

3-6-9, Wakinohama-cho, Chuo-ku, Kobe, Hyogo 651-0072, Japan

Public Relations Dept. TEL.+81-78-265-3004 FAX.+81-78-265-3113

CSR Promotion Office TEL.+81-78-265-3001 FAX.+81-78-265-3114

http://www.srigroup.co.jp/english/





SUMITOMO R JBBER INDUSTRIES, , <u>ITD</u>



2014.9©235

SUMITOMO RUBBER INDUSTRIES, LTD.

The Sumitomo Rubber Group is committed to making contributions to society by offering true value in our areas of business tires, sports and industrial products.

What we can do to create a sustainable society;

Create new value for more comfortable and appealing lifestyles for people all over the world through our daily business practices and by providing high-quality products that are both safe and environmentally friendly. Continuing to be a company whose existence is truly valuable, both for people and for the environment—this is the kind of CSR management that the Sumitomo Rubber Group aims to achieve.

Sumitomo Rubber Group Tire Business

XXIO

Sports Business



WIRAILE

E Gripcoat

03 07

17

Contents

Feature Go for NEXT

Developing Environmentally Friendly Products $\cdots 07$

World First 100% Fossil Resource-Free Tire: ENASAVE 100

Coexistence Business in Harmony with Emerging Countries' Environment and Regional Needs

Protect

Protecting People and Their Homes From Earthquakes. MIRAIE Residential Seismic Damping Unit

Top Commitment Becoming a Truly Valuable Company Taking On New Challenges for Future Generations

Green Initiative ------ 23

Vext Next-Generation Product Development

Kindness Kindness to Employees

Integrity Integrity for Stakeholders

Stakeholder Dialogue 39 Site Report 43 Materiality of CSR Activities 45 Independent Verification Report / Third Person's Comments 47 Honors and Certifications from Outside Organizations / Editorial Policy 49

02

Main Financial Indicators





Total Assets, Stockholders' Equity



Operating Income (consolidated)



Breakdown of Net Sales by Business Segment Industrial and other products busines





Net Income (consolidated)

100 2010 2011 2012 2013

Breakdown of Net Sales by Region



CSR-Related Indicators

Treen Green Initiative

Number of Trees Planted in One Million Trees for Local Forests Project



Kindness Kindness to Employees Number of Employees Using

20

15

10



2009 2010 2011 2012 2013

12 (Cases)

Sumitomo Rubber Group's Business Activities Energize

Tire Business

Sumitomo Rubber Industries, Ltd. sells its main brands of tires—Dunlop, Falken and Goodyear—for passenger cars, trucks, buses and motorcycles both in Japan and overseas. Our tires employ state-of-the art environmental technology.

Production factories

Japan (Shirakawa, Nagoya, Izumiotsu, Miyazaki), China, Indonesia, Thailand, Brazil, South Africa **Production companies** 11 consolidated subsidiaries, 7 affiliates Sales companies 29 consolidated subsidiaries, 7 affiliates Tire test courses Okayama, Nayoro, Asahikawa **R&D** facility

Tire Technical Center

Sports Business

Dunlop Sports Co., Ltd. is our central group company in the manufacture and marketing of golf clubs and balls and tennis racquets and balls. We provide golf products worldwide under the SRIXON, XXIO, and Cleveland Golf brands, and our tennis products include the SRIXON and DUNLOP brands.

Production factories

Japan (Ichijima, Miyazaki), Indonesia, Thailand, U.S.A.

Production companies

4 consolidated subsidiaries, 1 affiliate

Sales companies

10 consolidated subsidiaries, 2 affiliates **R&D** facility

Golf Science Center North America R&D Center

Industrial and other products Business

The Hybrid Business Division of Sumitomo Rubber Industries manufactures and markets precision rubber parts for office machines, vibration control rubber dampers, artificial turf for sports arenas, flooring materials, transportable wheelchair ramps, rubber gloves, gas pipes, blankets for offset printing presses, engineering and marine products and medical rubber stoppers. Overseas, we run a natural rubber glove producing factory in Malaysia and factories making precision rubber parts for office machines in China and Vietnam. We offer a wide range of products from living ware to materials for industrial applications.

Manufacturing factories

Japan (Kakogawa, Izumiotsu), Malaysia, China (Zhongshan), Vietnam **Production companies** 3 consolidated subsidiaries, 1 affiliate Sales companies 3 consolidated subsidiaries



People and Society Worldwide

Global Network

Men Women



エナセーブ

IGG













Integrity Integrity for Stakeholders









R&D Expenses





Group Overview

(as of the end of December 2013)

Company name Sumitomo Rubber Industries, Ltd.

Head Office

3-6-9 Wakinohama-cho, Chuo-ku, Kobe, Hyogo 651-0072, Japan

Establishment 1909

Paid-in capital ¥42.7 billion

Consolidated net sales

¥780.6 billion (as of the end of December 2013)

Number of employees (consolidated) 26,773

Consolidated subsidiaries 69 (of which 27 are in Japan)

Affiliates 26 (of which 12 are in Japan)

Sumitomo Rubber Group **Company Philosophy and CSR** Philosophy

Ever since its founding as Japan's first modern rubber plant in 1909, the Sumitomo Rubber Group has always strived to offer attractive products throughout a history of changes and challenges. throughout this history, certain ideas, including the Sumitomo Business Spirit, which has been formed and refined through the course of Sumitomo's long history, the Dunlop Spirit of Innovation and our own unique free-spiritedness, have formed the backbone of our group. The Sumitomo Business Spirit reflects Sumitomo's strong sense of mission and commitment to improving society: our business is not only for the benefit of Sumitomo, but for the benefit of the nation and society as well. This spirit underlies our Group's corporate philosophy. We firmly believe that corporate social responsibility is simply a matter of putting the Sumitomo Business Spirit into practice.

The SRI Way In 2009, the Sumitomo Rubber Group celebrated the 100th anniversary of its

founding. In order to achieve another century of even greater growth, we formulated the SRI Way so that the values and principles of action that we hold so dear could be known and understoodsystematically by people throughout the world. With the expansion of our business scope and operational scale, including a rapidly growing number of overseas bases, an everincreasing number of people, each with their own diverse values, have now become involved in our Group's business activities. We believe that it is essential for us not only to share a common set of values and ideas as the basis for employee decisions and actions, but to also standardize the way in which our work is carried out so that we may strengthen the overall solidarity of the Group and thereby continue to offer products and services of consistently high quality worldwide. By reaffirming these values and principles of action as core values of our corporate culture, we aim to revitalize our CSR activities and earn the trust of society

Placing importance on integrity and sound management (Shinyo-Kakujitsu) Respect for human resources Attaching importance to technology Harmony with public interests

of CSR

Group Philosophy

The Sumitomo Rubber Group aims to be known and trusted as a global corporate citizen that fulfills its responsibilities to society by seeking the wellbeing of all of its employees, making significant contributions to improving both communities and society and continuing to offer products that help people achieve more comfortable lifestyles.

- Meet customer expectations with ever-improving product quality, manufactured based on careful observation of what is happening in the market.
- Create new possibilities for the future by adapting to changing times while maintaining a sound business foundation.
- Make the most of proprietary technologies and advanced research and development to create new products and services to meet customers' changing needs.
- Take responsibility for environmental protection in all of our business activities and continue to develop eco-friendly technologies.
- Create an attractive workplace that helps employees to achieve their lifestyle needs.

Values

Integrity & Soundness

- Direct confirmation • Scientific approach
- Continuous improvement
- Communication Inter-personal concern
 - Face to face communication Report, liaise and consult on all levels

Break the status quo with

Dedication to Long Term Goals

- critical thinking • Know your limitations and set benchmarks for better performance
- Personal Development

• On-the-job-training

Accomplish goals and targets through teamwork

Practical Guidelines • Customer first

The Challenges of

New Markete

The Sumitomo

Business Spirit

Basic Philosophy

The Sumitomo Rubber Group's GENKI Activities are energeticcontributions to the environment and communities, focusing on being both a trusted corporate citizen and part of a sustainable society.

Action Tag Line for the Long-Term Vision

In 2012, we developed VISION 2020, a new long-term vision of the Sumitomo Rubber Group up to 2020, with a new slogan: "Go for NEXT." Under this new vision, we will strive to meet new challenges, in addition to providing the "world's best value," to fulfill our corporate social responsibilities by becoming a true global player and achieving both high profitability and high growth, and to pursue increased value for all stakeholders and greater happiness for all employees.

Long-Term Vision Aim to be a company that provides the World's Best Value in all of our fields of business.

> Long-Term Vision Action Slogan Go for NEXT

Become a true global player by achieving both high profitability and high growth. Pursue increased value for all stakeholders and greater happiness for all employees.

> **Growth Engines for Achieving** Our Goals / New Challenges

> > **Insatiable Drive for**

Entering

rld's Best Onsite Operational Skills,Resear velopment Capabilities and Technical Skills

The SRI WAY

"Integrity and Soundness" "Communication" "Dedication to LongTerm Goals" "Personal Development"

How Can Tires Contribute to the Environment?

Young Engineers Proposed a Tire Free From Fossil Resources, the Ultimate Eco-Friendly Tires

Sumitomo Rubber Industries has a unique gathering of young engineers at which participants come up with mediumterm plans. In 2000, one of their ideas was for a tire that uses 100% non-fossil

posed of fossil resources. Completely eliminating these fossil resources from a tire is no easy task. But the young engi-

Chief components of a standard tire 56% 44% neers and management were determined. They believed that if they could succeed their tire could shake up the world. It would be a significant project for a company that had been the industry leader since making Japan's first In 2001, a project team was appointed.

The project team began by selecting current natural materials and existing products made from natural material that could be substituted for fossil resources. And if they substitutrubber, they had to make

Feature **Go for NEXT Developing Environmentally Friendly Products**

The Works

100% Fossil Resource-Free Tire: ENASAVE 100

At Sumitomo Rubber Industries, we want to protect the environment so that it can be enjoyed by future generations. That's why we embarked on development of a 100% fossil resource-free tire. In 2013, 100 years after we made Japan's first domestic automobile tire, we released the ENASAVE 100, ultimate eco-friendly tires.



Fossil resource free Low rolling resistance Improvement in Wear Durability *2





that the new tire would perform better than the current standard tires. In 2008, we released ENASAVE 97, a 97% Fossil Resource-Free tire.

Next Step After Releasing ENASAVE 97: Use Biomass Materials to Replace the Remaining 3% of Fossil Resources

Once the ENASAVE 97 was released, the project team got to work on its real goal of bringing to market a 100% fossil resource-free tire. The problem was, however, that there existed no natural substitutes for the remaining 3% of the tire composed of fossil resources. It would be a tough assignment since they would need to create new materials from scratch using biomass.

The ENASAVE 97 was 97% fossil free resources, but the majority of the remaining 3% of the tire played a crucial role in tire performance; for example, antioxidants that prevent tire degradation, vulcanization accelerators that give the tire resilience, and carbon black that improves tire

Rapeseed oil

strength. In particular, aromatic compounds are indispensable to antioxidants and vulcanization accelerators. They can be easily synthesized from petroleum components, but they had never been made from biomass. A rough road lay ahead. Through trial and error, using biotechnology, mineral catalysts, and other proprietary methods, the



The road to 100% fossil resource free

① Natural alternatives

Natural materials, existing

2 Modifications

Modify natural rubber to boost performance

Synthetic alternatives

Use biomass* to create totally new natural materials



Corn

natural material-based products

*Main biomass: Corn, pine oil, rapeseed oil

team finally succeeded in making an aromatic compound from biomass.

They also had to find a substitute for carbon black, which is derived from the incomplete combustion of coal and oil. The team carried out test after test, mixing and matching the raw materials of various biomass resources under varied combustion conditions. What they came up with was biomass carbon, a viable substitute for carbon black.

By the time they had procured the necessary technologies and had their goal within sight, it was late 2010, about three years since they embarked upon the quest to eliminate the remaining 3% of fossil resources.

With the finished work within their grasp, the project went straight to work on trials and the following year at the 2011 Tokyo Motor Show they exhibited a prototype of a 100% fossil resource-free tire. Using absolutely no fossil resources, this ultimate eco-friendly tires created quite a stir.





I Want to Help Reduce Environmental Impact Through Biomass Technology

Takao Wada

Manager, Material Research & DevelopmentHQ., Material Planning Department. Sumitomo Rubber Industries, Ltd.

When we first launched this project team, some people wondered if we could really accomplish our goal. There were many difficult obstacles in our way, but we always managed to find our way around them by banding together and sticking to our conviction that, no matter what, we were going create the world's first 100% fossil resource-free tire.

My work on the ENASAVE 100 project team taught me that what may seem impossible at first can be achieved if you keep on trying and never give up. I want to leverage this experience and carry out further research into biomass technology so that I can help reduce environmental impact.



Mass-Production of ENASAVE 100 Required **Creation of Highly Functional Biomass Materials**

In 2011, while we were making a prototype, we began construction of a manufacturing plant to mass produce the ENASAVE 100. In November 2013, significantly 100 years after we produced Japan's first car tire in 1913, we released a world first*, the 100% Fossil Resource-Free Tire, ENASAVE 100, containing absolutely no fossil resources such as petroleum and coal.

But there's more to the ENASAVE 100 than just being fossil resource free. This tire also offers improved performance with good fuel efficiency, superior wet braking, and a smooth ride for passengers. And besides a new jointless band made from plant-based materials which reduces burden on the tread rubber, ENA-SAVE 100 adopts a new tread pattern design and profile. Abrasion resistance is 19% higher than the ENASAVE 97, resulting in longer tire life and thus the use of fewer resources in the long term.

The successful development of the ENASAVE 100, which offers environ-

mental performance in terms of raw materials, fuel efficiency, and resource efficiency, as well as basic tire performance, proves that biomass materials hold the key to enormous possibilities.



The Voice of Our Stakeholders

prietary biomass material technology thanks to the use of biomass in the development of the ENASAVE 100 envisioned by our young engineers. At Sumitomo Rubber Industries, we plan to take these acquired technologies even further and discover even greater possibilities for biomass materials. By improving performance and expanding the fields of application, we are working towards commercialization of highly functional biomass materials, with the first generation scheduled for release in 2016 and the second generation in 2020.

