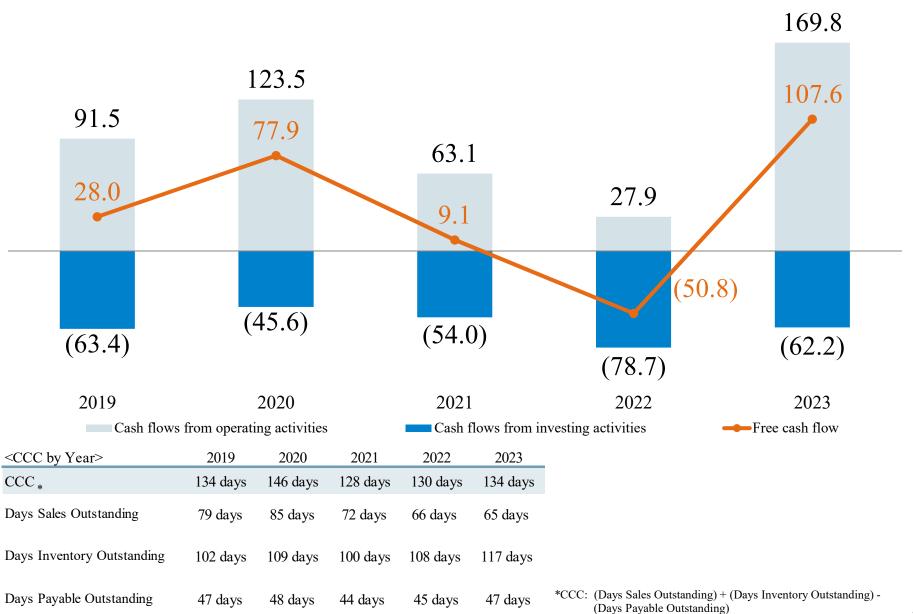




Cash Flows (Jan.-Dec.)

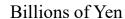


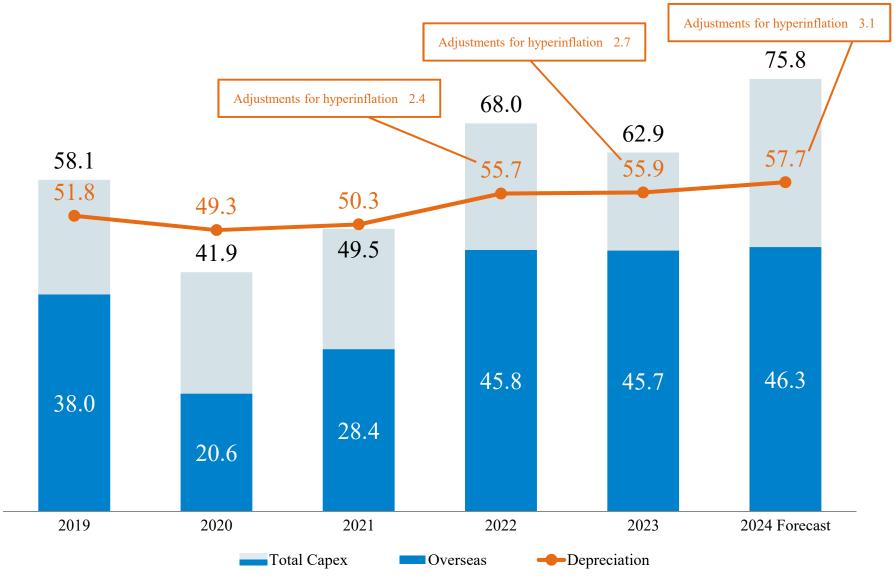




Capex and Depreciation (Tangible Assets Only)







*IFRS 16 (Lease) impact has not been included since 2019.

