

CONSOLIDATED BALANCE SHEETS

Sumitomo Rubber Industries, Ltd. and its Consolidated Subsidiaries

December 31	Millions of yen		Thousands of U.S. dollars (Note 1)
	2003	2002	2003
Assets			
Current assets:			
Cash and time deposits	¥ 16,534	¥ 20,862	\$ 154,523
Notes and accounts receivable (Note 14)—			
Trade	107,744	103,735	1,006,953
Other	9,760	8,682	91,215
Allowance for doubtful accounts	(2,650)	(3,650)	(24,766)
Inventories (Note 4)	40,741	42,440	380,757
Short-term loans (Note 14)	3,096	3,458	28,934
Deferred tax assets (Note 10)	8,316	11,034	77,720
Other	4,922	3,899	46,000
Total current assets	188,463	190,460	1,761,336
Investments and other assets:			
Investments in securities (Note 5)	15,393	12,389	143,860
Investments in and advances to unconsolidated subsidiaries and affiliates (Note 14)	68,810	74,504	643,084
Long-term loans	1,449	1,603	13,542
Long-term prepaid expenses	3,063	2,521	28,626
Trademarks (Note 8)	6,231	10,305	58,234
Goodwill and other intangible assets	7,199	7,321	67,280
Prepaid pension cost (Note 11)	7,707	—	72,028
Other	13,310	13,838	124,393
Allowance for doubtful accounts	(2,600)	(2,850)	(24,299)
Total investments and other assets	120,562	119,631	1,126,748
Property, plant and equipment (Notes 7 and 9):			
Land	41,091	40,445	384,028
Buildings and structures	115,374	118,294	1,078,262
Machinery and equipment	325,680	319,917	3,043,738
Construction in progress	12,429	5,154	116,159
Accumulated depreciation	(322,046)	(316,608)	(3,009,776)
Total property, plant and equipment	172,528	167,202	1,612,411
Total assets	¥ 481,553	¥ 477,293	\$ 4,500,495

The accompanying notes are an integral part of these statements.

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2003	2002	2003
Liabilities and Shareholders' Equity			
Current liabilities:			
Short-term borrowings (Note 9)	¥ 78,517	¥ 84,304	\$ 733,804
Current portion of long-term debt (Note 9)	20,416	26,478	190,804
Notes and accounts payable—			
Trade (Note 14)	68,576	69,751	640,897
Construction	7,101	4,798	66,364
Other	21,603	16,228	201,897
Accrued expenses	13,180	16,216	123,177
Accrued income taxes (Note 10)	10,873	4,373	101,617
Other	5,468	7,035	51,103
Total current liabilities	225,734	229,183	2,109,663
Long-term liabilities:			
Long-term debt (Note 9)	111,747	109,303	1,044,364
Accrued retirement benefits (Note 11)	14,513	11,965	135,636
Other	11,741	9,919	109,729
Total long-term liabilities	138,001	131,187	1,289,729
Minority interest in consolidated subsidiaries	7,423	15,290	69,374
Shareholders' equity (Note 17):			
Common stock—			
Authorized: 800,000,000 shares in 2003 and 2002			
Issued: 242,543,057 shares in 2003 and 2002	33,905	33,905	316,869
Capital surplus	28,657	28,657	267,822
Retained earnings	41,084	31,268	383,963
Net unrealized gains on available-for-sale securities	3,603	2,034	33,673
Translation adjustments	4,970	5,839	46,449
	112,219	101,703	1,048,776
Less treasury stock, at cost—			
2003—3,782,837 shares	(1,824)	—	(17,047)
2002—135,780 shares	—	(70)	—
Total shareholders' equity	110,395	101,633	1,031,729
Contingent liabilities (Note 15)			
Total liabilities and shareholders' equity	¥481,553	¥477,293	\$4,500,495

CONSOLIDATED STATEMENTS OF INCOME

Sumitomo Rubber Industries, Ltd. and its Consolidated Subsidiaries

Years ended December 31	Millions of yen		Thousands of U.S. dollars (Note 1)
	2003	2002	2003
Net sales (Note 14)	¥450,491	¥447,893	\$4,210,196
Cost of sales (Note 14)	281,392	286,755	2,629,832
Gross profit	169,099	161,138	1,580,364
Selling, general and administrative expenses	131,333	129,394	1,227,411
Operating income	37,766	31,744	352,953
Other income (expenses):			
Interest and dividend income	453	581	4,234
Interest expenses	(2,123)	(2,761)	(19,841)
Loss on sales or disposal of property, plant, and equipment, net	(1,151)	(1,081)	(10,757)
Exchange gain (loss), net	657	(131)	6,140
Equity in losses of unconsolidated subsidiaries and affiliates	(2,261)	(79)	(21,131)
Gain on return of substituted portion of employee pension fund	1,851	—	17,299
Write-down of trademarks	(2,442)	—	(22,822)
Amortization of initial transition cost of pension and severance plans (Note 11)	(733)	(1,203)	(6,851)
Write-down of investments in securities	—	(5,609)	—
Other, net	(212)	(3,818)	(1,981)
	(5,961)	(14,101)	(55,710)
Income before income taxes and minority interest in consolidated subsidiaries	31,805	17,643	297,243
Income taxes (Note 10):			
Current	14,200	8,380	132,710
Deferred	2,455	(420)	22,944
	16,655	7,960	155,654
Income before minority interest in consolidated subsidiaries	15,150	9,683	141,589
Minority interest in consolidated subsidiaries	(2,055)	(1,444)	(19,206)
Net income	¥ 13,095	¥ 8,239	\$ 122,383

Per share amounts:	Yen	U.S. dollars (Note 1)	
Net income	¥55.07	¥33.97	\$0.515
Cash dividends paid	12.00	10.00	0.112