We were able to procure new pro-

Our guest to write the future history of tires is a never-ending project.

*Since the use of synthetic rubber became the industry standard (based on Sumitomo Rubber Industries own





Go for NEXT

A Turning Point in **Global Motorization**

Feature

Mr. Toshiyuki Nishio General Manager, Industrial High Performance Fiber Production and

Technical Development Dept. UNITIKA I td With the industry trying to make

cars less dependent on petroleum the successful creation of technologies for making a 100% fossil resource-free car tire represents a turning point in the evolution of motorization around the world. Tires normally represent a typical example of a compound material product that is difficult to recycle. However, I hope to see Sumitomo Rubber Industries now take on the challenge of recycling tires.



Making Biomass Materials for Tires Extremely Significant

Mr. Akihiro Okubo

Manager, Functional Materials Group, Technical Development Center. Research and Development Division GUNEI Chemical Industry Co., Ltd.

During joint development, Sumitomo Rubber Industries achieved a highly functional and highly reliable product by studying rubber compounding that would make the most of our company's resin, and by conducting experiment after experiment on the physical properties. I think that it's highly significant that Sumitomo Rubber Industries was able to prove that biomass material can be applied to products that need to be highly functional and reliable. I would like to see the company spread the use of biomass-based tires worldwide.



Lead the Industry Worldwide Through **Biomass Materials Development**

Mr. Teijiro Nishitani Executive Officer

General Manager Carbon Products Dept Mitsubishi Chemical Corporation

Our company worked with Sumitomo Rubber Industries to develop a plant-based version of carbon black, and through much hard work a product was created that boasted minimal degradation and performance superior to that of mineral-based carbon black. The development and commercialization of biomass materials represents a significant contribution to a recyclina-oriented society. Tires require the highest level of performance, and I hope that with this world-first development of biomass materials for tires Sumitomo Rubber Industries continues to be the engine of progress for the industry.



A Shared Passion. Mission Accomplished

Mr. Tadao Narusawa

Director Specialty Chemicals Sales & Marketing Division

Our company was in charge of manufacturing and procuring the antioxidants and vulcanization accelerators. We faced numerous challenges in delivery, distribution, guality, and other areas, but all the while we shared Sumitomo Rubber Industries' passion for this project and as a result it was mission accomplished. Highly functional biomass materials hold promise for application in a range of other areas beyond tires.





Protecting the Environment around Mount Fuji, The World Cultural Heritage for Children to Enjoy 100 Years From Now

Since 2009, a portion of the sales proceeds from ENASAVE fuel-efficient tires has gone to supporting Team ENASAVE mangrove planting activities in Thailand, Indonesia, and other countries.

In 2013, we began similar environmental protection activities in Japan with the goal of passing on our country's beautiful nature and traditional culture to children 100 years from now. These activities are headed by our Team ENASAVE Future Project, which works in cooperation with the National Federation of UNESCO Associations in Japan (NFUAJ). In October 2013, we teamed up with the Oshino UNESCO Association to conduct a joint clean-up of Oshino Hakkai, one of the properties of "Fujisan, sacred place and source of artistic inspiration", inscribed on the UNESCO World Heritage List as a Cultural Heritage.

In 2014 and beyond, we are supporting the Heritage for the Future movement of the NFUAJ by taking part in environmental protection activities around the country.



Mr. Akihito Terao Secretary General

National Federation of UNESCO Associations in Japan

Due to problems like depopulation of outlying areas, lower birthrates, and an aging society, it is becoming increasingly difficult to protect and pass on the valuable cultural and natural properties that our ancestors worked so hard to preserve for us. In 2009, the National Federation of UNESCO Associations in Japan (NFUAJ) launched "the Heritage for the Future movement" to preserve local natural and cultural properties and pass them on to future generations. We want others to understand and join us in this initiative and we hope to work together with like-minded partners in finding a way to preserve these local treasure

Sumitomo Rubber Industries' Team ENASAVE Future Project is a marvelous way to build a future by having employees carry out ongoing physical volunteer work that allows them to discover the value of the culture and nature that is near and dear to them. Each volunteer activity is just a small step, but taking many such small steps for the next 100 years will allow the people living a century from now to live in a pleasant society with a rich and iritual culture

Toray Fine Chemicals Co., Ltd.

Pass On Our Vanishing Cultural and Natural Properties

How Do We Meet Future Tire Market Needs?

Business that Meets Market Needs and Regional Conditions of Emerging Countries

Global tire demand is growing at an average of 4% a year and by 2020 is expected to reach approximately 2 billion tires. Growth is especially skyrocketing in China and other emerging countries, which many believe will account for more than half the world's tire market in 2020.

Overall Net Sales and Percentage in Emerging Markets



Feature Go for NEXT

CSR in Emerging Countries



Against this background, the Sumitomo Rubber Group is making entry into emerging country markets and medium-term growth strategies towards attaining the targets of VISION 2020. To make inroads into emerg-

ing country markets, we aim to

build manufacturing plants in countries where demand growth is predicted so that we can expand sales there. In July 2011, the Sumitomo Rubber Group established a plant in Brazil, its first in Latin America. Operation started in October 2013. In July 2012, operation began at our second factory in China as part of our strategy to grow business in that country.

However, in pursuing business, it is important that we respond to regional challenges and needs by ensuring that our business spurs local economies and contributes to the betterment of the local

in Brazil

Latin

145

(165%)

Ð

America

Creating Attractive Jobs in Brazil and Training Human Resources

Brazil is said to be the largest tire market in Latin America. While economic growth is expected to come from the 2014 FIFA World Cup and the 2016 Summer Olympics, the country also has problems, including a high job turnover rate and a large number of informal laborers with no guaranteed job benefits.

At Sumitomo Rubber do Brasil Ltda., which opened in October 2013, we had these problems in mind as we focused on creating attractive job opportunities.

We plan to increase the number of the company's employees by 2.5 times by the end of 2015 to expand produc-

tion volume. As of the end of fiscal 2013, 95.8% of the workforce was locally hired as we tried to hire people living near the factory and from neighboring cities.

We have also focused on training human resources in order to boost local employees' skills and raise the worker retention rate. For example, we have a scholarship system to support employees going to university and other studies, and



Coexistence

Business in Harmony with Emerging Countries Environment and Regional Needs

The Sumitomo Rubber Group must make inroads into emerging countries if it is to continue growing. To ensure that our group and the region where we operate both develop and grow, we make CSR a pillar of our business activities.

Predictions for the Tire Market in 2020



Source: Japan Automobile Tyre Manufacturers Association, Inc. (JATMA)

Overview of Brazil Factory

Name: Sumitomo Rubber do Brasil Ltda. Location: Fazenda Rio Grande, Paraná Established: July 2011 Opened: October 2013

Locals as % of all employees

Locals in management positions





we have ongoing leadership training for managers and supervisors, and plans are for continuing and expanded training.

These and other efforts allowed us to achieve a monthly average job turnover rate of 2.06% during 2013, lower than Brazil's national average. There are 23 locals in management positions, representing 4.0% of all managers. By creating attractive jobs, we hope to contribute to economic development both locally and throughout Brazil as a whole.

We also contribute to society by achieving the legal employment rate for disabled persons and young persons in job training programs.

We will continue building good relations with the local community and nearby companies, with plans that include creating a biotope on the company premises, allowing locals to use the company soccer field, encouraging employees to do community volunteering, and putting a team in the local company soccer league.

Expanded Training Programs for All Employee Levels Jonatas Turossi

Sumitomo Rubber do Brasil I tda

Here at the Brazil factory we are focusing on training for new employees, current managers, and manager candidates. We also strive to give employees in each company division the skills and knowledge they need by arranging training outside the company.

We plan to gradually expand training courses for each job level. And of course we will continue efforts to make the "Sumitomo Rubber Way" an integral part of every employee's work philosophy.



Feature Go for NEXT **CSR in Emerging Countries**

Aiming to be Sumitomo Rubber's Most Energy-Efficient Overseas Factory

FeiHui Duan Environmental Team. Sumitomo Rubber (Hunan) Co., Ltd



We are working to make the Hunan Factory Sumitomo Rubber's most energy-efficient overseas factory. To achieve this, we pay particular attention to making sure energy travels effectively from the energy source to the plant machinery. We study outstanding case studies in the Sumitomo Rubber Group and do everything possible to improve equipment so that we can recover and use waste heat.

We will continue to improve equipment to use energy more efficiently while also raising awareness of the importance of energy saving among employees.



in China

(HUNAN)CO., LTD. START OF PRODUCTION

Overview of Factory in Hunan, China

Name: Sumitomo Rubber (Hunan) Co., Ltd. Location: Changsha City, Hunan Province Established: September 2010 Business: Production and sale of automobile radial tires Opened: July 2012

Production Capacity of Chinese Market



Environmental Performance of Hunan Factory (Fiscal 2013)

CO₂ emissions per unit of production against previous year

29.2% reduction February 2014

Achieved zero emissions

Trainees at Shanghai Tire **Sales Training Center** 2014 target: 864

2013

1,300

Environmentally Friendly Manufacturing in China, a Huge Tire Market on the Scale of Europe and North America

By 2020, China is expected to account for about 15% of the world's tire demand, joining Europe and North America as another enormous world market. While the country is enjoying skyrocketing economic growth, it also has some serious environmental problems to deal with including air and water pollution.

In July 2012, we opened our second Factory in China, in Hunan, where our concept was an environmentally friendly Factory in harmony with its locale. We took a major step towards environmentally friendliness as we were certified for ISO 14001 in December 2013. We have installed the latest non-polluting machinery and we carry out regular employee patrols to raise environmental awareness.

In fiscal 2013, we managed to reduce CO2 emissions per unit of production by 29.2% over the previous year. This



was made possible through measures including reducing the amount of heavy oil consumed by adopting low-combustion burners for the boilers, and reducing energy loss by improving the insulation of all pipes in the factory.

We also have reduced waste by reducing the amount of tire scrap, resulting in the achievement of zero emissions* as of February 2014.

We will continue to set and reach

even higher targets as we make our factory increasingly environmentally friendly.

We plan to double tire production volume at the Hunan Factory by the end of fiscal 2016 to reach 30,000 tires a day. To this end we are rapidly expanding our workforce, and it seems that every month a new group of employees joins the factory. It is important that these new employees quickly grasp our environmentally friendly factory concept and acquire a high level of environmental awareness. One way we are doing this is having new employees volunteer in cleanup activities in neighboring Xingsha Park as part of their orientation training. We plan to have all employees take part in such local cleanup efforts.

*Zero emissions: Less than 1% of final waste generated goes to landfill and more than 99% is recycled.

Community Service Creates Harmony with Local Society

2 000

1,000

The cleanup of a local park is an important way to create harmony between the Hunan Factory and local society. Besides the cleanup, employees also take part in monthly traffic safety education activities

on the streets of Xingsha. Through such ongoing grassroots activities, we hope to become better known and understood in the community and create harmony with local citizens.

Shanghai Tire Sales Training Center Boosts Customer Interaction and Servicing Skills

We are improving our ability to sell as well as make tires. To increase sales in China, it is crucial that we provide truly satisfying customer service. To this end, Sumitomo Rubber (China) Co., Ltd., our tire production and sales subsidiary in China, opened the Shanghai Tire Sales Training Center in October 2013.

The center hosts a range of courses to meet the specific needs of retail outlet managers, engineers, and sales staff with

training that boosts participants ability to deal with customers, carry out the servicing process, use technological skills, and manage a store. Attached to the center is a store that carries out actual sales activities, which allows trainees to immediately put what they learn to work as they receive on-the-job guidance in not just changing tires but oil as well, along with car washing and other car servicing skills.

The Shanghai Tire Sales Training Center



Working with Dunlop to Build the Region's No. 1 Tire Retailer

Ge Huang

Store Manager, Dunlop Store, Nanning City, Guangxi Province

At the Shanghai Tire Sales Training Center, I learned how to deal with customers and sell products through case studies and practice. Dunlop has a high level of training; it was tough to realize how much I needed to learn, but everyday brought new discoveries.

I will continue to put into practice what I learned and, like at the store that is attached to the training center, provide a high level of service with regards to not just tires but also oil, batteries, car washing and other service aspects, working with Dunlop to make our store known and loved by locals as No. 1 in our region.

Other volunteer activities including visits to seniors' homes and elementary schools to play games, help clean up, and donate stationery and other gifts.



will continue to meet an expanding range of customer needs in its mission of helping retail outlets become known and loved in their respective communities, thus bringing a higher level of satisfaction to customers.

Sales Target in Chinese Market

2,000

2015 (FY)

What Can We Do to Protect People's Homes From Earthquakes? **Earthquake-Proofing for Wooden Houses,** Which Account for About 90% of Newly Built Homes

The result of years of research and development, our high-damping rubber converts kinetic energy into heat energy more efficiently than standard rubber and subsequently absorbs that energy. The seismic damper represents the application of this feature in a product that absorbs the vibration caused by natural forces such as earthquakes and wind. Sumitomo Rubber seismic dampers have



been installed on large bridges and other large-scale infrastructure projects in Japan and other countries.

With large-scale earthquakes predicted to occur, it is extremely important that society find a way to protect wooden houses. In the Great Hanshin Earthquake of 1995, many people lost their lives as their wooden homes collapsed. The Great East Japan Earthquake of March 2011 differed from the 1995 earthquake in that most lives were lost due to the tsunami; still, the 2011 disaster reminded us once again of the dangers from major earthquakes.

Today, about half of the newly built homes in Japan are wooden, and the figure is 88% when looking at detached houses alone. We have experienced both of the



disasters mentioned here, at our head office in Kobe and our factory in Shirakawa City, Fukushima Prefecture. To protect the many people living in detached wooden houses today, we have been developing a product that we released in March 2012, a seismic damper for wooden houses. We named the product MIRAIE, a combination of the Japanese words for "future" (MIRAI) and "house" (IE), symbolizing a house that provides peace of mind for many years.