Tire Production Capacity

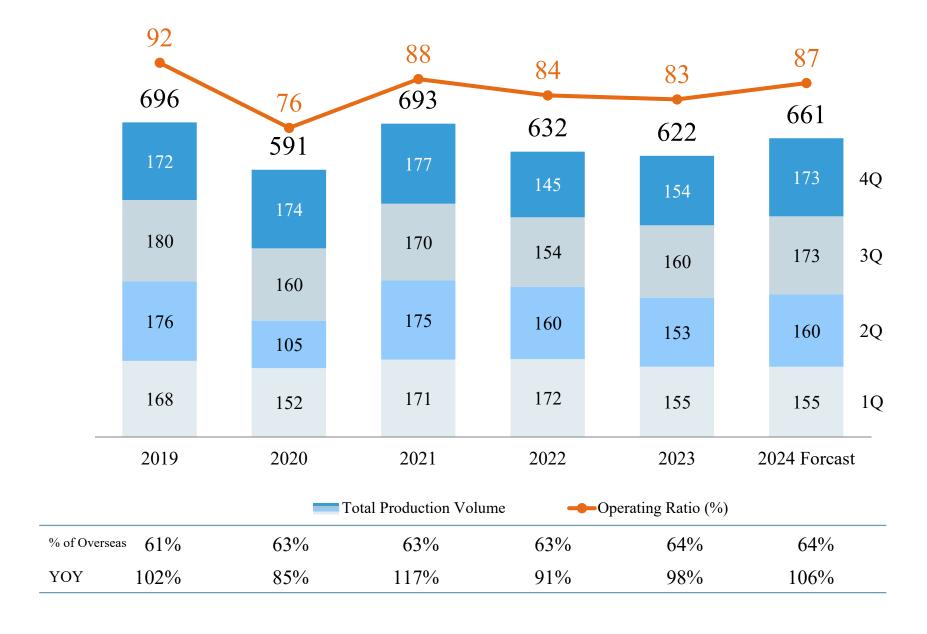


		60.500	60 000	69,000	69,930	71,130	Unit: t/Month
	66,850	68,500 3,150	68,800	3,200	3,810	4,720	■U.S.
	3,150	3,400	3,700	3,700	3,700	3,700	■ Turkey
	3,100 1,700	1,700	1,700 2,700	1,700	1,700 3,170	1,700 3,460	South AfricaBrazil
	2,500	2,700 15,700	15,700	2,850 15,700	15,700	15,700	Thailand Overseas
	2,950	2,950	2,950	2,950	2,950	2,950	China
	7,200	7,200	7,200	7,200	7,200	7,200	(Hunan) China (Changshu)
	5,100	5,100	5,100	5,100	5,100	5,100	■ Indonesia
	750	750	750	750	750	750	■ Izumiotsu
	9,350	9,350	9,350	9,350	9,350	9,350	■ Miyazaki
	6,150	6,150	6,150	6,150	6,150	6,150	Nagoya Domestic
	10,350	10,350	10,350	10,350	10,350	10,350	Shirakawa C
_	2019/12	2020/12	2021/12	2022/12	2023/12 20	024/12 Fore	cast
% of Overseas	60%	61%	61%	61%	62%	63%	
YOY	103%	102%	100%	100%	101%	102%	

Tire Production Volume and Operating Ratio



Unit: 000t



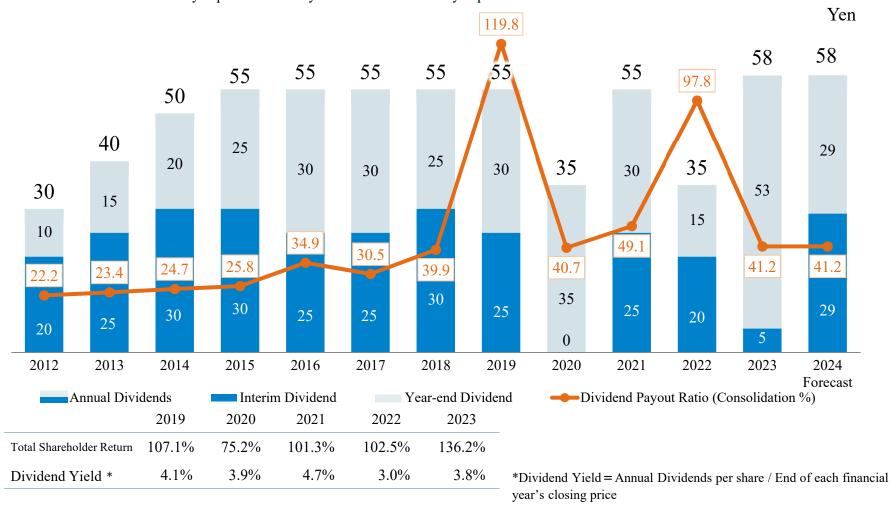
Shareholder Returns



We consider the return of gains to shareholders to be a matter deserving of the utmost priority. Accordingly, our basic policy is to ensure a long-term, stable stream of shareholder returns based on comprehensive consideration of dividend payout ratios, performance prospects, retained earnings levels and other such indicators on a consolidated basis.

Forecast of 2023 Annual Dividends and 2024 Annual Dividends:

Based on consolidated financial results of 2023, we intend to pay a year-end dividend of 53 yen per share. Combined with an interim dividend of 5 yen per share, which has already been paid, the annual dividend for fiscal 2023 will be 58 yen per share. Regarding forecast of 2024 annual dividends, we currently plan to pay an annual dividend of 58 yen per share, consisting of an interim dividend of 29 yen per share and a year-end dividend of 29 yen per share.



Initiatives on Structural Reforms



Having sold subsidiaries involved in the manufacture and sale of rubber parts for medical applications

Announced on Feb. 1, 2024

- ➤ Having Transferred of all shares of Lonstroff AG manufacture and sale of Rubber Parts for Medical Applications.
- > It would be difficult to improve, in a short term, profitability that declined due to a delayed improvement in productivity under the influence of COVID-19 as well as a surge in raw material costs that followed.
- > The Company included a restructuring cost of 11.6 billion yen in the other expenses in the consolidated financial results for the fiscal year ended December 31, 2023.