The accompanying notes are an integral part of these statements.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

Sumitomo Rubber Industries, Ltd. and its Consolidated Subsidiaries

Years ended December 31	Millions of yen		Thousands of U.S. dollars (Note 1)
	2003	2002	2003
Common stock:			
Balance at beginning of year	¥ 33,905	¥ 33,905	\$ 316,869
Balance at end of year	¥ 33,905	¥ 33,905	\$ 316,869
Capital surplus:			
Balance at beginning of year	¥ 28,657	¥ 28,657	\$ 267,822
Balance at end of year	¥ 28,657	¥ 28,657	\$ 267,822
Retained earnings:			
Balance at beginning of year	¥ 31,268	¥ 36,365	\$ 292,224
Net income	13,095	8,239	122,383
Cash dividends	(2,343)	(2,425)	(21,897)
Bonuses to directors and statutory auditors	(100)	(11)	(935)
Other comprehensive income of foreign subsidiaries and affiliates	(713)	(10,850)	(6,663)
Effect of change in reporting entities	(123)	(50)	(1,149)
Balance at end of year	¥ 41,084	¥ 31,268	\$ 383,963
Net unrealized gains on available-for-sale securities at end of year	¥ 3,603	¥ 2,034	\$ 33,673
Translation adjustments at end of year	¥ 4,970	¥ 5,839	\$ 46,449
Less treasury stock, at cost at end of year	¥ (1,824)	¥ (70)	\$ (17,047)
Total shareholders' equity at end of year	¥110,395	¥101,633	\$1,031,729

The accompanying notes are an integral part of these statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

Sumitomo Rubber Industries, Ltd. and its Consolidated Subsidiaries

Years ended December 31	Millions of yen		Thousands of U.S. dollars (Note 1)
	2003	2002	2003
Cash flows from operating activities:			
Income before income taxes and minority interest in consolidated subsidiaries	¥ 31,805	¥ 17,643	\$ 297,243
Adjustments to reconcile income before income taxes and minority interest in consolidated subsidiaries to net cash provided by operating activities—			
Depreciation and amortization	24,313	25,163	227,224
Loss on sales or disposal of property, plant and equipment, net	1,151	1,081	10,757
Gain on return of the substituted portion of the employee pension fund	(1,851)	—	(17,299)
Amortization of initial transition cost of pension and severance plans	733	1,203	6,851
Write-down of trademarks	2,442	—	22,822
Write-down of investments in securities	—	5,609	—
Increase of prepaid pension costs, net of payment	(7,707)	—	(72,028)
Equity in losses of unconsolidated subsidiaries and affiliates	2,261	79	21,131
(Reversal of) provision for allowance for doubtful accounts	(1,216)	847	(11,364)
Provision for (reversal of) accrued retirement benefits, net of payment	3,703	(967)	34,607
Interest and dividend income	(453)	(581)	(4,234)
Interest expenses	2,123	2,761	19,841
(Increase) decrease in notes and accounts receivable	(4,119)	6,810	(38,495)
Decrease in inventories	1,332	3,401	12,449
Increase (decrease) in notes and accounts payable	(1,430)	791	(13,365)
Other	(1,707)	(104)	(15,953)
Subtotal	51,380	63,736	480,187
Interest and dividends received	2,160	1,361	20,187
Interest paid	(2,180)	(3,104)	(20,374)
Income taxes paid	(7,135)	(11,293)	(66,682)
Net cash provided by operating activities	44,225	50,700	413,318
Cash flows from investing activities:			
Capital expenditures	(29,171)	(30,557)	(272,626)
Proceeds from sales of property, plant and equipment, net of related outstanding receivables	373	673	3,486
Acquisition of investments in securities	(613)	(145)	(5,729)
Proceeds from sales of investments in securities	123	161	1,149
Payment for purchase of consolidated subsidiaries, net of cash acquired	(544)	(1,859)	(5,084)
Proceeds from sales of investments in affiliates	—	1,000	—
Acquisition of unconsolidated subsidiaries and affiliates	—	(301)	—
Net decrease in short-term loans receivable	1,001	4,169	9,355
Increase in long-term loans receivable	(275)	(3,644)	(2,570)
Decrease in long-term loans receivable	349	521	3,262
Other	212	(1,287)	1,981
Net cash used in investing activities	(28,545)	(31,269)	(266,776)
Cash flows from financing activities:			
Net decrease in short-term borrowings	(5,108)	(930)	(47,738)
Proceeds from long-term debt	25,244	18,298	235,925
Repayments of long-term debt, including redemption of bonds	(28,596)	(34,268)	(267,252)
Dividends paid	(2,343)	(2,425)	(21,897)
Dividends on minority interest	(451)	(243)	(4,215)
Purchases of treasury stock	(9,828)	(64)	(91,851)
Subscription by minority shareholders for issuance of common stock of consolidated subsidiaries	254	—	2,374
Other	7	4	65
Net cash used in financing activities	(20,821)	(19,628)	(194,589)
Effect of exchange rate changes on cash and cash equivalents	(425)	(195)	(3,972)
Net decrease in cash and cash equivalents	(5,566)	(392)	(52,019)
Cash and cash equivalents at beginning of year	20,785	21,167	194,252
Increase in cash and cash equivalent due to change in reporting entities	1,234	10	11,533
Cash and cash equivalents at end of year	¥ 16,453	¥ 20,785	\$ 153,766

The accompanying notes are an integral part of these statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Sumitomo Rubber Industries, Ltd. and its Consolidated Subsidiaries
December 31, 2003 and 2002

1. MAJOR POLICIES APPLIED IN PREPARING CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements are a translation of the financial statements publicly issued in Japan and have been modified to enhance foreign readers' understanding. The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in Japan, which are different in certain respects from the application and disclosure requirements of International Financial Reporting Standards.