Expanded Lineup of Affordable Products Means Peace of Mind for More People

Structures accumulate damage from the load placed on them by earthquakes, but MIRAIE absorbs up to 70% of the seismic vibration to limit damage, thus protecting the value of the house. As well, by adopting a special structure and adhesion method, MIRAIE offers many years of durability and makes periodic maintenance unnecessary, thus providing continuous protection over time for the homes that users value so much.

And we want the peace of mind provided by MIRAIE to be available to as many people as possible. That's why we focus on making products that are light weight, require minimal work during installation, and can be manufactured cost-effectively. We also sell directly to building contractors to

keep middleman costs down. Opinions from people working on the actual installation of MIRAIE are fed back to our development team to modify and improve the product, leading to improvements like lighter weight to make installation easier. Here are some of the things our building contractors are saying about MIRAIE: "Watching videos of the shaking table test showed us how well MIRAIE performs and boosted the product's reliability in our eyes,"



Feature **Go for NEXT** Spreading Damping Technology

Protect

Protecting People and Their Homes From Earthquakes. MIRAIE Brand Vibration Control Units for Housing

A majority of the detached houses in Japan are made of wood. Being headquartered in Hyogo Prefecture, we experienced the Great Hanshin Earthquake of 1995, which may be one reason for our resolve to protect people and the property that is so dear to them from earthquakes. We have developed a residential seismic damping unit and we are constantly expanding the product lineup.

Absorbs seismic vibration¹¹



Durability*



"The product exterior looks good, which makes customers more willing to buy it."

We are also working hard to expand the MIRAIE product lineup. In March 2013, we released MIRAIE 2x4 for 2x4 wood homes, in October 2013 we released New model MIRAIE, a version modified based on building contractors' advice regarding things like design and specifications, and in May 2014 we released New model MIRAIE 2x4 with improved ease of installation and design.

As of fiscal 2013, MIRAIE products had been installed on a cumulative total of 4,361 buildings.



How MIRAIE Works



High-damping rubber absorbs vibration



Converts kinetic energy into heat energy and subsequently absorbs that energy.

2 Linked tightly to pillars right from the foundation

Earthquake vibration is concentrated in the damper

Users in Areas Affected by the March 2011 Disaster Praise Our Homes That Come Standard with MIRAIE

Hiroshi Matsushita

President and CEO Matsushita Home Co. Ltd

Matsushita Home is a housing company doing business mainly in Ibaraki Prefecture Our MAMORIE homes come equipped with Sumitomo Rubber's MIRAIE, and we explain to potential customers the possibility of future earthquakes with even more destructive power than the Great East Japan Earthquake of March 2011.

The MAMORIE home has been popular with customers for its ability to satisfy their post-disaster needs to be protected from calamity and to have energy, econom stability, and good physical health.





Becoming a Truly Valuable Company Taking On New Challenges for Future Generations

The pursuit of social value, as well as economic value, is essential for a company to achieve sustainable growth. This philosophy has been passed down from generation to generation throughout Sumitomo's 400-year history. By continuing to provide all our stakeholders with the "world's best value," Sumitomo Rubber will achieve sustainable growth and help society achieve sustainable development.

VISION 2020 Long-Term Vision Taking on New Challenges to Contribute to Future Generations

In September 2012, we announced VISION 2020, our long-term vision under which we vowed to become a global player achieving both high profitability and high growth, and pursue increased value for all stakeholders and greater happiness for all employees. VISION 2020 thus encompasses the Sumitomo Rubber Group's desire to pursue social value and economic value. To help us achieve these targets, we have come up with a slogan, "Go for NEXT," that will make all employees aware that they share the same strong desire to contribute to future generations by taking on new challenges.

The engine of our quest to take on new challenges is three pronged: The challenges of new markets; an insatiable drive for innovation; and entering new business fields.

As for the challenges of new markets, we aim to expand business in growth markets, mainly emerging countries like China, Brazil, and Turkey where demand is expected to increase. To pursue both economic value and social value in these new markets, we are increasing local hiring, helping communities advance, and reducing environmental impact as we strive for harmony with the regions where we operate.

An Insatiable Drive for Innovation Leads to Development of ENASAVE 100, the Ultimate Eco-Tire

Our insatiable drive for innovation is exemplified by the November 2013 release of ENASAVE 100, the world's first* 100% fossil resource-free tire; in other words, containing absolutely no fossil resources such as petroleum and coal. It was a significant milestone for Sumitomo Rubber, the company that had been the industry leader since making Japan's very first car tire back in 1913. But our insatiable drive for innovation means that the development of this ultimate eco-tire is hardly the end of the story: we are working towards commercialization of highly functional biomass materials and plan to release the first generation of tires using this biomass in 2016 and the second generation in 2020.

As part of our efforts in entering new business fields, we are focusing on spreading the use of our damping technology. We want to provide safe housing to as many as possible in Japan, and towards this goal, we have been working to expand sales of our MIRAIE residential seismic damping unit, which employs high-damping rubber to decrease building vibration. We are now aiming to provide the world with damping technology for high-rise buildings. We hope to contribute to economic advancement in emerging countries by selling more of our vibration control dampers for high-rise buildings, especially in earthquake-prone countries like Turkey and Taiwan.

* World's first: Since synthetic rubber became the main type of tire rubber (according to Sumitomo Rubber)

Aiming High to Become a Truly Valuable Company

For a company to achieve sustainable growth, it must constantly earn the public's trust by fulfilling its corporate mission and by contributing to the development of a sustainable society. To this end, the SRI Way sets down values and practical guidelines for employees to implement in their daily work, part of our efforts over the years to foster an uninhibited corporate climate conducive to setting high goals and pushing each other to greater heights.

Putting into action our Basic Philosophy of CSR, our CSR Guidelines based on the "GENKI" acronym, and our CSR Message "For you, for the Earth," we are not only fulfilling social responsibilities such as compliance and environmental protection; we are also using our advanced technologies and development capabilities to solve society's problems and contribute to the betterment of the world. At the same time, we strive to develop products that provide customers with safety and comfort, achieve quality and economy, and make our management stronger and more transparent so that we can continue to earn the good faith of all our stakeholders.

The Sumitomo Rubber Group will solidify its business foundation, strengthen both vertical and horizontal ties across the company, and build an organizational structure that withstands the changes of our times. This will continue to make us a company offering true value to communities, and individuals; a company that can contribute to sustainable growth in society.

We sincerely request your continued guidance and support. We welcome and are grateful for your candid comments and opinions regarding the content of this report and our company.

I. Ikeda

President and CEO, Representative Director Sumitomo Rubber Industries, Ltd.

Profile

Ikuji Ikeda

Graduated from Faculty of Engineering, Kyoto University

The second second

- 1979: Joined Sumitomo Rubber Industries, Ltd.
- 2000: Became General Manager of Tire Production Technology Division
- 2003: Became Executive Officer 2007: Became Director & Senior
- Executive Officer
- 2010: Became Representative Director & Managing Executive Officer

March 30, 2011: Assumed current position

Sumitomo Rubber Group CSR

In 2008, the Sumitomo Rubber Group formulated the CSR Guidelines based on the GENKI* acronym, along with our CSR Philosophy: "The Sumitomo Rubber Group carries out its GENKI Activities, energetic contributions to the environment and communities, in order to become a trusted corporate citizen and part of a sustainable society."

Since then, we have carried out our GENKI Activities in various facets of society as we strive to contribute to the creation of a sustainable society.

* "GENKI" means lively and healthy in Japanese. Our GENKI acronym stands for Green, Ecology, Next, Kindness, and Integrity.

reen

Protecting the Environment by Planting Trees

At and around our worldwide business sites, we are striving to plant 1 million trees over 20 years under our One Million Trees for Local Forests Project, and we are carrying out the planting of trees and other vegetation at our Sumitomo Rubber GENKI Forests. **Developing Fuel-Efficient Tires** We are developing next-generation products through advances in new materials and other areas so that we can develop and release tires that bring consumers greater fuel efficiency.

ext

Reducing CO₂ Emissions in Business Activities

cology

At our factories in Japan and overseas, and at our affiliates in Japan, we strive to reduce CO₂ emissions from manufacturing activities, as well as limit the global warming impact of our logistics activities.

Protecting Biodiversity

We strive to protect endangered plants and animals through activities mainly at our factories in Japan.

CSR Guidelines

Green Initiative Green	 Helping to curb global warming b Fostering better relationships with 	
Ecological Process Ecology	 8 Reducing CO2 emissions. 9 Implementing worldwide environmental 	
Next-Generation Product Development	 Developing environmentally frier Pursuing safety and comfort, econ 	
Kindness to Employees Kindness	 Fostering human resource develo Greating a safe, employee-friendl Achieving a work-life balance. 	
Integrity for Stakeholders Integrity	 Insuring thorough corporate governance. Ensuring thorough compliance. 	12 Pro 13 Ke cor

Eco-First commitments Under the Eco-First Program, which aims to encourage leading companies to redouble their environmental preservation efforts, companies make a commitment to the Minister of the Environment to implement measures to curb global warming to help Japan meet its targets for the Kyoto Protocol.

We give CSR questionnaires to approximately 1,100 suppliers and use the results as the basis for opinion-exchange meetings to deepen understanding of CSR.



meetings to

Greater Safety for Wheelchair Users

We develop and release products that make life easier for wheelchair users.

Striving to Eliminate All Workplace Accidents

The Sumitomo Rubber Group carries out safety activities that eliminate the causes of accidents and intrinsically raise the level of safety. We also have accident simulation training and other safety education and awareness activities.

Helping Employees Achieve an Ideal Work-Life Balance

We have introduced a range of childcare and nursing care support systems and are encouraging employees to take advantage of these.

ting trees. communities through tree planting.

al management.

oducts. and quality.

and making jobs rewarding. place

romoting dialog with stakeholders. eeping social contribution in onstant motion.

Eco-First commitments make environmental protection a top priority.

The Sumitomo Rubber Group makes environmental protection efforts a top management priority. In March 2009, as part of the Eco-First Program established by the Ministry of the Environment, the Group made a "pledge of eco-first" to the Minister of the Environment. This pledge has been mostly accomplished, and in March 2012, a new "pledge of FIRST

ntegrity

eco-first (renewal

letter)" was signed.

CSR Procurement

Strengthening Compliance Awareness

We have ongoing education and training at our worldwide business sites to ensure that compliance is deeply ingrained in our business practices.

indness



Targets and Results for Sumitomo Rubber Group CSR Activities

Note: Items marked with a 🔘 are verified by third parties. See our website for details on Fiscal 2013 Activities and Fiscal 2014 Targets. (Scheduled to go online at end of July 2014.)

Based on our GENKI CSR guidelines, we have verified the progress of our fiscal 2013 activities and set targets for fiscal 2014. Let's look at the main targets. We have also set medium-term targets related to CSR activities and reporting by referencing the results of various questionnaires and ongoing dialogue events with stakeholders.

to calculate as follows.

 $(1 - |\frac{\text{target value - actual value}}{\text{target value}}|) \times 100\%$

CSR Guidelines		2013 Results and 2014 Targ	et (Excerpt from major items))	
		Plan 2013 Target	Do 2013 Results	Check Self-Evaluation*	Action 2014 Target
Green Initiative Green Initiative 2 Fostering better relationships	 Promote biodiversity conservation efforts at each site (biotopes, etc.). 	 Raise fireflies at biotopes at Nagoya Factory and Miyazaki Factory Raise more endangered and near- threatened species at the Kakogawa Factory and the Head Office 	100%	 Prepare the biotopes Continue to protect and raise endangered species 	
Green	with local communities through tree planting.	 Promote Acorn Project. Plant over 20 thousand trees per year. 	 Acorn planting in Japan Fiscal 2013: 24,203 trees planted Cumulative total: 118,166 trees planted 	100%	 Continue with the Acorn Project Plant 20,000 trees a year
	 (Six factories in Japan) Energy saving (crude oil equivalent per unit):≧9% reduction over the level in fiscal 2000 	7% reduction	98%	● ≧9% reduction in per-unit energy usage (crude oil equivalent) over fiscal 2000	
		● (Six factories in Japan) ○ CO2 emissions during the manufacturing process: ≧13% reduction over the level in fiscal 1990	11% reduction	98%	●≧15% emission reduction over fiscal 1990
Reducing CO2 emissions. Cological Process Implementing worldwide environmental management.	 ◆ (Six factories in Japan) ≧ 5% reduction in discharged waste per unit (excepting valuable substance to be recycled) over the level in fiscal 2011 	3% increase	92%	● ≧1% reduction in discharged waste per unit (except valuable substances to be recycled) over fiscal 2011	
	 (Six factories in Japan) Domestic Tire Category Total emissions of organic solvents: ≥ 81% reduction over the level in fiscal 2000 	79% reduction	98%	●≧81% reduction in total emissions over fiscal 2000	
	 (Six factories in Japan) Discharged wastewater per unit: ≥2% reduction over the level in the previous fiscal year 	2% reduction	98%	●≧9% reduction in wastewater over fiscal 2005	
	● (Six factories in Japan) NOx, SOx, and dust: ≧78% reduction over fiscal 2005	82% reduction	100%	●NOx, SOx, and dust:≧80% reduction over fiscal 2005	
Next-Generation Product Development	Oeveloping environmentally friendly products.	 Release 100% fossil resource-free tire 	 Released 100% fossil resource-free tire in November 2013 	100%	 Completed
<i>Pursuing safety and comfort, economy, and quality.</i>	 Develop a tire with 50% lower rolling resistance 	 Development basics completed Continued verification of mass-production specifications in 2013 	100%	 Proceeding with plan with goal of achieving fiscal 2015 target in autumn 2014 	
Kindness to Employees	Fostering human resource development and making jobs rewarding.	 Develop human resources with a global perspective. 	 Conducted training for staff to be dispatched overseas, training prior to overseas appointment, and special English training 	100%	 Conducting training for staff to be dispatched overseas, training prior to overseas appointment, and special English training
KindnessImage: Creating a safe, employee- friendly workplaceImage: Achieving a work-life balance.	• Get more male employees to take childcare leave	 Number taking childcare leave system Males taking childcare leave 2011: 3, 2012: 0, 2013: 3 	80%	• Get more male employees to take childcare leave	
Integrity for Stakeholders	 © Ensuring thorough corporate governance. ① Ensuring thorough compliance. ② Demotion dialognatich 	 Prepare BCP for Kakogawa Factory to prepare for an earthquake. 	 Formulated earthquake BCPs at Kakogawa Factory 	100%	• Carry out BCP drills at business sites in Japan
 Integrity Promoting dialog with stakeholders. Keeping social contribution in constant motion. 	• Promote CSR in the supply chain.	• Created questionnaire for suppliers on CSR procurement	100%	• Strengthen CSR in the supply chain	





History of Sumitomo Rubber Group's Forest-Building Activities

Fiscal 2005

Start of project to nurture seedlings from acorns for planting

Fiscal 2007 Establishment of Acorn Bank so that local residents and employees' family members can

Fiscal 2008 Acorn initiative grows to become the Acorn Project—Planting for the Future

Fiscal 2009 Fiscal 2011 Start of One Million Target of 1 million trees planted ieved far ahead of schedule

Progress of the One Million Trees for Local Forests Project (Cumulative Number of Trees Planted)





Nurturing Approximately 750 Trees of Local Variety

Toshio Hatatani

Person in charge of Green Initiative, Izumiotsu Factory, Sumitomo Rubber Industries, Ltd

In Kounoyama, Kishiwada City, we have planted approximately 750 trees, including oaks and sawtooth oaks raised from Senshu region acorns, as well as wild cherry and mountain peach. We currently go to the forest to clear underbrush eight times a month

Clearing the underbrush in summertime is tough: the weeds are taller than we are, we work on slopes 45 degrees or steeper, and we end up drenched in sweat. The young trees have currently grown to more than five meters in height and they're going to get bigger, so we will continue our work in maintaining this forest.