< Review of the mid-term plan>

- In the mid-term plan, positioning the period of "Selection & Concentration of Existing Businesses" until 2025.
- 6 businesses and products have been promoted by structural reforms, and the other businesses have also been considered future directions.
- Expected to improve ROIC up to +2.5p

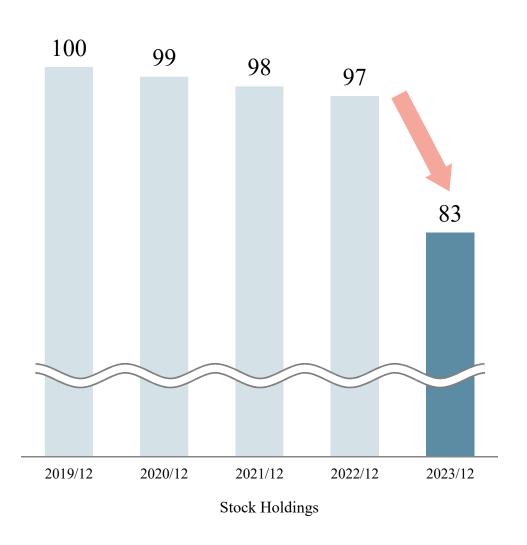
s for	ROIC Improvement (maximum)	Target on invested capital	Effect on business profit improvement	Goal
6 business and products	+2.0 _P	140.0 B of yen	+20.0 B of yen	2023 to 2024
Other	+0.5P	$40.0\mathrm{B}$ of yen	+3.0 B of yen	2024 to 2025
Total	+2.5 _P	180.0 B of yen	+23.0 B of yen	



Progress status of Cross-Shareholdings' sales



Promoting to reduce Cross Shareholdings, To realize of management that is conscious of the Cost of Capital



Actual 2023

- **▶** Number of stocks for sale
 - 14 stocks
- ► Raising amount of Cash
 - **6.8** B of yen
- ► Sales of investment securities
 - **5.3** B of yen

Non-consolidated financial statement only*

► Equity ratio

 $2022\ 1.7\% \Rightarrow 2023\ 1.5\%$

2022/12 book value \Rightarrow 20.5 B of yen

2023/12 book value 18.8 B of yen

*Consolidated financial statement was not affected on profit due to adopt IFRS.



Exhibiting SENSING CORE booth at "CES 2024" & Announcement of Investment in Viaduct Inc.("Viaduct")



Booth

Strengthening strategic partnership with Viaduct, a US-based AI-powered connected vehicle analytics company.

Accelerating the deployment of **failure prediction solution services** for the total vehicle

Exhibited at "CES 2024" one of the world's largest high-technology trade shows
We have confidence in **expansion of opportunity**



The photo of announcement of partnership with Viaduct

Our Flagship Products



DUNLOP



Our first replacement tire for EV launched for the Chinese market, where EV adoption is growing rapidly.

e.SPORT MAXX

DUNLOP



Flagship tire for premium vehicles that achieve handling performance and grip at high levels.

*It will be launched in June.

SPORT MAXX RS

FALKEN



Replacement tire for EV with our highest level of energy efficiency for the European market.





13th Generation of Our XXIO Golf Clubs, Consistently Ranked Among the Top Golf Brands in Japan.



Promoting ESG Management



Recent Activities

For further information, please refer to the news release on our website.(https://www.srigroup.co.jp/english/newsrelease/2024/index.html)

Jan.

Sumitomo Rubber Registers as "TNFD Adopter" to Contribute to Solving Issues Related to Preservation of Biodiversity ~beginning the risk analysis of nature-related issues in line with the TNFD recommendations.

2024

Nov. Sumitomo Rubber Sets 2030 Targets to Achieve Carbon Neutrality Throughout the Supply Chain

Oct. Sumitomo Rubber Introduces a Risk Assessment Tool Specific to Natural Rubber Sustainable Procurement of Natural Rubber

Sumitomo Riko, Sumitomo Rubber, and Sumitomo Electric to Collaborate with US Carbon Recycling Firm LanzaTech to Accelerate Circular Economy: Joint Venture to Focus on Developing Waste Recycling Solutions

Mar. Introducing a Circular Economy Concept for the Tire Industry: TOWANOWA

Feb. Transitioning to Carbon-Free Electric Power at
Sumitomo Rubber (Thailand)
~Installing the World's Largest* Rooftop Solar Panel Array &
Purchasing Electric Power Generated Using 100% Renewable Energy Sources~

Purpose
Through innovation we will create a future of joy and well-being for all.

Long-Term Sustainability Policy
Driving Our Future Challenge 2050

ESG
(Environment, Social, Governance)

Economic Value

Sustainable Growth & Value Creation



SUMITOMO RUBBER GROUP