In addition, the notes to the consolidated financial statements include financial information which is not required under accounting principles generally accepted in Japan but is presented herein as additional information.

The U.S. dollar amounts are included solely for convenience. These translations should not be construed as representations that the Japanese yen amounts actually represent, or have been or could be converted into, U.S. dollars. As the amounts shown in U.S. dollars are for convenience only, the rate of ¥107=U.S.\$1, the approximate rate prevailing at December 31, 2003, has been used for the purpose of presentation of the U.S. dollar amounts in the accompanying consolidated financial statements.

2. SIGNIFICANT ACCOUNTING POLICIES

(1) Consolidation and accounting for investments in affiliates

The consolidated financial statements consist of the accounts of Sumitomo Rubber Industries, Ltd. (the "Company") and, with minor exceptions, those of its majority-owned subsidiaries at the relevant balance sheet dates. All significant intercompany transactions and accounts are eliminated in consolidation. Investments in unconsolidated subsidiaries and 20%- to 50%-owned companies ("affiliates") are, with minor exceptions, accounted for on an equity basis. On an equity basis, investments are stated at cost plus/minus the Company's equity in undistributed earnings or losses. Consolidated net income includes the Company's equity in current earnings or losses of such companies, after elimination of unrealized intercompany profits.

Sumitomo Rubber Asia (Tyre) PTE. LTD., which launched its business in fiscal 2002, and a domestic subsidiary are included in the consolidation.

Dunlop Tyres Ltd., Falken Tires Ltd., SRI Tire Trading Ltd., Falken Tire Trading Ltd., SRI Sports Ltd., SRI Hybrid Ltd., SRI Engineering Ltd. and SRI Research & Development Ltd., which were established during fiscal 2003, are included in the 2003 consolidation. Subsidiaries whose operations became materially significant in 2003, including Sumitomo Rubber (Changshu) Co., Ltd., Sumitomo Rubber (Suzhou) Co., Ltd. and Srixon Sports Europe Ltd., and subsidiaries that launched their businesses in 2003, including Srixon Sports Australasia Pty. Ltd. and SRI Automotive Technology, Inc., are also included in the consolidation. Sakurambo Country Club Co., Ltd. is excluded from the 2003 consolidation due to reduction of shareholding in fiscal 2003.

In case of a change in the reporting entity, the consolidated financial statements are not restated. The effect of the change is directly debited or credited to retained earnings during the period.

The differences between the cost and the underlying net equity of investments in consolidated subsidiaries and affiliates accounted for on an equity basis incurred when those companies were first included in consolidation or adopted under the equity method, are amortized using the straight-line method over a 5-year period.

Exceptions to this policy are the difference related to Goodyear Dunlop Tires Europe B.V., which is being amortized over a 10-year period, and the difference related to Falken Tire Corporation, which had been amortized over a 40-year period until the end of fiscal 2002 and is no longer amortized from fiscal 2003 in compliance with SFAS No. 142 (see note 2 (10)). Minor differences are charged or credited to income as incurred.

(2) Consolidated statements of cash flows

The form of the accompanying consolidated statements of cash flows is defined by the Financial Services Agency of Japan.

In preparing the consolidated statements of cash flows, cash on hand, readily available deposits and short-term highly liquid investments with original maturities of three months or less are considered to be cash and cash equivalents.

Capital expenditures presented in the consolidated statements of cash flows comprise acquisition of tangible assets, long-term prepaid expenses, trademarks and other intangible assets.

(3) Translation of foreign currencies

Monetary assets and liabilities denominated in foreign currency are translated into Japanese yen at current rates at the balance sheet date and the resulting translation gains or losses are charged to income to the extent that they are not hedged by forward exchange contracts.

In preparing the accompanying consolidated financial statements, the asset and liability accounts of foreign subsidiaries and affiliates are translated into Japanese yen at year-end exchange rates, except for shareholders' equity, which is translated at historical rates. Revenue and expense accounts of foreign subsidiaries and affiliates are translated at average rates of exchange prevailing during the year. The resulting translation adjustments are shown as a separate component of shareholders' equity.

(4) Marketable securities and investments in securities

Securities classified as available-for-sale securities are stated at fair market value with unrealized gains or losses, net of applicable taxes, included as a component of shareholders' equity. Securities with no fair market value are stated at cost. Loss on significant decline of the fair value of securities that is not temporary is charged to income.

The cost of securities sold is determined based on the average cost of all shares of the securities held at the time of sale.

(5) Derivative financial instruments and hedging

The Company and its consolidated subsidiaries use derivative financial instruments, which include foreign exchange forward contracts, interest rate swap contracts, and interest rate option (cap) contracts, in order to offset risks of exposure to fluctuation in interest and currency exchange rates in respect of their financial assets and liabilities in accordance with their internal policies and procedures.

a. Derivatives

All derivatives are stated at fair value, except for derivatives used for hedging purposes.

b. Hedge accounting

The Company and its consolidated subsidiaries adopt the method for hedging instruments deferring any gain or loss over the period of the hedging contracts together with offsetting against the deferred loss or gain on the related hedged items.

However, when foreign exchange forward contracts meet certain conditions, accounts receivable and accounts payable covered by these contracts are translated by using the contract rates. In addition, when an interest rate swap contract meets certain conditions, the net amount to be paid or received under the contract is added to or deducted from the interest on the hedged items.