Helping to Curb Global Warming While Fostering Better Relationship with Local Communities through **Tree Planting**

Trees for Local

Forests, project to plant 1 million trees

over 20 years

One Million Trees for Local Forests Project

One of the categories of the Sumitomo Group's CSR Guidelines is Green (green initiative), and in line with this we plant trees and flowers at our bases in Japan and overseas, and in the areas surrounding them.

In fiscal 2009, we launched our One Million Trees for Local Forests Project under which we planned to plant 1 million trees over 20 years in and around our worldwide business sites. We far outpaced our initial target and had planted 1.4 million trees as of fiscal 2013. We will continue to plant trees as we focus on building forests.

Planting Trees in GENKI **Forests in Japan**

Sumitomo Rubber Industries conducts the planting of trees and other vegetation at nine GENKI Forests (with a total area of 21 hectares) around Japan in efforts to make our company business sites and the areas around them greener.

When planting trees, you must not use species from outside the region since they can negatively impact the ecosystem. That's why we use only fast-growing trees that have been nurtured from acorns gathered locally, as well as other native trees. We continue to make areas greener while considering the protection of a region's biodiversity.

> Planting cherry trees in the east part of Shirakawa City

Overseas Tree-Planting Activities

We are conducting green initiatives at our worldwide business sites. In fiscal 2013, we planted a total of 26,317 trees at our factories in Changshu and Zhongshan, China, in Indonesia, Malaysia, Thailand, and Vietnam, as well as at sales companies.

Starting in 2009, a portion of the net sales from our ENASAVE Series fuel-efficient tires has supported mangrove-planting activities in the Team

ENASAVE campaign. In fiscal 2013, we planted 39,743 trees, bringing the total so far to 1,095,617 trees planted. Consumers can also contribute to our tree-planting activities. Under our 1 Pair for 1 Love initiative, a portion of the sales proceeds from gloves made by Dunlop Home Products Ltd. goes to tree-planting activities in Borneo, Indonesia. Since fiscal 2010, 1,600 trees

have been planted.

Topics

Letter of Appreciation from Osaka Governor for Revitalization of a Community Forest at the Sumitomo Rubber GENKI Forest in Kounoyama, Kishiwada

In fiscal 2009, under the Osaka Prefectural government's Adopt-a-Forest system*, Sumitomo Rubber Industries signed an agreement to revitalize a community forest in Kounoyama, at an elevation of 296.4 meters and situated in central Kishiwada City, Osaka Prefecture. For the past five years up until fiscal 2013 on the approximately 2-hectare site named the Kounoyama Sumitomo GENKI Forest, twice weekly we have cleared underbrush and thinned trees, and once yearly we



have planted seedlings (oaks and sawtooth oaks) grown on our nearby factory premises from acorns. For these efforts, we received a letter of appreciation from the governor of Osaka Prefecture. We have signed an agreement to continue these activities for the next five years and began in

earnest in fiscal 2014.

* Osaka Prefecture Adopt-a-Forest system: The prefectural government mediates companies' purchases from private landowners so that forest land can be preserved



(Left) Planting mangrove trees in Bedono villege, Demak prefecture, Indonesia (Right) Employees of the Vietnam Factory plant trees at a local elementary schoo









I Want Sumitomo Rubber to be a Leader in Preserving Biodiversity

Takahiro Iwasa

Sub-Senior Staff, Environmental Policy, Environmental Conservation Section. Environment Department. Kishiwada City Government

The quality of forests and other greenery is improved not simply by planting any kind of trees but rather by planting trees native to the region so as to protect biodiversity. With a firm belief in the importance of this philosophy, since 2012 Kishiwada City has been working to protect local biodiversity.

Once dilapidated, Kounoyama is gradually being restored to its original state. I hope that Sumitomo Rubber Industries continues to be a leader in biodiversity-protection activities.

Reducing the Environmental Impact of Our Business Activities

Sumitomo Rubber Industries Eco-First Commitments

CSR Activity Report

- 1. Creating a Low-Carbon Society In fiscal 2015:
- Reduce CO2 emissions from energy consumption intensity less than 55% (of 1990 levels).
- Release tire with **50**% lower rolling resistance.
- 2. Building a Recycling-**Oriented Society** Continue to have complete zero emissions for waste to landfill at production bases in Japan. Release a **100**% fossil resource-free tire in fiscal 2013.

Combating Global Warming

in Our Production Processes

In fiscal 2013, CO₂ emissions at Sumito-

mo Rubber Group's six Japanese facto-

ries totaled 261,000 tons-CO₂ (89% of

fiscal 1990), down 3,000 tons-CO2

from the previous year. This fell short of

our target of at least a 13% reduction

from fiscal 1990. Per-unit CO₂ emissions

dropped 1.8 points against the previous

year thanks mainly to improvement

through usage of recoverd exhaust-heat

equivalent) decreased by 2.6 points

against the previous year but fell short

of our target of at least a 9% drop

Per-unit energy usage (crude oil

2010 2011 2012 2013 2014

(kL/t)

0.63

0.57

and heat-retention measures.

Energy Usage (Crude Oil Equivalent)

against fiscal 2000.

(6 Factories in Japan)

0.638

2000 2009

Total — Per unit

(1.000 kl)

170

- 3. Promoting Harmonious Coexistence with Nature
- Plant over **20,000** trees per year under the Acorn Project.
- Take action to protect biodiversity

Reducing CO₂ emissions

Eco-First Commitments

Sumitomo Rubber Group was certified as an Eco-First Company by the Ministry of the Environment in March 2009, we pledge to the Minister of the Environment to conduct environmental protection measures.

In March 2012, we made three new Eco-First Commitments for fiscal 2015: Creating a low-carbon society, building a recycling-oriented society, and promoting harmonious coexistence with nature.

In fiscal 2013, we achieved all targets as planned.

ECO FIRS

CO2 Emissions (6 Factories in Japan)



*1 According to the Guide for Calculating Greenhouse Gas Emissions, published by the Japan Rubber Manufacturers Association (used to calculate per-unit figures). The electricity emission factor is the value announced by the electricity companies in 2004 *2 Total emissions do not take into account cogeneration



Note: Items marked with \bigcirc are verified by third parties. Verified data do not include "intensity" figures.

In fiscal 2013, both per-unit CO₂ emissions and per-unit energy usage (crude oil equivalent) at our nine overseas factories and five factories operated by our domestic affiliates failed to reach our target of at least a 3% decrease against the previous year.

We are shooting to achieve fiscal 2014 targets at all business sites in Japan and overseas.

CO₂ Emissions (9 Overseas Factories)



Emissions, published by the Japan Rubber Manufacturers Association. The electricity emission factor is as per the WRIWBCSD GHG Protocol Initiative Calculation Tool (2004)

Energy Usage (Crude Oil Equivalent) (9 Overseas Factories)













*4 According to the Guide for Calculating Greenhouse Gas Emissions, published by the Japan Rubber Manufacturers Association. The electricity emission factor is the value announced by the electricity companies in 2004

Topics

Miyazaki Factory Installs Approx. 2-MW Solar Power Generation System

In February 2013, we were certified by Japan's Ministry of Economy, Trade and Industry (METI) as business operator of a renewable energy facility, and in January 2014 began to operate a solar power generation system at Miyazaki Factory with a capacity of approximately 2 MW. 9002 solar modules (with a maximum output of 2178kW) were installed on the roof. This system is a part of the Feed-in Tariff Scheme for Renewable Energy and all generated energy are sold to Kyushu Electlc Power. By creating electricity through solar power, a renewable energy source expected to spread

worldwide, we can contribute to the Japanese government's plans, disseminating renewable energy and reducing environmental load for society as a whole.



Ecological process

Modal Shift (transportation by ship



Solar power generation system at Miyazaki Factory

Combating Global Warming in Distribution Processes

In fiscal 2013, emissions from the transportation of tires totaled 34,614 tons-CO2 (up 0.8% from fiscal 2012). The main reason was an increase in average shipping distance as some products had to travel farther following production transfer between factories.

We are striving for a modal shift: a change in means of transport from trucks to railroads and ferries, which have a relatively low environmental impact. In fiscal 2013, we achieved a modal shift ratio of 16.9%, up 1.5 points over last year. Our large-vehicle transport ratio was 22.2%, up 1.6 points. Per-unit CO₂ emissions were up 1.8 points over last year.

We will continue to curb global warming impact in distribution processes in fiscal 2014 through measures such as shortening transport distances.

0.05 (1.000 tons-CO2e (t-CO2e/t) 0.04 0.043 0.0395 0.0380 0.0384 0.0388 3/1 3 30 34 6 1 4 34 090 33 170 2009 2010 2012 Total - Per unit

CO₂ Emissions in Logistics (for Tire Production in Japan)

cology

Reducing the Environmental Impact of Our Business Activities

Reducing Waste Discharged

To make use of wastes as valuables, in

fiscal 2013, we changed the manage-

ment indicator from "waste generated"

to "waste discharged" (excluding valu-

2013 was up 3.1 points at six factories

in Japan and up 37.5 points at nine

overseas factories. This increase was

due to the opening of new production

bases and the collective disposal of

unnecessary equipment in storage.

Meanwhile, waste discharged intensity

at five factories operated by affiliates in

We will continue to change wastes

Japan was down 1.6 points.

into valuables in fiscal 2014.

Waste discharged intensity in fiscal

ables).

Building a Recycling-**Oriented Society**

Continue to Achieve Complete Zero Waste Disposal

In March 2010, by promoting recycling of wastes Sumitomo Rubber Group achieved complete zero waste disposal, meaning no wastes are directly sent to landfills at primary productions in Japan and overseas. We will work in a systematic manner to ensure that our newly launched production bases also achieve complete zero waste disposal and make every effort to maintain complete zero waste disposal. We are trying to achieve complete zero waste disposal at our Hunan Factory in China.

The material recycling rate was 82% in fiscal 2013, short of our target of 85%. We will endeavor to achieve this target in fiscal 2014.

parties. Verified data do not include "intensity figures Verification covers: Waste generated in fiscal 2011

and 2012, and waste discharged (excluding valuables) in fiscal 2013.

Note: Items marked with O are verified by third

Waste Discharged (Excluding Valuables) (6 Factories in Japan)



Waste Discharged (Excluding Valuables) (9 Overseas Factories)



Waste Discharged (Excluding Valuables) (5 Factories Operated by Domestic Affiliates)





Honors for Recycling Efforts at Our Natural Rubber Processing Factory in Thailand

Sumirubber Thai Eastern Corporation Co., Ltd. (STEC) received the Ministry of Economy, Trade and Industry Award in the Fiscal 2013 3Rs (Reduce, Reuse, and Recycle) promotion merit awards sponsored by Japan's Ministry of Economy, Trade and Industry (METI).

This award was in recognition of our achievement of complete zero emissions for direct final disposal, as well as zero wastewater through wastewater recycling.

Coexistence with Nature

Protecting Biodiversity

Sumitomo Rubber Group are conducting conversation of biodiversity.

Our main activities are such as protecting the habitat of Katakuri at Shirakawa Factory, conserving and restoring Fujibakama at Kakogawa Factory, protecting the habitat of Higotai at Miyazaki Factory which is a perrenial plant of the family Compositae and an endangered species and bleeding Japanese national butterfly Omurasaki at Ichijima Factory.

Arimagumi of the family Elaeagnaceae at Kobe area and Nagabo-tentsuki or Nagabono-waremokou at Kakogawa Factory.

in Hyogo Prefecture.

Implementing Global Environmental Management

ISO 14001Global Integrated Certification

As Sumitomo Rubber Group can manage our global activities like creating a low-carbon society, in December 2010 Sumitomo Rubber Group obtained ISO 14001 Global Integrated Certification for our 30 bases in Japan and overseas. We are the first company in the tire industry to obtain Global Integrated Certification that includes overseas bases. This lets us unify an environmental management system of our primary production and development bases in the world.

In fiscal 2013, Sumitomo Rubber (China) Co., Ltd., our tire production and sales subsidiary in China, and the Hunan

Factory, obtained certification and are now included in the Global Integrated Certification.

Employees at ISO 14001 Certified Sites as Percentage of All Employees



Note: Includes temporary employees. (Employees number is current as of end of December 2013.)







Ecological process



An Omurasaki at Ichijima Factory (left) Fujibakama and Nagabo-tentsuki at Kakogawa Factory (right)

In fiscal 2013, we began growing

They are a near threatened species





Creating a Habitat for Emperor Butterflies Leads to a Healthier Ecosystem

Takaaki Adachi

kawanishi City Biodiversity Strategy Measures Expert

Ichijima Factory is breeding sasakia charonda (Japanese emperor butterflies), a near threatened species. It is also using local seeds to grow Celtis sinensis var.japonica, a tree whose leaves are eaten by the butterfly larva; and guercus a cutissma, which produces sap that the adult butterfly feed on. Celtis sinensis var.japonica provide a habitat for many beautiful varieties of butterfly, including Nymphalis xanthomelas (scarce tortoise shell). Libythea celtis (nettle-tree butterfly), and Hestina persimilis japonica, as well as Chrysochroa fugidissima (jewel beetle). The sap from quercus a cutissma is like a cafeteria in the forest for insects, attracting stag beetles and unicorn beetles butterflies, moths, bees, wasps, and flies.

The proliferation of local celtis sinensis var.ia ponica and guercus a cutissma, and the breeding of emperor butterflies native to the Tamba area, will increase intraspecies diversity, while creating an environment for these butterflies to live will promote interspecies diversity and promote diversity of the overall ecosystem. These biodiversity efforts are also proving useful for local elementary schools' environmental education

CSR Activity Report

Next-Generation Product Development



Developing Environmentally Friendly Products

Developing Fuel-Efficient Tires

The tire division of Sumitomo Rubber Industries has in-house standards for environmental performance. This helps us ensure that tires do more than just perform well; it allows us to use non-fossil resources, provide fuel efficiency, and incorporate special noise-absorbing sponge, thus giving consumers driving comfort in a tire that protects the environment.

In March 2013, we released the ENA-SAVE SP688, which brings the ENASAVE Series' superb environmental performance to trucks and buses. In February 2014, we released the ENASAVE EC203, the second generation of our standard fuel-efficient tire offering superb environmental performance and economy with improved fuel efficiency and abrasion resistance.

New Material Development Using State-of-the-Art Analysis Technology

Using our proprietary 4D NANO DESIGN technology for new material development, we created ultra-pure natural rubber (UPNR)*1 by removing impurities from natural rubber and thus achieving a tire with higher fuel efficiency and abrasion resistance. We also modified the manufacturing process since using UPNR as is in the process would result in deterioration of its properties. Starting in fiscal 2014, we will gradually release new tire models that incorporate UPNR.

*1 Sumitomo Rubber Industries has developed a process for removing certain impurities from natural rubber in order to achieve rubber with favorable properties. The company has been granted a patent in Japan for the process and for the UPNR itself.



Low rolling resistance (low fuel consumption) High durability mproved resistance against rupturing cracking and wear)

In Pursuit of Safety and Comfort, Economy, and Quality

Quality Management System

The Sumitomo Rubber Group's quality management system is certified for ISO/TS 16949*², an international standard covering automotive parts and service parts.

We are working in earnest on a guality management system for our overseas bases as well. In November 2013, our Hunan Factory in China was certified for ISO/TS 16949 and in December 2013 our Brazil Factory was certified for ISO 9001.

*2 ISO/TS 16949: A quality management system based on ISO 9001 but tailored for the demands of the automotive industry



Topics

2 Models of WINTER MAXX Win Good Design Award*3

The WINTER MAXX WM01, a studless tire for passenger cars released in August 2012, and the WINTER MAXX SJ8, a studless tire for SUVs released in September 2013, both received 2013 Good Design Awards. Incorporating the MAXX Sharp Edge for sure grip on icy surfaces, and Nano-Fit rubber developed using 4D NANO DESIGN, WINTER MAXX provides good braking performance on ice and a long service life. A fiscal 2013 survey by Sumitomo Rubber Industries showed a 93% *4 rate of customer satisfaction with WINTER MAXX

*3 Good Design Award: A comprehensive annual program for the evaluation and commendation of design, organized by the Japan Institute of Design Promotion (IDP)

*4 A survey of 14 criteria was given to 901 customers, who rated the criteria on a scale of 1 to 10 (10 is best). The customer was considered "satisfied" if he or she gave a score 6 and higher ("somewhat satisfied").



Using Technological Strength to Respond to Demands for High Fuel Efficiency and Durability

Toshiaki Sakaki General Manage

Sumirubber Thai Eastern Corporation Co., Ltd.

The tire market is demanding higher fuel efficiency and durability in products. One solution we found was in the natural rubber that accounts for about 30% of a tire's raw materials. We worked on developing a high-purity natural rubber that maximized natural rubber's ability to provide fuel efficiency and durability

But if you simply purify the rubber, you remove the substances that make natural rubber stable and you end up with lower heat resistance and thus unstable performance. Through much painstaking research and effort, we discovered the factors that enabled us to solve this problem



Note: Compared to EC20

エナセーブ

SP 688

Rolling

resistance

34% decrease

ote: Compared to SP6

Factory was awarded for the sixth year in a row



DUNSLOPE Lite SLIM R285SL

Developing Products that Improve Safety

The DUNSLOPE Lite SLIM transportable wheelchair ramp is suitable for the narrow entrances of Japanese homes and is easy to carry and set up.

In March 2013, all models of this product were certified for use as nursing care and hospital equipment by the Association for Technical Aids, Inc. Certification means that a product is not just easy to use but is also extremely safe. Besides use in at-home nursing care, the DUNSLOPE Lite SLIM is ideal for use in a wide range of applications; for example, at train stations, and hotels and inns





Sumitomo Rubber Group's Basic Hiring Policy

CSR Activity Report

ndness

Employees achieve satisfaction by working for the Sumitomo Rubber Group, which grows as a result of its employees' success. To continue building such a sound relationship, we believe that we have a responsibility to provide all employees with a fair and equal chance to grow through a range of benefit packages and training programs.

Diverse employment environment and human resource development

Environment conducive to rewarding work

Fair evaluation and equal benefits

Fostering Human Resource Development and Making Jobs Rewarding

Training System

The Sumitomo Rubber Group fosters human resources through training that gives each level of employees the skills needed. For young employees, we have problem-solving practice, management simulation games, and one-the-job training leader courses. For managers and manager candidates, there is training to acquire the basics in decision-making and fostering of subordinates.

The pillars of our globally focused human resource development is training for employees appointed to overseas transfers, and for executives of our local subsidiaries around the world. A focus in fiscal 2013 was the selection of candidates for overseas subsidiary executive positions, and discussions on policies for human resources staff, the type of employees needed, and training at each subsidiary.

Training Based on Employee Opinions

Since 2007, we have given employees periodic questionnaires for their feedback and ideas on training. The opinions garnered resulted in training in fiscal 2010 on how to explore issues more deeply and how to boost management capabilities.

Thanks in part to such efforts, a fiscal 2012 employee questionnaire showed that we ranked highly compared to other companies in the industry in regards to satisfaction among employees with human resource training. In fiscal 2013, we further stepped up human resource development with, for example, a course for mid-level employees on active listening and logical dialogue.

We are administering guestionnaires again in fiscal 2014 and will use the results to further enrich our training programs.

Manufacturing Training

At our Manufacturing Training Center, we hold courses on themes such as passing down skills and the philosophy of manufacturing, and responding to business globalization. Our goal is to ensure that all worldwide employees get a consistent, standardized education on our company's manufacturing.

In fiscal 2009, we opened our Shirakawa Training Center, where employees working in production areas receive classroom learning, hands-on practice in the practical training area, and on-site training at the adjoining Shirakawa Factory. A 74-room dormitory means that participants can stay for long-term training and it gives us an environment conducive to ongoing manufacturing education. In fiscal 2013, a cumulative total of

1,750 participants took courses at the Shirakawa Training Center.



Skill Olympics

Every six months we hold the SRI Skill Olympics at the Shirakawa Training Center to help pass on skills to young employees and to motivate them. Manufacturing is divided into eight processes, and one of these is the theme for each edition of the Skill Olympics. The event brings one young employee selected from each of our worldwide factories to pit his or her skills against the others in friendly but intense competition.

At the 9th SRI Skill Olympics in fiscal 2013, the representative of the Hunan Factory in China became the first overseas base to take the gold medal.

Results of Fiscal 2013 SRI Skill Olympics

8th Skill Olympics (Theme: Breaker shut-off) Gold: Izumiotsu Factory Silver: Thai Factory Bronze: Indonesia Factory

9th Skill Olympics (Theme: Small-scale molding) Gold: Hunan Factory (China) Silver: Indonesia Factory Bronze: Shirakawa Factory



The Sumitomo Rubber Group provides periodic opportunities for frontline managers and employees to share concerns and exchange opinions. At informal roundtable meetings with the President, between 10 and 20 young employees and female employees gather to focus on select themes as they freely discuss a range of topics off the record including work-related advice, the President's philosophy of life, family, and hobbies. A total of 216 employees took part in 14 sessions in fiscal 2013. While continuing with key topics from the past, we also held sessions focusing on new areas such as changing jobs mid-career, allowing participants to engage in frank exchange of opinions on what Sumitomo Rubber Industries is doing right and what it needs to change.

We plan to provide employees at all job levels and in all company divisions opportunities to exchange views with the President and among themselves.





supervisors



Manufacturing training

Kindness to employees





Roundtable meeting with the President

ndness **Kindness to Employees**

Creating a Safe, Employee-Friendly Workplace

Striving to Eliminate All Disasters

With the aim of ridding the workplace of all dangers and accidents, the Sumitomo Rubber Group carries out safety activities that eliminate the causes of accidents and intrinsically raise the level of safety.

In fiscal 2012, carelessness due to lack of safety awareness resulted in many accidents involving workers hands, fingers, and feet. In January 2013, there was a major accident at an overseas factory in which a worker's body got caught in large equipment. In response, in fiscal 2013 we made and carried out equipment safety measures to keep equipment and workers apart and to shut off equipment before workers enter potentially dangerous places. In addition, to make employees more safety-aware, we conducted hands-on activities at all business sites to make everyone in the entire Group aware of three principles: abide by rules, make the workplace safer, and have managers and supervisors fulfill their responsibilities. As a result, the number of accidents was 33, down by nine from the previous fiscal year. We will continue to make the training of safety-aware human resources a top priority as we work towards eliminating all accidents in the workplace.

Frequency of Occupational Accidents (disabling injury frequency rate*)



* accident frequency rate: the number of deaths or injuries per 1 million net working hours. No. of deaths and injuries due to accidents × 1,000,000 / Total work hours



Greater Safety Awareness Led to Decreased Risks

Tsugio Onodera

Person in charge of health and safety, Shirakawa Factory Sumitomo Rubber Industries, Ltd.

In fiscal 2013 at the Shirakawa Factory, we had all employees take part in safety activities that included training them to put occupational safety and health above everything else and learning how to reduce risks. Despite these efforts, we still had three accidents resulting in medical leave. However, by raising everyone's awareness, risk assessment results showed that 283 work process that we had planned measures for were made safer, and the number of points in the factory that had previously been identified as at least risk level III was reduced from 1 453 to 136. To eliminate the remaining points of risk, we are continuing to take measures, affix warning labels, and further raise employee awareness. In fiscal 2014, we are implementing further safety measures in order to receive certification for the OHSAS 18001 international occupational health and safety management system

Education and Awareness Activities Boost Occupational Safety and Health

Since the Sumitomo Rubber Group believes that fostering safety-aware human resources is the key to eliminating all workplace accidents, we hold periodic education and awareness-raising activities on occupational safety and health. In fiscal 2013, a cumulative total of 41,000 employees joined these activities.

To drive home just how frightening accidents can be, we have training that uses actually machine models to simulate accidents and thus effectively raise employees' sensitivity to the dangers. A cumulative total of 33,000 employees have taken part in this. This course is also open to local companies and schools and we have welcomed 1,000 participants so far.

In fiscal 2014, we will continue fostering safety-aware human resources through training that includes actually looking at machinery and work processes while discussing in small groups how to eliminate dangers, and simulating workplace accidents using actual machinery.

Accident simulation training at the Shirakawa Factory



Preventing Lifestyle-Related Diseases

To help prevent lifestyle-related diseases, in fiscal 2013 we provided specific health advice to employees at our eight business sites based on the results of their annual health checkups. In fiscal 2014, we will step up this advice with the goal of reducing the number of employees who require it. To eliminate the damage to health from smoking, in May 2013 we announced a new company-wide policy of promoting strong anti-smoking measures with the goal of making all buildings non smoking and reducing the smoking rate by half by

Work-Life Balance

Helping Employees Balance Work and Family Life

Sumitomo Rubber Industries has introduced work systems and awareness activities with childcare in mind; for example, we are reducing the amount of after-hours work employees do, and we are encouraging employees to take their paid leave. The result of these and other efforts has been that all employees who give birth take childcare leave. As well, we are doing everything possible to encourage male employees to take childcare leave, and in the past five years eight male employees have done so. In fiscal 2009, we became the first company in the tire industry to be certified for the Kurumin logo, presented by the Japanese government to companies that strive to help employees raise their children. We were once again certified in fiscal 2013.

We will continue to help our employees achieve an ideal work-life balance



Encouraging Employees to Take Advantage of **Childcare and Family-Care** Support Systems

In fiscal 2010, the Sumitomo Rubber Group enhanced its childcare and family-care support programs. We relaxed the limit on the number of times a male employee can take childcare leave, so that when he takes his first childcare leave within the first eight weeks after the birth of a baby, he can take a second childcare leave before the child reaches the age of two. We also introduced the family-care leave system to allow employees who need to care for family to take leave.

We will continue to use the company intranet and other means to encourage employee use of various support systems, to introduce new systems that are easy to take advantage of, and generally create an environment that helps employees take better care of their loved ones.

Number of Employees Who Took Advantage of Childcare Leave and Family-Care Leave Systems (Sumitomo Rubber Industries, Ltd.)