Hedging instruments and hedged items are summarized as follows:

Hedging instruments	Hedged items
Foreign exchange forward contracts	Accounts receivable and accounts payable in foreign currencies
Interest rate swap contracts	Short-term borrowings, long-term debt
Interest rate option (cap) contracts	Short-term borrowings

c. Hedging policy

The Company and its consolidated subsidiaries use financial instruments to hedge market fluctuation risks in accordance with their internal policies and procedures.

d. Assessment method of hedging effectiveness

The Company and its consolidated subsidiaries evaluate the effectiveness of their hedging activities by comparing the cumulative changes in fair value or the cumulative changes in cash flow on hedging instruments and the related hedged items from the commencement of the hedges.

(6) Inventories

Inventories are principally stated at the lower of cost or market, cost being determined using the average-cost method.

(7) Allowance for doubtful accounts

The Company and its consolidated subsidiaries provide for doubtful accounts principally at an amount computed based on the historical bad debt ratio during certain reference periods plus the estimated uncollectible amount based on the analysis of individual accounts.

(8) Property, plant and equipment, and depreciation

Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment is computed using the declining-balance method, except for assets held at the Shirakawa factory, the Miyazaki factory and the Izumiohtsu factory of the Company, assets held at foreign subsidiaries and assets held under capitalized leases, which are depreciated using the straight-line method, at rates based on the estimated useful lives of the assets.

(9) Accounting for leases

Finance leases which are not subject to transfer of ownership of property to the lessees at the end of the lease term are principally accounted for as operating leases.

(10) Intangible assets

Intangible assets are stated at cost less accumulated amortization. Amortization is computed using the straight-line method over the estimated useful lives (5 to 20 years).

Effective January 1, 2003, U.S. subsidiaries adopted Statement of Financial Accounting Standards (SFAS) No. 142, "Goodwill and Other Intangible Assets," under which goodwill and intangible assets with indefinite useful lives are not amortized but tested for impairment on an annual basis under certain circumstances and written down when impaired in accordance with the provisions of this statement. They also adopted SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," under which intangible assets with definite useful lives are amortized over their respective estimated useful lives and reviewed for impairment in accordance with this statement. In accordance with these statements, a U.S. subsidiary ceased to amortize goodwill amounting to ¥965 million (\$9,019 thousand), which had been amortized over 40 years. In addition, the value of goodwill and trademarks held by foreign subsidiaries other than U.S. subsidiaries are reassessed annually at December 31.

(11) Research and development expenses

Research and development expenses for improvement of existing products or development of new products, including basic research and fundamental development costs, are charged to income when incurred.

(12) Accrued retirement benefits

The liabilities and expenses for retirement and severance benefits are accounted for based on the estimated amounts of projected benefit obligation and plan assets at the balance sheet date.

Effective January 1, 2002, the Company has changed its method of accounting for retirement benefits for directors and statutory auditors to provide for the accrued retirement benefits payable to directors and statutory auditors at an amount equivalent to 100% of such benefits that the Company would be required to pay based on the internal rule. Prior to January 1, 2002, the Company charged retirement benefits for directors and statutory auditors to income when paid.

This change was made in order to reflect more appropriately the allocation of service costs and to reflect more accurately its financial position to its financial statements.

As a result of this change, operating income increased by ¥100 million, and income before income taxes decreased by ¥220 million for the year ended December 31, 2002.

Payments of such benefits for directors and statutory auditors are subject to resolution at the shareholders' meeting.

(13) Income taxes

The income statements of the Company and its consolidated subsidiaries include many items for financial reporting purposes which, in the case of costs and expenses, are not currently deductible and, in the case of income, are not currently taxable. The Company and its consolidated subsidiaries adopt interperiod income tax allocation using the asset and liability method of accounting with respect to all such temporary differences.

(14) Per share amounts

Net income per share is computed based on the average number of shares outstanding during each period. Diluted net income per share is not presented because there were no outstanding common stock equivalents as of December 31, 2003 and 2002.

Effective January 1, 2003, the Company adopted the Accounting Standards Board Statement No. 2, "Accounting Standard for Earnings per Share," and Financial Standards Implementation Guidance No. 4, "Implementation Guidance for Accounting Standard for Earnings per Share". As a result, amounts per share for the year ended December 31, 2003 were calculated in accordance with this standard, while the prior year figures were calculated based on the former standards. The effect of this change was immaterial.

(15) Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the accompanying consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(16) Reclassifications

Certain reclassifications of previously reported amounts have been made to conform with current classifications.

3. CASH FLOW INFORMATION

Reconciliations of cash and time deposits in the consolidated balance sheets and cash and cash equivalents in the consolidated statements of cash flows as of December 31, 2003 and 2002 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2002	2003
Cash and time deposits	¥16,534	¥20,862	\$154,523
Time deposits with a maturity of over three months	(52)	(53)	(486)
Bank overdraft	(29)	(24)	(271)
Cash and cash equivalents	¥16,453	¥20,785	\$153,766

4. INVENTORIES

Inventories as of December 31, 2003 and 2002 consisted of:

	Millions of yen		Thousands of U.S. dollars
	2003	2002	2003
Finished goods	¥27,868	¥30,694	\$260,449
Work in process	3,628	3,461	33,906
Raw materials	6,107	5,465	57,075
Supplies	3,138	2,820	29,327
	¥40,741	¥42,440	\$380,757

5. INVESTMENTS IN SECURITIES

As of December 31, 2003 and 2002, cost, book value and the related unrealized gains and losses pertaining to available-for-sale securities with readily determinable fair values of marketable equity securities were as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2002	2003
Available-for-sale securities:			
Cost	¥ 6,872	¥ 6,722	\$ 64,224
Book value	12,896	10,276	120,523
Unrealized gains	6,261	3,888	58,514
Unrealized losses	(237)	(334)	(2,215)

Available-for-sale securities sold during the years ended December 31, 2003 and 2002 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2002	2003
Proceeds	¥182	¥1,207	\$1,701
Realized gains	66	59	617
Realized losses	(9)	(3)	(84)