		FY 2009	FY 2010	FY 2011	FY 2012	FY 2013
Childcare	Male	1	1	3	0	3
leave	Female	8	18	15	15	21
Short-time	Male	1	0	1	0	0
work	Female	10	4	18	15	12
Family-care	Male	0	0	1	2	2
leave	Female	0	0	0	0	0

Kindness to employees

Employees receiving specific health advice. Poster advertising seminar on how to quit smoking

fiscal 2020. This policy will be gradually put into action at each site as we implement measures to prevent passive smoke by having designated smoking areas to segregate smokers, and recruit the cooperation of family members in promoting no-smoking awareness.



Anticipating an Environment Even More Conducive to Performing Both My Job and My Family Duties to the Fullest

Aiko Okuma

Technical Department.IV, Sumitomo Rubber Industries. Ltd

I took childcare leave until my child was 11 months old and in April of this year I returned to work. Perhaps partly because other employees in my division had taken childcare leave before me. the atmosphere was conducive to taking time off work and everyone in the office was very supportive. And I was able to pick up smoothly where I left off with my work. Being able to use the childcare leave system meant I had valuable, quality time with my child.

If there were an after-school care facility at my workplace, I could enjoy even more peace of mind in my job. I look forward to the company creating an environment in which I can perform both my job and my family duties to the fullest.



Sumitomo Rubber Group Stakeholders

As we globalize our business, we welcome a diverse range of new stakeholders around the world. We strive to demonstrate integrity in all our business activities so that we can earn the trust of all our stakeholders



Enhancing Thorough Corporate Governance

Corporate Governance Philosophy

So that we can raise corporate value and be a trusted company that meets the expectations of its shareholders and other stakeholders, the Sumitomo Rubber Group positions corporate governance as one of its key management tasks. To this end, we strive to ensure efficiency in all aspects of management and improve transparency by continuously strengthening our internal control systems.

Sumitomo Rubber Industries has Corporate Auditors and a Board of Auditors. To boost management supervisory functions, three of the five corporate auditors are outside auditors. As well, all of our outside directors (two outside directors and three outside auditors) are registered as independent directors in accordance with the rules of the Tokyo Stock Exchange so that there is no conflict of interest with regular shareholders.

Risk Management Philosophy

The Sumitomo Rubber Group defines risk as a "factor that may interfere with or exert a negative effect on the smooth execution of business activities or the achievement of management objectives/strategies based on the Group's management philosophy." To reasonably reduce or minimize risks, we first identify them, assess their relative importance, and dedicate an appropriate amount of our operating expenses and efforts to the highest priority risks.

We determine the relative importance of risks by taking into account not only financial impact but also whether we (1) ensure quality and safety, (2) maintain a good relationship with stakeholders, (3) comply with laws and regulations, and maintain corporate ethics, and (4) abide by the Sumitomo Business

Spirit, Group Philosophy, and Group Code of Conduct.

In fiscal 2013, we re-analyzed company-wide risks and identified important risks and new risks. In fiscal 2014, we will continue with measures for important risks and step up risk management at our worldwide business sites.

Business Continuity Plan (BCP)

Having experienced two major natural disasters in recent memory, the Sumitomo Rubber Group positions earthquake preparedness as a central theme in its business continuity plans (BCPs).

So that we can protect human lives and be able to continue product deliveries to customers as soon as possible following a disaster, by fiscal 2013 we completed formulating all measures for earthquake BCPs at the Kobe Head Office and the Tokyo Head Office. We are now carrying out drills to test the viability of the BCPs we formulated.

We will also apply our BCPs on a global scale, including all of our overseas production bases, so that these plans cover our entire worldwide supply chain.



Sumitomo Rubber Group Corporate Code of Conduct (Excerpts)

I In Business Activities	II Relationship Between Company and Employees	III Relationship Between Company and Society
 I-1 Provision of products and services I-2 Management and protection of information I-3 Conducting of fair competition and business dealings I-4 Protection of intellectual property I-5 Control of exports I-6 Restrictions on entertainment, gifts, and donations I-7 Relations with civil servants 	II-1 Respect for human life and assurance of safety II-2 Respect for employees' personality and character II-3 Fair evaluation and benefits, personnel development II-4 Protection of company property II-5 Protection of whistle-blowers	 III-1 Conduct based on laws and social norms III-2 Relationship with racketeering groups and other anti-social forces III-3 Relationship with politicians III-4 Initiatives towards society, regions, and the environment III-5 Abidance by the rules of different countries

- I-8 Timely information disclosure
- I-9 Prohibition of insider trading

Ensuring Thorough Compliance

Preventing Wrongful Conduct

We drive home to our employees the importance of avoiding all wrongful conduct through our Corporate Code of Conduct, which includes rules to forbid private monopolies, unfair competition, and business dealings; forbid bribery; and insulate ourselves from anti-social forces.

In fiscal 2013 at our worldwide business sites, we strove to familiarize employees with our Corporate Code of Conduct, conduct legal risk assessment, and ensure thorough compliance in all aspects of our business. We held training seminars specifically designed for our overseas representatives and provided information via our intranet to deepen their understanding of the Corporate Code of Conduct. In line with our overseas business expansion, in fiscal 2013 we conducted compliance risk assessments for our overseas subsidiaries and continued training for local staff, as well as added group training for human resources managers at local companies, all with the aim of deepening and

expanding our compliance efforts.

Compliance Education

Compliance issues are part of everything from new employee orientation to training programs for all employee levels so that we can raise awareness of the importance of compliance among our employees. Also in fiscal 2013 we covered a number of topics in our educational efforts; for example, we held a lecture for managers on current restrictions on bribes (attended by 110 managers), and briefings on export controls,



the Subcontract Act, and interim measures to deal with the increase in Japan's consumption tax. Our group companies both in Japan and overseas also held a range of briefings.

We are also making use of our Legal Department's intranet to provide a range of regularly updated compliance information, just one more of our ongoing efforts to ensure that all employees are compliance-aware in all their work activities.

n t e g r i t y Integrity for Stakeholders

Promoting Dialogue with Stakeholders

Satisfying Products and Services for Customers

Tire Business

National Customer Service Skills Contest Since fiscal 2006, we have held the National Customer Service Skills Contest at our company stores. At the eighth edition of the event in fiscal 2013, 10 people who won their preliminary rounds competed in the national final by doing role-plays simulating the flow of interaction with customers.

The fiscal 2013 finals featured two female sales staff for the first time ever, with Saori Yamada of the Tire Select Kanazawa Chuo store of Dunlop Hokuriku becoming the first women ever to win. Company stores will continue to serve with the customer's viewpoint in mind as they create more and more fans of Dunlop products.



Role play at the National Customer Service Skills Contest The customer service skills instructor Mr. Watanabe (left) plays the customer and Ms. Yamada (right; the eventual winner of the contest) plays a store staff member

Sports Business

Customer Support

Dunlop Sports Co., Ltd. constantly works to boost its customer support capabilities; for example, it has established the Customer Service Office and After Service Centers. In fiscal 2013, the company received many inquiries about its new golf clubs, XXIO and SRIXON X Series. To respond quickly and exactingly to these inquiries, and thus boost customer satisfaction,



Listening Closely to Customer Hopes Creates Greater Trust

Saori Yamada

Tire Select Kanazawa Chuo, Dunlop Tire Hokuriku Last year I was eliminated in the regional preliminaries of the National Customer Service Skills Contest, but thanks to the support of my colleagues and a lot of practice, a little over a year later I was the winner of this national contest. I will never forget how ecstatic I felt when I heard my name called as the winner

I have always made it a point to listen to customers. Serving customers is not about me—it's about them. What do they want to do? What are they looking for? I always try to answer these questions so that I can recommend exactly what they are looking for. This satisfies them and creates greater trust for those of us who serve them. I will never stop smiling as I strive to create an atmosphere where customers can talk about anything with total peace of mind.

the company increased the number of

opinions as soon as possible in new

product development and quality

improvement, as well as in advertising on

our website and other media, in catalogs,

and in a whole range of promotions.

We also try to reflect customer

customer service staff.



Industrial and

Other Products Business

In fiscal 2010, a new product nicknamed

"gloves born from trees" was released by

Dunlop Home Products Ltd., a manufac-

turer of gloves and other daily products

for end consumers. Under the 1 Pair for

1 Love initiative, the company donates to

various worthy causes; for example, for

each pair of gloves sold 1 yen goes to

tree-planting activities in Malaysia (see

page 24), the Pink Ribbon breast cancer

fund run by NPO J.Posh, and education

activities encouraging men to do more

housework and child-rearing.

Products that Contribute to Society



Promoting CSR Procurement in Cooperation with Suppliers

The Sumitomo Rubber Group aims to promote CSR procurement, encompassing not only quality, price, and delivery time, but also legal, compliance, human rights, and labor practices. In fiscal 2011, we gave our first CSR guestionnaire to approximately 1,100 suppliers and used the results as the basis for opinionexchange meetings to deepen understanding of CSR.

In fiscal 2014, we will give the second CSR questionnaire to approximately 1,100 suppliers and again use the results for opinion-exchange meetings in fiscal 2015.

Continuous Social Contribution

CSR Fund

In fiscal 2009, Sumitomo Rubber Industries established a CSR fund for the financial support of groups working to solve social problems in the regions where we have business sites. With the fund, all donations from employees are matched by the company, and organizations receiving funding are selected by our

business sites and an NPO intermediary support center.

following year.

In fiscal 2013, the fund donated a total of 8.05 million yen to 29 organizations in the six prefectures of Fukushima, Tokyo, Aichi, Osaka, Hyogo, and Miyazaki.



Integrity for stakebolders

Communication with Shareholders and Investors

The Sumitomo Rubber Group uses every opportunity to explain its corporate management and business activities to shareholders and analysts. For example, it holds general shareholders' meetings and guarterly briefings for analysts and institutional investors. Since fiscal 2010, we have surveyed individual shareholders with a questionnaire every September. We put as many of the comments and questions raised in the questionnaire as possible into our Information for Shareholders leaflet issued in March of the



Company performance briefing



Cooperation with NGOs and NPOs

Through cooperation with NGOs and NPOs, we take part in exchanges and dialogue with a wide range of stakeholders. As well, towards reconstruction of areas stricken by the Great East Japan Earthquake of March 2011, our employees work with local NPOs in volunteer work such as raising seedlings.

The Kobe Empower Center, an officially specified nonprofit corporation and SEIN, another specified nonprofit corporation provide our employees with information on volunteer opportunities. Our employees have also been taking part since fiscal 2012 in the KOBE ALIVE 2012 Yosakoi Dance Festival sponsored by Sasso Japan, specified nonprofit corporation. We will continue to provide every opportunity possible for joint action with NPOs that fosters mutual learning and information exchange

Cooperative farming event in Kiriyama. The aim is to utilize abandoned farmland and revitalize areas through agricultural operations

40 Years at the Shirakawa Factory How Can We Contribute to Local Society?

Located in Shirakawa City, Fukushima Prefecture, the Shirakawa Factory is one of Japan's largest tire production facilities. We have continued to operate the factory since the beginning with the intent of making it a factory in harmony with nature, that does not pollute, and that is part of the community.

In August 2014, the Shirakawa Factory celebrates 40 years of operation. Prior to this, in April 2014, we held a dialogue with stakeholders with the aim of finding out what we can do in future as a locally rooted production facility. The event allowed us to gather a range of opinions and thoughts from the municipal government, resident associations, local volunteer groups, and other stakeholders.

Dialogue Participants

Local Stakeholders

- Shigemi Fukaya, Kurabeishi Residents Association • Masakatsu Fukaya, Shirakawa Municipal Industry Department
- Atsuko Fujita, NPO Omotego Volunteer Network • Tadashi Hongu, Nodejima Regional Revitalization Project

Sumitomo Rubber Industries, Ltd.

- Shirakawa Factory
- Kenji Saito, General Manager
- Shigemi Kumada, Health and Safety, General Affairs
- Yayoi Haraikawa, General Affairs
- Satomi Ariga, Human Resources

Head Office

• Toshiaki Hojo, CSR Promotion Office General Manager

G

Shirakawa Factory

Overview of Shirakawa Factory

This is the flagship tire production Factory of Sumitomo Rubber Industries, Ltd. It operates 24 hours a day, 347 days a year, turning out more than 10,000 tires monthly.

Location 1 Hirokubo, Kurabeishi, Shirakawa, Fukushima 961-0017, lapan 1974 Opened: 1,687 (as of end of December 2013) **Employees:** 607.800 m² Site area: Main products: Automobile tires



In fiscal 2009, Sumitomo Rubber Industries, Ltd. launched its One Million Trees for Local Forests project with the goal of planting 1 million trees over 20 years. The project takes place at nine locations we call GENKI Forests around the country.

Upon its opening in 1975, the Shirakawa factory began planting trees and it is the only company in the Sumitomo Rubber Group to have a 14-ha GENKI Forest on its premises. The Shirakawa Factory also has its own project, the 10,000 Sakura Project, begun in 2008 to plant Japanese cherry trees. A total of 5,390 had been planted as of the end of fiscal 2013. We are growing approximately 4,400 seedlings that local citizens are helping us plant, and seedling varieties include Yoshino cherry, Kobushi magnolia, Quercus myrsinaefolia (evergreen oak), and Kousa dogwood. We also support Project D, an initiative to restore the forests destroyed in the tsunami following the March 2011 Great East Japan Earthquake, and we are growing acorn seedlings to send to the stricken areas.

In addition, we are growing 602 trees planted by children of a local kindergarten, and we plan to present the seedlings to the children on their final day at kindergarten.





GENKI Forest at the Shirakawa Factory



Opinions and Requests from Fukaya, Shirakawa Municipal Industry Department

- If current trends continue, it is estimated that by the end of this century Fukushima Prefecture's average temperature will be 5°C higher and 90% of the sandy beaches will be gone. Sumitomo Rubber's greening activities are a significant gesture in the fight to prevent global warming.
- The Shirakawa municipal government is conducting its own greening activities, which include fixing up the flower gardens in Shirakawasekinomori Park. We would love to receive donations of trees such as Kobushi magnolia, yulan, and baby's breath, whose white shades conjure up an image of our city, Shirakawa, meaning "white river."

Opinions and Requests from Hongu, Nodejima Regional Revitalization Project

• Sumitomo Rubber is offering a wonderful moral education by growing seedlings that children planted and then presenting these seedlings to the children upon completion of kindergarten. Whether planting trees or volunteering in some other way, it's important that children experience these things. I'd like to see Sumitomo Rubber extend such activities to elementary schools.

Opinions and Requests from Fujita, NPO Omotego Volunteer Network

• In Omotego in Shirakawa City is a plant called Scirpus pseudo-fluitans, a designated endangered plant that in Japan only grows wild here. Sumitomo Rubber employees have helped us preserve these plants by weeding the ground under them.



Kindergarten children in Shirakawa planted acorn seedlings



The children's acorns are being carefully nurtured by Sumitomo Rubber Industries, Ltd

evitalizing Regions Through Support of Volunteers

We began volunteer activities at the Shirakawa Factory in 1994 and since then have strived to respond to the requests of local citizens. In fiscal 2013, a cumulative total of 1,243 Sumitomo Rubber employees took part in activities including cleaning the Taiyo no Kuni seniors' hospital and beautifying local tourist attractions, and working as support staff at a local sports festival and other events.

Under a CSR fund involving the entire Sumitomo Rubber Group, we provide financial support to organizations providing services such as disaster relief, traffic safety, and assistance in various activities that revitalize communities. In fiscal 2013, we provided financial support to five organizations in Fukushima Prefecture including the Omotego Volunteer Network and the Nodejima Regional Revitalization Project

Opinions and Requests from Fukaya, Kurabeishi Residents Association

• Before filling the rice paddies with water in March, our residents association cleans the irrigation channels and picks up litter. We'd like to plant flowers and thus boost local pride. But we'd also like to go beyond just planting flowers for the sake of all the car traffic going through our town. This past winter we had a lot of snow and some branches on the Japanese zelkova trees died, so we had to cut these off. It would be great if we could get some help with these activities.

like this

Opinions and Requests from Fujita, NPO Ometego Volunteer Network

• We've received financial assistance via Sumitomo Rubber CSR fund since 2010. And we are so grateful that for more than five years now Sumitomo Rubber employees have volunteered to help with a festival we hold every March.

Opinions and Requests from Hongu, Nodejima Regional Revitalization Project

• We are grateful for the financial support we have received for the past two years. Farmland has been abandoned in our district and we've lost our beautiful rural scenery. We wanted to beautify at least some of our local environment, so we began growing flowering vegetables around the elementary school. But because projects often end when the financial support ends, we have been trying to earn income by making rapeseed oil from the rapeseed we grow and udon noodles from the wheat we grow, and selling these as local gourmet specialty items. The municipality has certified these as local brands and this has expanded our sales channels. Our main project, though, is growing buckwheat and then selling buckwheat noodles at local events.

Opinions and Requests from Fukaya, Shirakawa Municipal Industry Department

• As citizens' needs become more diversified, it becomes increasingly difficult for the government to deal with all the challenges. I am extremely grateful to Sumitomo Rubber for its ongoing support of local organizations through its CSR fund. I hope the company continues to help foster the network of concerned citizens and contribute to even greater revitalization of our region.

ngoing Reconstruction Support, **3** Years Later

The Shirakawa Factory was damaged in the March 2011 Great East Japan Earthquake, but thanks to support from the rest of the Sumitomo Group it managed to begin operating again in April. The factory then decided to lend a hand to the local community and, after consulting with the local government, launched the GENKI Festival. With the aim of making those living in disaster shelters and temporary housing "GENKI" (happy and healthy) again, employees cooked and served fried noodles, and distributed goods donated from all over Japan. The GENKI Festival continues to be held every year.

To lift the spirits of children in Shirakawa who had not been able to play outside, in fiscal 2012, using fallen leaves and pine cones sent from Sumitomo Rubber sites around Japan, we made a giant autumn playground in the local gymnasium to remind children of the joys of playing in nature.

Opinions and Requests from Fukaya, Kurabeishi Residents Association

• Although the Soseki district suffered relatively minor damage from the March 2011 earthquake, we are preparing for future disasters by having the fire brigade conduct emergency drills. Sumitomo Rubber lends us their sports field for the use of our drills, and I hope this will raise everyone's awareness of the need to prepare for disasters.



Sumitomo Rubber industries, Ltd. has been cleaning the Taiyo no Kuni seniors' hospital every year for 19 years



Stakeholders are eager to give their opinions at dialogue sessions We offer our full support to sporting events



(Sumitomo Rubber-sponsored softball tournament)





The GENKI Festival started out as part of reconstruction efforts after the March 2011 disaster

Disaster-stricken children had not been able to play in nature outside-so Sumitomo Rubber industries. Ltd. brought the nature inside for them

Other Opinions and Requests

From Participants

- Shirakawa City has three major tourist attractions: Shirakawanoseki, Nanko Park, and Komine Castle. To show tourists how wonderful our city is and to boost its image, I would like to see cleanup and beautification activities at these and other tourist attractions
- I would like to see more opportunities for Sumitomo Rubber to publicize its company spirit and its contributions to society. Japan's culture of volunteering and community service is still not very deeply rooted, but if companies publicize their contributions to society then I think this will help spread the culture of volunteerism.
- I would like to see Sumitomo Rubber play a role in education; for example, by sending employees to teach about how tires are manufactured as part of the integrated learning classes held by elementary and junior high schools. The company should also contribute to art and culture in order to enrich people's lives.



Opinions and Requests from Fujita, NPO Omotego Volunteer Network

- During the Chuetsu earthquake and other past disasters, we went to offer assistance. But the Great East Japan Earthquake was the first time we were on the receiving end of assistance, and this really made us think about what it means to lend a hand. Last year, I visited Minamisanriku Town with assistance from the Sumitomo Rubber CSR fund, where I understood that the true meaning of exchange is the coming and going of people assisting each other. So far, we had only offered assistance, and we felt we were burdening those who had to come and help us. But I have learned that receiving assistance is just as important as giving it. That's why I want to help out in any way I can in Sumitomo Rubber events and initiatives like the GENKI Festival and the GENKI Forests.
- Although the disaster is fading from memory after three years, I still sometimes hear cases of people dving alone in the stricken areas. And there will probably be more disasters in future. I hope Sumitomo Rubber will take advantage of its nationwide business network by having its bases become centers of relief and support for the local community in case of a natural disaster.

Opinions and Requests from Fukaya, Shirakawa Municipal Industry Department

• When the earthquake and tsunami hit, the municipality did everything it could to restore things to normal. But we had a lot of assistance from neighborhood associations, companies, and emergency volunteers in doing things like preparing meals and running the shelters. At that time, not only did the volunteers make the disaster victims feel better and at ease, they also warmed the hearts of municipal employees. The Hanokidaira landslide in Shirakawa City claimed the lives of 15 people. We are planning to make the site into an emergency shelter and a park to commemorate the disaster and reconstruction. I hope Sumitomo Rubber can help out with things like planting trees in this park.

Stakeholder opinions are taken seriously and reflected in our activities

Conclusion of Dialogue

From the Shirakawa Factory of Sumitomo Rubber Industries, Ltd.

Our commitment to contribute to society has been passed down through the generations as the Sumitomo Business Spirit. We believe that social contribution is an integral part of our business, and this dialogue with stakeholders has given us valuable opinions and requests and has proven a valuable opportunity for us to think about how we should contribute to communities.

It has also reminded us of the importance of two-way communication. We will continue to listen closely to the hopes of volunteer organizations, and national and local governments, and put their ideas into activities that benefit all parties involved.

In August 2014, the Shirakawa Factory celebrated its 40th anniversary. Our goal is to use more opportunities like this to communicate with our local stakeholders so that we can grow towards our 50th anniversary, and beyond that to our 100th anniversary.

Site Report

Let's look at some of the CSR activities at Sumitomo Rubber's six factories in Japan, 10 factories overseas, and 14 affiliates in Japan.

All of these business sites carry out ongoing efforts to contribute to local communities.

Factories in Japan 📝 Affiliates in Japan 💦 Factories overseas

Shirakawa City, Fukushima Prefecture . . .

Number of Employees	1,687
Opened	1974
Main Products	Automobile tires
Achieved Complete Zero Waste Disp	osal 2004



In June 2013, employees visited a kindergarten in Shirakawa City and helped children plant acorns.

Miyazaki Factory	Miyakonojo City, Miyazaki Prefecture
Number of Employees	1 //25

Number of Employees	1,435
Opened	1976
Main Products	Automobile tires
Achieved Complete Zero Waste Disp	osal 2004



In July 2013, elementary school children had an environmental education class as they were given a tour of the biotope on the Miyazaki Factory premises.

Dunlop Ret Service Co.,	read Ltd.	Ono City, Prefecture
Number of Employe	ees	58
Opened		1972
Business Outline	Manufacture/sale	of retread tires
Achieved Complete	Zero Waste Disposal	2010



Employees took part in tree-planting activities in an industrial park.

Nagoya Factory	Toyota City, 🗾
umber of Employees	1,321

1961 Opened Main Products Automobile tires Achieved Complete Zero Waste Disposal 2004



A croquet field was built on the factory premises and is being used by employees and local residents.

Ichijima Factory	Tamba City, Hyogo Prefecture
Number of Employees	199
Opened	1996

2005
In
-



Employees volunteered to clean wheelchairs at a nearby seniors' home.

SRI Engineering Ltd.	Kakogawa City, 🗾 Hyogo Prefecture
Number of Employees	169
Opened	2003
Business Outline Desig	n/manufacture of metallic molds for tire production
Achieved Complete Zero Was	te Disposal 2008



Employees weed the area around the company every summer.

Izumiotsu Factory	Izumiotsu City, Osaka Prefecture

Number of Employees

Opened 1944 Main Products Automobile tires, Precision rubber parts for medical equipment Achieved Complete Zero Waste Disposal 2005

437



The money raised from recycling aluminum cans was used to buy interlocking foam mats that were donated to a local davcare center.

Kakogawa City, Hyogo Prefecture Kakogawa Factory

Opened 1972 Number of Employees 441 lain Products Blankets for offset printing presses, marine fenders, Precision rubber parts for office machines, Main Products gas tubing, vibration control rubber dampers, Precision rubber parts for medical equipment Achieved Complete Zero Waste Disposal 2005



Books were donated to a nearby elementary school and kindergarten to help the children learn towards a brighter future.

Nakata Engineering Co., Ltd.	Kobe City, Hyogo Prefecture	
---------------------------------	--------------------------------	--

Number of Employees 124 Opened 1914 Business Outline Design/manufacture/sale of machines and equipment for the manufacture of rubber products

Achieved Complete Zero Waste Disposal 2008



Every year, employees clean up the area around the bus stop of the company shuttle bus.

Dunlop Golf Club Miyakonojo City, Miyazaki Prefecture Corp.

Number of Employees 227 Opened 1989 Main Products Golf clubs

Achieved Complete Zero Waste Disposal

Indonesia Factory

A
as



In November 2013, employees joined the local fire department in evacuation drills.

Hunan Factory (China) (Sumitomo Rubber (Hunan) Co., Ltd.)	Hunan, China
Number of Employees	

Opened

Main Products

Thailand Factory tomo Rubber (Thailand) Co., L

oloyees	568	Number of Employees
-		Opened
	2012	Main Products
Au	utomobile tires	Achieved Complete Zer

2006



Employees volunteered at a seniors' home in Changsha City.

Thailand Factory (Natural Rubber Pro (Sumirubber Thai Eastern Corpo	cessing) Thailand
Number of Employees	289
Opened	2010
Main Products	Natural rubber products
Achieved Complete Zero V	/aste Disposal 2013

Zhongshan Factory (Number of Employees

Opened Main Products Precision rubber Achieved Complete Zero Waste



Local citizens are invited to the factory for tours and environmentally themed briefings.

Malaysia Factory (Sumirubber Malaysia Sdn. Bhd.)	Kedah, Malaysia
Number of Employees	602
Opened	1981
Main Products	Rubber gloves
Achieved Complete Zero Waste Disposal	2010



To maintain the ecosystem of a local river, employees filled the river with mud-balls containing bacteria that naturally purify the water.



Employees celebrated Mothers' Day by planting trees at local schools.

Cikampek, Indonesia	R.S
	3,594
	1997
utomobile tires, golf	balls
e Disposal	2008
19W - 75	
175	



To prevent an outbreak of dengue fever, employees joined in efforts to exterminate mosquitos in the area.

	Rayong
nailand Factory mitomo Rubber (Thailand) Co., Ltd.)	Rayong, Thailand
mber of Employees	5,868
ened	2006
in Products A	utomobile tires
hieved Complete Zero Waste Disposal	2009
CONTRACT INCOME AND ADDRESS OF A DATA	



Employees planted mangrove seedlings.

(China) bber Ltd.)	Guangdong, China
	509
	2001
r parts fo	r office machines
e Disposa	il 2008
al al	



Employees grew about 400 mango seedlings using seeds from mango trees on the factory premises.

Thailand Factory (Tennis Balls)	Prachinburi Province, Thailand
(Srixon Sports Manufacturing (Thailan	
Number of Employees	360
Opened	2007
Main Products	Tennis balls
Achieved Complete Zero Waste	Disposal 2011
ALM A	

Changshu Factory (China (Sumitomo Rubber (Changshu) Co., Ltd.)) Jiangsu, 💦 China
Number of Employees	2,050
Opened	2004
Main Products	Automobile tires
Achieved Complete Zero Waste Disposa	al 2006

Employees gathered seeds in Sushan Park as part of environmental protection efforts.