6. DERIVATIVE FINANCIAL INSTRUMENTS

Fair value information regarding derivative financial instruments as of December 31, 2003 and 2002 was as follows:

	Millions of yen						Thousands of U.S. dollars		
	2003			2002			2003		
	Contract amount	Fair value	Unrealized gain	Contract amount	Fair value	Unrealized gain	Contract amount	Fair value	Unrealized gain
Currency related contracts									
Foreign exchange contracts:									
To purchase	¥224	¥227	¥3	¥249	¥251	¥2	\$2,093	\$2,121	\$28

	Millions of yen						Thousands of U.S. dollars		
	2003			2002			2003		
	Contract amount	Fair value	Unrealized loss	Contract amount	Fair value	Unrealized loss	Contract amount	Fair value	Unrealized loss
Interest rate related contracts									
Interest rate swap contracts:									
Receive variable rate, give fixed rate	—	—	—	¥ 1,000	¥(61)	¥ (61)	—	—	—
Interest rate option (cap) contracts	—	—	—	6,300	55	(148)	—	—	—
	—	—	—	¥ 7,300	¥ (6)	¥(209)	—	—	—

7. PROPERTY, PLANT AND EQUIPMENT

The depreciation charges for the years ended December 31, 2003 and 2002 were ¥19,702 million (\$184,131 thousand) and ¥20,335 million, respectively. Estimated useful lives of the major classes of depreciable assets ranged from 2 to 60 years (principally 31 years) for buildings and structures, and from 2 to 20 years (principally 10 years) for machinery and equipment.

8. TRADEMARKS

For the years ended December 31, 2003 and 2002, amortization charges for capitalized trademarks were ¥1,586 million (\$14,822 thousand) and ¥1,493 million, respectively.

The write-down of trademarks in the consolidated statements of income was related to a foreign subsidiary whose performance had deteriorated, and was recorded in addition to the amortization.

9. SHORT-TERM BORROWINGS AND LONG-TERM DEBT

Short-term borrowings, other than commercial paper, of ¥56,517 million (\$528,196 thousand) and ¥63,304 million as of December 31, 2003 and 2002 bore interest ranging from 0.310% to 5.280%, and from 0.280% to 4.800% per annum, respectively.

Commercial paper, included in short-term borrowings, of ¥22,000 million (\$205,608 thousand) and ¥21,000 million as of December 31, 2003 and 2002 bore interest ranging from 0.014% to 0.0196%, and from 0.045% to 0.089% per annum, respectively.

Long-term debt as of December 31, 2003 and 2002 comprised the following:

	Millions of yen		Thousands of U.S. dollars
	2003	2002	2003
2.150% unsecured bonds due 2004 payable in Japanese yen	¥ 5,000	¥ 5,000	\$ 46,729
1.900% unsecured bonds due 2006 payable in Japanese yen	10,000	10,000	93,458
0.570% unsecured bonds due 2005 payable in Japanese yen	10,000	10,000	93,458
0.910% unsecured bonds due 2007 payable in Japanese yen	10,000	10,000	93,458
0.840% unsecured bonds due 2008 payable in Japanese yen	10,000	10,000	93,458
1.150% unsecured bonds due 2009 payable in Japanese yen	20,000	—	186,916
2.625% unsecured bonds due 2003 payable in Japanese yen	—	5,000	—
2.100% unsecured bonds due 2003 payable in Japanese yen	—	10,000	—
Loans payable to banks and other financial institutions due 2004-2019, with interest of 0.414%–4.95% for 2003 and 0.56%–4.95% for 2002			
Secured	26,379	33,101	246,532
Unsecured	40,784	42,680	381,159
	132,163	135,781	1,235,168
Less portion due within one year	20,416	26,478	190,804
	¥111,747	¥109,303	\$1,044,364

The aggregate annual maturities of long-term debt as of December 31, 2003 are as follows:

Years ending December 31,	Millions of yen	Thousands of U.S. dollars
2004	¥ 20,416	\$ 190,804
2005	25,496	238,280
2006	19,020	177,757
2007	14,410	134,673
2008	18,660	174,392
2009 and thereafter	34,161	319,262
	¥132,163	\$ 1,235,168

Substantially all loans from banks and other financial institutions are borrowed under agreements which provide that, under certain conditions, the borrower may be required to provide collateral (or additional collateral) or guarantors with respect to the loans, or may treat any collateral whether furnished as security for short-term or long-term loans or otherwise, as collateral for all indebtedness to the banks and other financial institutions. Default provisions of the agreements grant certain rights of possession to the banks and other financial institutions.

As of December 31, 2003 property, plant and equipment amounting to ¥32,237 million (\$301,280 thousand), net of accumulated depreciation, were pledged as collateral for long-term debt and short-term borrowings amounting to ¥26,639 million (\$248,963 thousand).

10. INCOME TAXES

The Company and its consolidated subsidiaries are subject to a number of different income taxes which, in the aggregate, indicate a normal cumulative statutory tax rate of approximately 41.7% in Japan for the years ended December 31, 2003 and 2002.

Significant differences between the normal cumulative statutory tax rate and the effective tax rate in the consolidated statements of income for the years ended December 31, 2003 and 2002 were as follows:

	2003	2002
Normal cumulative statutory tax rate	41.7%	41.7%
Dividends, eliminated for consolidation, from foreign subsidiaries and affiliates	2.6	—
Equity in losses of unconsolidated subsidiaries and affiliates	2.3	—
Current operating losses of foreign subsidiaries	2.4	4.3
Expenses not deductible for tax purposes	1.2	2.3
Change in valuation allowance for deferred tax assets	4.9	1.5
Foreign tax credit in relation to dividends received from foreign subsidiaries and affiliates	—	(1.8)
Special tax treatment for import promotion	—	(1.3)
Other	(2.7)	(1.6)
Effective tax rate per consolidated statements of income	52.4%	45.1%

On March 31, 2003, the law governing local taxes in Japan was revised to impose a size-based enterprise tax on corporations and accordingly, income tax rates for the enterprise taxes will be reduced for the fiscal year commencing on January 1, 2005 or later.

Based on the change of income tax rates, for the calculation of deferred tax assets and liabilities, the Company and certain of its domestic consolidated subsidiaries used the effective tax rates of 41.7% and 40.4% for current items and non-current items, respectively, as of December 31, 2003. The effect of this change was immaterial.

Significant components of the deferred tax assets and liabilities as of December 31, 2003 and 2002 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2002	2003
Deferred tax assets—current:			
Provision for doubtful accounts	¥ 779	¥ 1,505	\$ 7,281
Accrued business enterprise tax	857	352	8,009
Unrealized intercompany profits on inventories	3,043	3,115	28,439
Tax loss carryforward	836	—	7,813
Loss on impairment in assets of a domestic subsidiary	—	2,924	—
Other	2,801	3,138	26,178
Total	¥ 8,316	¥11,034	\$ 77,720

Deferred tax assets—non-current:			
Unrealized intercompany profits on fixed assets	1,141	393	10,664
Provision for accrued retirement benefits	373	1,878	3,486
Other	1,041	(345)	9,729
Total	¥ 2,555	¥ 1,926	\$ 23,879
Deferred tax liabilities—current:			
	¥ (81)	¥ (72)	\$ (757)
Deferred tax liabilities—non-current:			
Deferred gain on sales of property, plant and equipment	(2,359)	(2,986)	(22,047)
Unrealized gain on land of a consolidated subsidiary	(1,586)	(1,645)	(14,822)
Provision for accrued retirement benefits	869	939	8,122
Loss on impairment of investments in subsidiaries	—	1,699	—
Unrealized gains on available-for-sale securities	(2,368)	(1,314)	(22,131)
Other	(175)	(671)	(1,636)
Total	¥ (5,619)	¥ (3,978)	\$ (52,514)

11. ACCRUED RETIREMENT BENEFITS

Upon terminating employment, employees of the Company and the domestic consolidated subsidiaries are entitled, under most circumstances, to lump-sum indemnities or pension (annuity) payments as described below. For an employee voluntarily retiring under normal circumstance, minimum payment amount is calculated based on current rate of pay, length of service and condition under which the employee retires. In calculating the payment amount for an involuntarily retiring employee, including an employee retiring due to meeting mandatory retirement age, the Company or the domestic consolidated subsidiaries may grant additional benefit.

The Company has a contributory defined benefit pension plan, which is pursuant to the Japanese Welfare Pension Insurance Law. The pension plan covers a portion of the benefits provided by a government welfare pension program, under which contributions are made by the Company and its employees. The other portion of the pension plan represents a non-contributory pension plan. Under the pension plan, the non-contributory portion covers (i) payments to those employees who have served with the Company for more than 20 years and retire at the age limit and (ii) a 25% portion of the lump-sum retirement indemnities for the employees who are not qualified to receive the annuity payments. Contributions to the plan are deposited with and managed by several financial institutions in accordance with the applicable laws and regulations.

Most of the domestic consolidated subsidiaries have established their own defined benefit pension plans.

Most of the foreign subsidiaries have defined benefit pension plans or severance indemnity plans that substantially cover all of their employees, under which the cost of benefit is currently funded or accrued. Benefits awarded under these plans are based primarily on current rate of pay and length of service.

Accompanying the newly enacted “Defined Benefit Corporate Pension Law,” the Company and its domestic consolidated subsidiaries obtained approval from the Ministry of Health, Labour and Welfare for an exemption from the future benefit obligation related to the substituted government’s portion of pension benefits provided by social welfare pension funds.

In accordance with the transitional measures prescribed in Article 47-2 of the “Practical Guidelines of Accounting for Retirement Benefits (Interim Report)” issued by the Japanese Institute of Certified Public Accountants, the Company and its subsidiaries, on the approval date, recognized the relinquishment of the substituted portion of benefit obligation of welfare pension funds and the corresponding portion of plan assets. The effect of adopting the Guidelines was ¥1,851 million (\$17,299 thousand), which was recorded as a gain on return of substituted portion of employee pension funds in the consolidated statement of income for the year ended December 31, 2003.

The amount of plan assets to be transferred back to the government was approximately ¥19,090 million (\$178,411 thousand) as of December 31, 2003.

The liabilities for severance and retirement benefits included in the liabilities section of the consolidated balance sheets as of December 31, 2003 and 2002 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2003	2002	2003
Benefit obligation at end of year	¥(60,989)	¥(99,990)	\$ (569,991)
Fair value of plan assets at end of year	44,898	61,407	419,607
Funded status:			
Benefit obligation in excess of plan assets	(16,091)	(38,583)	(150,384)
Unrecognized initial transition cost at date of adoption	1,465	3,610	13,692
Unrecognized actuarial losses	9,849	25,085	92,047
Unrecognized prior service cost	(1,514)	(1,633)	(14,150)
Subtotal	(6,291)	(11,521)	(58,795)
Prepaid pension cost	7,707	—	72,028
Accrued retirement benefits	¥(13,998)	¥(11,521)	\$ (130,823)

The accrued retirement benefits for directors and statutory auditors at December 31, 2003 and 2002, amounting to ¥515 million (\$4,813 thousand) and ¥444 million, respectively, were excluded from the above table.