Brazil Factory (Sumitomo Rubber do Brasil Ltda.)	Paraná, Brazil
Number of Employees	565
Opened 2	
Main Products	Automobile tires



We helped our futsal and soccer teams enter the local company leagues

Vietnam Factory (Sumirubber Vietnam, Ltd.)	Hai Phong City, Vietnam
Number of Employees	1,013
Opened	2007
Main Products Precision rubber par	rts for office machines
Achieved Complete Zero Waste Dis	sposal 2009



See the website for examples of CSR efforts at Sumitomo Rubber factories in Japan and overseas, and affiliates in Japan. (Scheduled to go online at end of July 2014.)

http://www.srigroup.co.jp/ csr/sitereport/index.html

Materiality of CSR Activities

Establishing Materiality Through Dialogue With Stakeholders

To energize our CSR activities and become a corporate group trusted by society, in 2008 the Sumitomo Rubber Group formulated its Basic Philosophy of CSR and its CSR Guidelines (five areas comprising 13 indicators) made up of the five areas of Green (green initiatives), Ecology (reducing the environmental impact of business activities), Next (development of next-generation technologies and products), Kindness (kindness to employees), and Integrity (integrity for stakeholders). We have since then used the CSR Guidelines as a basis for setting annual targets for our activities that we manage through the PDCA cycle.

In fiscal 2013, in order to carry out CSR based on input from stakeholders, we compiled the opinions of stakeholders that we gathered from questionnaires administered in fiscal 2011 and 2012. Using this data, we established new indicators of high importance (in terms of materiality: importance of CSR issues to stakeholders) in our CSR Guidelines.

We will continue to administer a range of questionnaires and hold dialogue with stakeholders through daily business in order to gauge changes in society. This allows us to identify materiality and thus reform our CSR practices where necessary. In this way, our CSR activities are constantly evolving.

Surveys and Questionnaires for Stakeholders

1) Supplier CSR Interview Survey

- 2) CSR Report Readers Questionnaire (employees, business partners, students scheduled to enter the Company)
- 3) CSR Report Online Group Interview Survey
- 4) Employee Questionnaire 5) Comprehensive Consumer Survey 6) Questionnaire to Individual Shareholders

Compare survey results to five areas of GENKI CSR Guidelines and determine importance of stakeholder opinions

> Establish new indicators of high importance in the GENKI CSR Guidelines

The GENKI CSR Guidelines (five areas comprising 13 indicators)

(5) Developing environmentally friendly products (3) Reducing CO ₂ emissions
 (1) Helping to curb global warming by planting trees (2) Fostering better relationships with communities through tree planting (4) Implementing worldwide environmental management
 (9) Achieving a work-life balance (10) Ensuring thorough corporate governance (11) Ensuring thorough compliance Business Management

Ongoing Communication With Stakeholders

Because we are obligated to fulfill our responsibility to stakeholders and understand what they expect of us, the Sumitomo Rubber Group places great importance on ongoing communication with stakeholders.

Besides taking every opportunity for dialogue in our daily business, we communicate regularly through a range of media, including pamphlets, websites, briefings, and various events.

We believe that listening closely to stakeholders and responding to their requests and expectations will make us a company trusted by the public. That's why our CSR activities emphasize dialogue.

Customers

Obligations

Develop and provide products that are safe to use Promptly provide accurate product information Protect customer information

Communication methods

Customer Service Office, service call centers

Serving customers via sales and service divisions

Providing information via website

Product exhibits, other events

Shareholders, investors

Obligations Return profits (through dividends) Promptly provide financial information

Communication methods

General shareholders' meeting

News releases and advertisements in mass media Provision of various financial information: Fact Book, Annual Report, shareholder newsletters, etc.

Provision of information via website

Performance briefings, etc.





Employees

Obligations

- Conduct fair and equal hiring, evaluation, and benefits
- Ensure diversity Provide work-life balance
- Ensure occupational health and safety
- Foster human resources

Communication methods

- Provision of information via in-house magazine and intranet
- Discussions at labor-management meetings, and between management and employee representatives
- Compliance Counseling Office
- Roundtable meeting with President
- CSR Report questionnaire

Suppliers

Obligations

 Conduct business dealings Practice CSR procurement

Communication methods

- Dialogue in daily business
- Visits to suppliers, feedback
- Questionnaires to suppliers
- Briefings

Local community

Obligations

- Contribute to community
- Protect local environment

Communication methods

- Participation in local events
- Collaboration with NGOs/NPOs in social contribution activities
- Participation in economic and industry associations
- Dialogue with local government

Independent Verification Report

Third Person's Comments

To enhance the reliability of this report and the environmental data disclosed on our website, we underwent verification by a third party.

Data marked with a O (pages 21, 25-27) has been verified. The target data for verification and the verification criteria used are as follows.

1. Total global CO₂ emissions and emissions per unit

Criteria: ISO 14064-1

2. Amount of water used, wastewater, and waste discharged (excluding valuable substances for recycling) Criteria: LRQA's Report Verification (pursuant to ISAE3000, AA1000AS, and GRI)



To form our conclusions the assurance engagement was undertaken as a sampling exercise and covered the following activities:

- · Conducted site tours of Head office in Kobe and Nagoya factory;
- · Interviewed key personnel responsible for managing GHG emissions data and records:
- · Reviewed the management system documents for GHG emissions data, information and records, covering all the processes up to the preparation of the GHG Inventory;
- · Assessed the effectiveness of implementation of GHG management system; and · Verified the GHG emissions data and records at an aggregated level for the
- calendar year 2013.

Level of Assurance & Materiality

The opinion expressed in this Assurance Statement has been formed on the basis of a limited level of assurance and at a materiality of the professional judgement of the Verifier.

LRQA's Opinion

Based on LRQA's approach nothing has come to our attention that would cause us to believe that the total direct GHG emissions and energy indirect GHG emissions disclosed in the Report as summarised in Table 1 below are not materially correct and the Report has not been prepared in accordance with ISO 14064-1:2006.

Page 1 of 2







Katsuhiko Kokubu Professor at the Graduate School of Business Administration, Kobe University

Completed the doctoral program in business administration at Osaka City University Graduate School. After serving as assistant professor at Osaka City University and Kobe University, he assumed his current position in 2001. Appointed head of Graduate School of Business Administration at Kobe University.

His recently published works include "An accounting System that Supports Environmental Business Decision Making" (Chuokeizai-sha, Inc.) and "Environmental Management and Accounting" (Yuhikaku Publishing Co., Ltd.).

The Sumitomo Rubber Group's CSR is characterized by its grand vision of, as President Ikeda says, pursuing increased value for all stakeholders. CSR is central to the Group's management. This reflects the worldwide trend towards Michael Porter's concept of 'creating shared value'. In fact, Sumitomo has been praised for products, like its 100% fossil resource-free tire, that reflect the vision.

Using KPIs for CSR

The 2014 CSR Report begins with CSR-Related Indicators, which are shown alongside Main Financial Indicators (page 4). This shows that the Sumitomo Rubber Group places importance on both as KPIs (key performance indicators) and this point is key to this year's report. As well, in regards to assessing CSR achievements, considering that many companies use vague self-assessment methods, I laud Sumitomo Rubber for using percentage figures to clearly express its self-assessment (pages 21-22). However, environmentally related achievement figures were somewhat low, which may be partly due to the fact that the Group set high targets to begin with. I hope to see this clearly explained and higher performance targets set in future. As for CSR materiality, it is admirable that the company went into depth on this. However, the Group could further improve its CSR transparency by clearly showing the relationship between the results of materiality analyses, actual activities, and indicators.

Disclosure in Integrated Report

In identifying materiality and integrating both financial performance and CSR performance, the Sumitomo Rubber Group's 2014 CSR Report satisfies the conditions of an integrated report, the latest type of CSR report being employed worldwide. Late last year, guidelines on the framework of integrated reporting were published worldwide, and integrated reports are widely believed to be the wave of the future. To continue expanding business worldwide, it will become increasingly important for the Sumitomo Rubber Group to sufficiently disclose information in an integrated manner. I look forward to seeing the Group make further progress in this respect.

In response to the third person's comments

I would like to thank Professor Kokubu for again, as in 2013, providing the third-party opinions on our CSR Report, as well as providing valuable information by taking part in the Shareholder Dialogue section of the report in fiscal 2013. In addition to a range of advice, Professor Kokubu's positive comments will help set us in the right direction in our future endeavors. Integrated reports are expected to become the worldwide standard, and although this 2014 report still has way to go, I believe that the fact that Professor Kokubu praised our financial performance reporting for its integrated stance has set the stage for the direction of next year's report

Professor Kokubu has told us about the importance of key performance indicators in the past and we plan to follow up on this. We will establish indicators that don't just show Sumitomo Rubber in a positive light but rather help us in making our CSR activities more transparent.

CSR Through Integrated Value Creation



Toshiaki Hojo General Manager, CSR Promotion Office

Honors and Certifications from Outside Organizations

Green Initiative Green	 Letter of appreciation from Osaka Governor for revitalization of a community forest at the Sumitomo Rubber GENKI Forest in Konoyama, Kishiwada Miyazaki Factory honored by the Miyazaki Prefectural Government for social contribution activities
Environmental Impact	 Sumitomo Thai Eastern Corporation Co., Ltd. (STEC) received the Ministry of Economy, Trade and Industry Award in the Fiscal 2013 3Rs (Reduce, Reuse, and Recycle) promotion merit awards sponsored by Japan's Ministry of Economy, Trade and Industry (METI) Izumiotsu Factory was runner-up in the business activities category of the Osaka Environment Awards Sumitomo Rubber received the highest environmental rating and a special commendation from the Development Bank of Japan Sumitomo Rubber (Hunan) Co., Ltd. certified for ISO 14001
Next-Generation Product Development <i>ext</i>	 ENASAVE 100 won Excellence Award in 10th Eco-Products Award ENASAVE 100 commended as Environmental Achievement of the year at Tire Technology Expo 2014 in Germany Two models of WINTER MAXX series of studless tires won Good Design Award VEURO VE303 was awarded in the tire category of the 26th Nikkan Jidosha Shimbun Product Awards In 5th survey of fuel-efficient tires* conducted by JMA Research Institute Inc., Dunlop's fuel-efficient tire was the leading seller at the top two volume auto parts retailers for the fourth year in a row since 2010 * Fuel-efficient tires are those that meet the standards for rolling resistance and wet grip as defined by (JATMA) Japan Automobile Tyre Manufacturers Association Sumitomo Rubber was first in 2013 rankings by Nikkei Architecture (published by Nikkei BP ranked) of manufacturers of earthquake-proof and seismic-damping building materials All models of DUNSLOPE Lite SLIM transportable wheelchair ramp certified for use as nursing care and hospital equipment by Association for Technical Aids, Inc. Indonesia Factory won QC Circle category of 26th Toyota Kaizen Festival, as well as Gold Position honors in individual category Indonesia Factory was awarded in Daihatsu Superior Quality & Delivery Awards 2012/13 Indonesia Factory was awarded in 2013 Suzuki Best Partner Awards
Kindness to Employees Kindness	 Sumitomo Rubber certified for Kurumin logo, presented by Japanese government to companies that strive to help employees raise their children
Integrity for Stakeholders Integrity	 Dunlop tires for minivan segment were first in customer satisfaction in 2013 Japan Original Equipment Tire Satisfaction Index Study conducted by J.D. Power Asia Pacific Dunlop tires for mini-car/compact car segment were first in customer satisfaction in 2013 Japan Replacement Tire Satisfaction Index Study conducted by J.D. Power Asia Pacific Fiscal 2013 survey by Sumitomo Rubber Industries showed a 93% rate of customer satisfaction with Dunlop WINTER MAXX tires Sumitomo Rubber received Bronze Prize in newspaper ad category of competition on consumer-oriented advertising (hosted by Japan Advertisers Association Inc., supported by Ministry of Economy, Trade and Industry)

Editorial Policy

The Sumitomo Rubber Group has been conducting CSR activities in five key areas represented by the GENKI acronym (see page 20) of its CSR Guidelines as stipulated in our Fundamental Policy on CSR Activities. This report summarizes the results of the CSR activities carried out by the Group in fiscal 2013.

As our key tasks for the near future, we have positioned "Go for NEXT," the slogan of VISION 2020, and the three facets of our engine for growth: the challenges of new markets, an insatiable drive for innovation, and entering new business fields. For each of these three facets, this report contains a feature article: Developing Environmentally Products, CSR in Emerging Countries, and Spreading Damping Technology.

Basic corporate CSR information and detailed data not covered in this report are available on the CSR Activities section of the Sumitomo Rubber Industries website (scheduled to go online at end of July 2014).

Disclaimer

Besides facts on the past and present of the Sumitomo Rubber Group, this report contains projections based on forecasts and future management plans. These projections are based on assumptions and judgments from information available at the time this report was made. Actual future results may differ from these projections.

Type of Reporting Media



Accessibility of Report

- The report gives readers an overall picture of our business by starting with main financial indicators and CSR indicators based on our GENKI CSR Guidelines. Where possible, we include capital items besides financial. ₽3-4
- We use illustrations and diagrams to show examples of how we put the five areas of our GENKI CSR Guidelines into action. **P19-20**

Environmentally Friendly Printing

Eco Paper





This report uses paper made from thinned trees in order to promote thinning (which improves forest health) and the effective use of thinned trees

Paper used for the report is made from pulp derived fron appropriately-managed forests

Target Readers

Customers, employees, shareholders/investors, business partners, local communities, general consumers, NPOs/NGOs, administrative agencies

Companies Covered by the Report

Group companies in Japan and overseas, with a focus on the six factories operated by Sumitomo Rubber Industries, Ltd. and Dunlop Sports Co., Ltd.

Referenced Guidelines

- Sustainability Reporting Guidelines Version 3.1 and Version 4, published by the Global Reporting Initiative (GRI)
- Environmental Reporting Guidelines (Fiscal 2007 edition), published by the Ministry of the Environment

Period of the Report Fiscal 2013 (January 1, 2013 to December 31, 2013), with some information from outside of this period

Publishing Date

June 2014 (planned publishing date for the next edition: June 2015) Third Person's Comments

Comments from an expert are included in order to adopt an objective perspective on the report. (See Page 48.)

• To mark its 40th anniversary, the Shirakawa Factory held a dialogue session with stakeholders. The aim was to build stronger relations with stakeholders and include them in future efforts to contribute to the community. A summary of this gathering is included in the report.

P39-42 • We report on the process of selecting materiality together with stakeholders, and on the ways that we communicate on a regular basis with stakeholders. P45-46

Eco Printing



Printed using a waterless printing process, which does not discharge narmful liquids.



Printed using soy ink containing no volatile organi