Retirement and pension costs of the Company and its consolidated subsidiaries for the years ended December 31, 2003 and 2002 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2002	2003
Service cost	¥ 2,268	¥ 4,580	\$ 21,196
Interest cost	1,266	2,475	11,832
Expected return on plan assets	(745)	(1,535)	(6,963)
Amortization of transition obligation at date of adoption	733	1,203	6,850
Amortization of actuarial loss	968	975	9,047
Amortization of prior service cost	(9)	(119)	(84)
Severance and retirement benefit expenses	¥ 4,481	¥ 7,579	\$ 41,878
Gain on return of substituted portion of the employee pension fund	(1,851)	—	(17,299)
Net periodic benefit costs	¥ 2,630	¥ 7,579	\$ 24,579

In 2003, the discount rate and a range of the rates of expected return on plan assets used by the Company and the domestic consolidated subsidiaries were 2.5% and from 0.84% to 2.5%, respectively. In 2002, the discount rate and a range of the rates of expected return on plan assets used by the Company and the domestic consolidated subsidiaries were 3.0% and from 3.0% to 3.5%, respectively. The discount rate for calculation of benefit obligation as of December 31, 2002 was reduced to 2.5% on December 31, 2002. The estimated amount of all retirement benefits to be paid at future retirement dates is allocated equally to each service year using the estimated number of total service years. Actuarial losses are recognized in the statements of income using the straight-line method, mainly over a period of 15 years. The amortization periods for transition charges at date of adoption and prior service cost are 5 years and 15 years, respectively.

Following the enactment of the "Act for Defined Contribution Pension," the Company and some of its domestic subsidiaries will transfer their defined benefit pension plans to defined contribution pension plans in April 2004 and adopt Financial Accounting Standards Implementation Guidance No. 1, "Accounting for Transfers between Retirement Benefit Plans," issued by the Accounting Standards Board of Japan on January 31, 2002. However the effect of adoption of this standard is not practically measurable at present.

12. RESEARCH AND DEVELOPMENT EXPENSES

Research and development expenses for the years ended December 31, 2003 and 2002 were ¥14,058 million (\$131,383 thousand) and ¥13,596 million, respectively.

13. SEGMENT INFORMATION

The Company and its consolidated subsidiaries operate principally in three industries: tires, sports and industrial products.

Operations in the Tires segment involve the production and sales of a wide range of tires for a variety of vehicles and applications, such as passenger cars, trucks, buses, motorcycles, and industrial applications.

Operations in the Sports segment involve the production and sales of a variety of sporting goods, principally golf balls, golf clubs, golf wear and tennis balls.

Operations in the Industrial and Other Products segment involve the production and sales of a variety of rubber and rubber-based products, including flooring for gymnasiums, all-weather tennis courts, track and field facilities, industrial flooring coating, marine fenders, precision rubber parts for office machines, blankets for offset printing presses and beds.

Capital expenditures in the segment information comprise acquisition of tangible assets, depreciable assets such as long-term prepaid expenses, trademarks and other intangible assets in accordance with Japanese accounting practices.

(1) Information by industry segment

Years ended December 31	Millions of yen		Thousands of U.S. dollars
	2003	2002	2003
Net sales:			
Tires-			
Sales to unaffiliated customers	¥338,915	¥330,365	\$3,167,430
Intersegment sales and transfers	93	9	869
	339,008	330,374	3,168,299
Sports-			
Sales to unaffiliated customers	58,856	64,015	550,056
Intersegment sales and transfers	360	458	3,364
	59,216	64,473	553,420
Industrial and Other Products-			
Sales to unaffiliated customers	52,720	53,513	492,710
Intersegment sales and transfers	1,453	33	13,580
	54,173	53,546	506,290
Adjustment and eliminations	(1,906)	(500)	(17,813)
	¥450,491	¥447,893	\$4,210,196
Operating income:			
Tires	¥ 31,208	¥ 28,124	\$ 291,663
Sports	7,958	6,393	74,374
Industrial and Other Products	(1,198)	(2,852)	(11,196)
	37,968	31,665	354,841
Adjustment and eliminations	(202)	79	(1,888)
	¥ 37,766	¥ 31,744	\$ 352,953
Identifiable assets:			
Tires	¥398,806	¥373,539	\$3,727,159
Sports	36,723	43,376	343,205
Industrial and Other Products	38,794	42,255	362,561
	474,323	459,170	4,432,925
Corporate assets and eliminations	7,230	18,123	67,570
	¥481,553	¥477,293	\$4,500,495

Capital expenditures:

Tires	¥ 29,094	¥ 24,149	\$ 271,906
Sports	1,228	781	11,477
Industrial and Other Products	1,167	1,359	10,907
	31,489	26,289	294,290
Corporate assets and eliminations	1	7	9
	¥ 31,490	¥ 26,296	\$ 294,299

Depreciation and amortization:

Tires	¥ 19,172	¥ 19,513	\$ 179,177
Sports	1,899	2,292	17,748
Industrial and Other Products	3,231	3,327	30,196
	24,302	25,132	227,121
Corporate assets and eliminations	11	31	103
	¥ 24,313	¥ 25,163	\$ 227,224

(2) Information by geographic area

	Millions of yen		Thousands of U.S. dollars
Years ended December 31	2003	2002	2003
Net sales:			
Japan-			
Sales to unaffiliated customers	¥397,544	¥396,772	\$3,715,364
Sales between geographic areas	14,594	14,313	136,393
	412,138	411,085	3,851,757
Other-			
Sales to unaffiliated customers	52,947	51,121	494,832
Sales between geographic areas	6,493	4,517	60,682
	59,440	55,638	555,514
	471,578	466,723	4,407,271
Adjustment and eliminations	(21,087)	(18,830)	(197,075)
	¥450,491	¥447,893	\$4,210,196
Operating income:			
Japan	¥ 37,765	¥ 32,393	\$ 352,944
Other	125	(919)	1,168
	37,890	31,474	354,112
Adjustment and eliminations	(124)	270	(1,159)
	¥ 37,766	¥ 31,744	\$ 352,953
Identifiable assets:			
Japan	¥400,139	¥395,313	\$3,739,617
Other	65,197	62,163	609,318
	465,336	457,476	4,348,935
Corporate assets and eliminations	16,217	19,817	151,560
	¥481,553	¥477,293	\$4,500,495

(3) Sales outside Japan by the Company and its consolidated subsidiaries

Years ended December 31	Millions of yen		Thousands of U.S. dollars
	2003	2002	2003
Net sales:			
North America	¥ 41,623	¥ 36,379	\$ 389,000
Europe	36,680	37,594	342,804
Asia	17,048	29,776	159,327
Other areas	37,888	21,664	354,093
Total	¥133,239	¥125,413	\$1,245,224
	Percentage		
Percentage of such sales in consolidated net sales	29.6%	28.0%	

14. RELATED PARTY TRANSACTIONS

Significant balances and transactions with a principal shareholder, unconsolidated subsidiaries and affiliates as of December 31, 2003 and 2002 and for the years then ended were as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2002	2003
Notes and accounts receivable:			
Trade	¥ 2,978	¥ 2,871	\$27,832
Other	510	145	4,766
	¥ 3,488	¥ 3,016	\$32,598
Short-term loans	¥ 1,634	¥ 2,711	\$15,271
Long-term loans (included in investments in and advances to unconsolidated subsidiaries and affiliates)	¥ 3,170	¥ 3,170	\$29,626
Notes and accounts payable, trade	¥ 4,743	¥ 4,087	\$44,327
Sales	¥10,183	¥14,229	\$95,168
Purchases	¥ 9,634	¥10,450	\$90,037

15. CONTINGENT LIABILITIES

As of December 31, 2003 the Company and its consolidated subsidiaries were contingently liable for:

	Millions of yen	Thousands of U.S. dollars
Trade notes discounted	¥2,571	\$24,028
Guarantees and arrangements similar to guarantees of indebtedness of employees, unconsolidated subsidiaries and affiliates	148	1,383

16. LEASES

The original costs of leased assets under non-capitalized finance leases and the related accumulated depreciation, assuming they were calculated using the straight-line method over the lease terms, as of December 31, 2003 and 2002 were as follows:

As of December 31, 2003

	Millions of yen			Thousands of U.S. dollars		
	Acquisition cost	Accumulated depreciation	Net leased property	Acquisition cost	Accumulated depreciation	Net leased property
Machinery and equipment	¥8,051	¥4,744	¥3,307	\$75,243	\$44,337	\$30,906
Other	777	726	51	7,262	6,785	477
Total	¥8,828	¥5,470	¥3,358	\$82,505	\$51,122	\$31,383

As of December 31, 2002

	Millions of yen		
	Acquisition cost	Accumulated depreciation	Net leased property
Machinery and equipment	¥7,596	¥4,119	¥3,477
Other	728	611	117
Total	¥8,324	¥4,730	¥3,594

Lease payments under non-capitalized finance leases for the years ended December 31, 2003 and 2002 amounted to ¥1,460 million (\$13,645 thousand) and ¥1,702 million, respectively.

The balances of future finance lease payments, including interest, as of December 31, 2003 and 2002 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2002	2003
Due within one year	¥1,464	¥1,460	\$13,682
Due later	1,894	2,134	17,701
	¥3,358	¥3,594	\$31,383

The future lease payments under noncancelable operating leases, including interest, as of December 31, 2003 and 2002 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2002	2003
Due within one year	¥ 235	¥ 258	\$ 2,196
Due later	1,485	877	13,879
	¥1,720	¥1,135	\$16,075

17. SUBSEQUENT EVENTS

Appropriations of retained earnings

The following appropriations of retained earnings of the Company were proposed and approved at the general meeting of shareholders held on March 30, 2004:

	Millions of yen	Thousands of U.S. dollars
Balance at December 31, 2003	¥63,450	\$592,991
Appropriations—		
Cash dividends (¥8 per share outstanding at December 31, 2003)	(1,910)	(17,850)
Bonuses to directors and statutory auditors	(80)	(748)
Balance after appropriations	¥61,460	\$574,393

REPORT OF INDEPENDENT AUDITORS



PricewaterhouseCoopers
Nakanoshima Mitsui Bldg.,
16th Floor 3-3-3, Nakanoshima,
Kita-Ku, Osaka 530-8248,
Japan

To the Board of Directors and
Shareholders of
Sumitomo Rubber Industries, Ltd.

We have audited the accompanying consolidated balance sheets of Sumitomo Rubber Industries, Ltd. and its consolidated subsidiaries as of December 31, 2003 and 2002, and the related consolidated statements of income, shareholders' equity, and cash flows for the years then ended, all expressed in Japanese yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Sumitomo Rubber Industries, Ltd. and its consolidated subsidiaries as of December 31, 2003 and 2002, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles and practices generally accepted in Japan.

As discussed in Note 2 (12) to the financial statements, the Company changed its accounting policy for retirement benefits for directors and statutory auditors during the year ended December 31, 2002.

The amounts expressed in U.S. dollars, which are provided solely for the convenience of the reader, have been translated on the basis set forth in Note 1 to the accompanying consolidated financial statements.

PricewaterhouseCoopers (handwritten signature)

March 30, 2004

Notice to Readers

The accompanying consolidated financial statements are not intended to present the consolidated financial positions and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan. Accordingly the accompanying consolidated balance sheets and the related consolidated statements of income, shareholders' equity and cash flows and their utilization are not designed for those who are not informed about Japanese accounting principles, procedures and practices. The standards, procedures and practices to audit such financial statements are those generally accepted and applied in Japan.